



• PO-CH/NL/0864
PART A

Wel
Lawson

PART A



PO -CH /NL/ *ALMA*
0864



PART A

CHANCELLOR'S 1986 VISITS
WITHIN THE UNITED
KINGDOM (UK)

PO -CH /NL/ *ALMA*
0864
PART A

Begin: 16/1/86
End: 17/9/86

DD: 25 years

[Signature] 5/9/95

ps

FROM: J J MONAGHAN
DATE: 16 January 1986

CHIEF SECRETARY

cc PPS ✓
Mr Culpin

✓

WEST MIDLANDS VISIT

I attach a draft press notice prepared by the DOE in Birmingham setting out some details for your visit on 21 January.

2. This does not give the complete details of your programme - omitting any reference to your visit to the West Midlands Industrial Development Association or party engagements. Do you wish something like this to be issued to the press in advance of your visit, and, if so, would you prefer it to be more comprehensive? In the recent past, we have tended to be a bit restrictive in what we have ^{said} ~~sent~~ in advance of the Chancellor's regional visits, for security reason. But the press need to be told something if you are to have a chance to meet them during your programme.

J J M

J J MONAGHAN

Central Office of Information

Five Ways Tower, Frederick Road, Edgbaston, Birmingham B15 1SH
Telephone: 021-643 8191

W. MacGregor

Dear News Editor

The Rt Hon John MacGregor OBE MP, Chief Secretary to the Treasury, is to visit the Black Country on Tuesday 21 January. He will see urban renewal projects in Wolverhampton, Dudley, Sandwell and Walsall.

A press conference will be held at 12 midday in the bar at Cape Hill Brewery, Sandwell. This will provide an opportunity to ask the Chief Secretary about the progress that has been made in tackling dereliction in the area and the scope for further action, in the light of the recently published Public Expenditure White Paper.

The visit has been arranged following an invitation from Kenneth Baker, Secretary of State for the Environment, to show HM Treasury the effective way in which Department of the Environment grants are stimulating private sector investment throughout the Black Country.

As well as the Cape Hill Brewery press conference there will be an opportunity to photograph and speak briefly to the Chief Secretary at:

- * 10.50 Link 51, Mill Street, Brierley Hill (Mr MacGregor will perform a land transaction ceremony)
- * 2.20 Brasways plc, Franchise Street, Walsall (Mr MacGregor will inaugurate a derelict land scheme)
- * 3.10 Walsall Small Firms Centre, Corporation Street West
- * 3.30 Walsall Guildhall, High Street

Background notes on these sites are attached for your information.

I look forward to seeing you or your representative on Tuesday.

Yours sincerely

Andy Hopkinson
Information Officer
Central Office of Information

Link 51:

Mr MacGregor will hand over the site to Link 51, a growing company producing shelving systems, on behalf of Dudley MBC. The company had approached Dudley in 1984 with plans to expand its existing premises on to the Mill Street site. An alternative would have been to relocate outside the Black Country. Derelict Land Grant of \$310,000 was used to reclaim 1.2 hectares in an overall scheme, including development, costing \$1.3 million. This has secured the retention of 100 jobs which might otherwise have been lost to the area. Derelict land grant assistance has also been given to adjacent landscaping and road schemes.

Brasways plc:

This 1.6 hectares site is affected by old foundations, filled ground and mine shafts which require removal or treatment before development. The site was bought by Walsall MBC with derelict land grant and will be reclaimed at a cost of about \$170,000. When the site has been cleared it will be taken over by Brasways plc which has its main offices on adjoining land and requires this site for expansion. Mr MacGregor will inaugurate the reclamation works. Brasways plc also benefitted from dlq towards reclaiming the site of its new tube rolling mill, opened in 1984. This now employs some 60 workers.

Walsall Small Firms Unit:

These 34 'seed bed' units, costing about \$three-quarters million, were built by Walsall with the help of \$160,000 Traditional Urban Programme from the Department of the Environment. Sizes range between 300 and 1,030 square feet and fill a need previously unmet. By the time the units were officially opened in March 1983 all were let and over 150 jobs created. The Traditional Urban Programme has also helped to finance the communal secretarial and computer services and the Walsall Small Firms Advice Unit, which provides on-site advice each week. Mr MacGregor may meet Patrick Crowe of Cavalier Chocolates, who occupy one of the units. The company, established in December 1984 with help from the Manpower Services Commission's Enterprise Allowance Scheme, recently won the regional heat of the Enterprise Allowance Award Scheme - a cheque for \$700 from Marks and Spencers.

Walsall Guildhall:

The Guildhall complex, grade II listed buildings in High Street, have been renovated and converted after remaining vacant for about eight years with the help of urban development grant from the Department of the Environment. It will now provide a specialist shopping area and 4,000 square feet of office space. Work on site started in July 1985 and is scheduled for completion in April 1986. The developer is Grove Properties (Mercian) Ltd and the project will cost \$797,270, of which \$210,000 is being provided through udg. On completion 65 jobs will be created. During building 23 construction jobs are being supported.

Spe

advice - Early Autumn 83.

From: ANTHONY BEAUMONT-DARK, M.P.



HOUSE OF COMMONS
LONDON, SW1
Secretary's Tel. No. 01-219 4088
01-219 3574

H.M. TREASURY - MCU	
II	- 5 MAR 1985
MEM	
advice	
Autumn	

C, SC for an early

28th February, 1985.

My dear Nigel

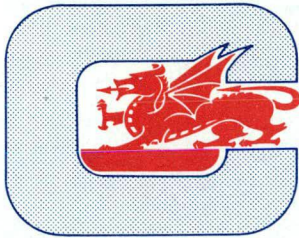
My constituency Association, the Selly Oak Conservative Association propose to hold a very important fund-raising dinner and have asked me to invite you to be the Chief Guest. It is expected that in excess of 200 top Midland businessmen will be present and the principal financial objective of the dinner will be to make a substantial contribution to the Parliamentary Election Reserve Fund which is at present dangerously low. I should mention that my Chairman is also Chairman of Birmingham Conservative Association. The ideal date would be between 15th May and 15th June this year, failing which some time in the early Autumn would be suitable. If you were to agree to do this, we would leave the date more or less open to you.

Already fully committed

In view of the somewhat short time if the dinner is to be between the May and June dates, I would be grateful for an early reply.

Beaumont Dark

The Rt. Hon. Nigel Lawson, MP.,
Chancellor of the Exchequer,
Treasury Chambers,
Whitehall, SW.1.



Conservative Central Office for Wales Swyddfa Ganolog Ceidwadwyr Cymru

4 Penline Road Whitchurch Cardiff CF4 2XS Telephone Cardiff (0222) 616031

Central Office Agent: TED THURGOOD
Deputy Central Office Agent: VICTOR SIMPSON
Research Officer: ELIZABETH MORGAN-LEWIS
Community Officer: RICHARD DIMENT

26th March, 1986

The Rt. Hon. Nigel Lawson M.P.
Chancellor of the Exchequer,
House of Commons,
London S.W.1.

Dear Nigel,

I was delighted to hear from Speakers Department that you had accepted our invitation to address the Wales Area Conference which is being held in the Grand Pavilion, Porthcawl on the 20th/21st June, 1986.

Provisionally, I have arranged for your session to be timed from 4.45 p.m. - 5.45 p.m. on Friday 20th June. The session will take the form of a debate on some aspect of economic affairs and if there is any particular motion which you think would be appropriate for the occasion, I would welcome a draft.

Provisionally, I have reserved accommodation in the Conference Headquarters Hotel - Seabank Hotel, Porthcawl for both you and your wife. It would be helpful to know as soon as possible if you will be taking it up.

Nearer the date, I will write to you with full details and a copy of the programme, meanwhile do let me know if I can be of any further assistance.

Yours truly,


N.E. THURGOOD

you

I wish to have such in same

*cc Mrs Lawson
Advice from Mr. Cropper on XI?
Will you want to travel back from Wales on the same day or shall I confirm the accommodation?
D 7/4*

X1

THE CHARITIES INITIATIVE

I am sending to all Members copies of two new Inland Revenue pamphlets about tax relief for charitable giving. Among other things they describe the new payroll giving scheme, and the new tax relief available to companies wishing to make annual donations without having to covenant.

I believe these schemes will come to be seen as one of the most significant of this Government's innovations. It is vitally important that they become well established in the public consciousness before the General Election. They therefore need all the publicity they can get in the next few months.

The impetus for a broad take-up of the new tax reliefs must come mainly from the charities themselves. They must encourage companies to step up their donations to the limits allowed under the legislation; they must encourage employers and employees to agree among themselves to setting up payroll giving schemes.

Members of Parliament can play a major role in galvanising other people into action. May I ask you, during the coming months, to go out and:

- * Press charities in your constituency to take advantage of the new opportunities. This is the most important: they must 'sell' the new reliefs to potential donors.
- * Inform local companies of the new and more advantageous way they can give to charity.
- * Tell local employers of the simple way in which they can set up payroll giving schemes for their workforce.

The company donation scheme is operative as from now. The payroll scheme comes in for the tax year starting next April, but preparatory work will need to be done well in advance.

N.L.



FROM: MRS D C LESTER
DATE: 17 March 1986

CHANCELLOR

*OK. fsc
Saw me ASAP.
cc
[Crossed out]
(Committee
How...)*

- Mr Scholar
- Mr Culpin
- Miss O'Mara
- Mr Walters
- Mr P Edwards
- Mr Cropper
- Mr Lord
- Mr H Davies
- Mr P Lilley MP

SPEECH COMMITTEE: JOHN BUTCHER MP

At the last meeting of Speech Committee you asked Mr Lilley to look further at the invitation from John Butcher MP to speak in Coventry on Friday 25 July.

2. I understand that Mr Lilley has spoken to Mr Butcher who confirmed that the occasion would be tailored to your wishes. Basically it would be a dinner attended by Conservative-oriented business people and you could either make a major speech or an off-the-cuff speech. Mr Lilley strongly recommends that you accept.

Debbie Lester

MRS D C LESTER



Birmingham Conservative Association

16 Greenfield Crescent, Birmingham B15 3AU. Telephone: 021-454 1404.

Ref: KA/BB

President: **Rt. Hon. Norman Fowler, M.P.**
Chairman: **Councillor Donald Lewis**
Deputy Chairman: **Randal Brew, J.P., F.C.A.**
Finance Officer: **Kelvin Walker**
Assistant Finance Officer: **Simon T. Lee, F.R.I.C.S.**
Vice Chairmen: **Councillor Neville Bosworth, C.B.E., LL.B.**
Mrs. Jeanne Eccles - Williams

PERSONAL

4th April 1986

YOUR VISIT TO BIRMINGHAM
FRIDAY 16TH MAY 1986

I wrote to you on the 17th September last year and enclosed a copy of that letter. Although I have spoken to your Office on several occasions, and at the request of your Office, sent a further copy of my September letter on 13th November, I seem not to have received a reply.

So far as the Dinner itself is concerned (copy of the announcement leaflet enclosed) we have sold all but twenty of the 360 tickets.

I am anxious now to know if you will be wanting to fulfil other engagements in the City on that day and am particularly anxious to let Mr. Turner know if you are able to accept his invitation.

I would be grateful to hear from you or your secretary as soon as possible.

Yours sincerely,

KEITH ANDREWS
AGENT & SECRETARY

The Rt. Hon. Nigel Lawson, MP
Chancellor of the Exchequer,
Parliament Street,
London. SW1P 3AG

Bob Woosterholme

0926 - 27296

enc:

Conservative Central Office
West Midlands Area



18 Milverton Terrace, Leamington Spa, Warwickshire, CV32 5BA.

Telephone : Leamington Spa (0926) 27296/7/8

8th April, 1986

Rt.Hon. Nigel Lawson MP
Chancellor of the Exchequer,
The Treasury,
Parliament Street,
LONDON SW1P 3AG

C
John Stokes MP is the
lunchtime engagement.
Advice from Peter Cropper?

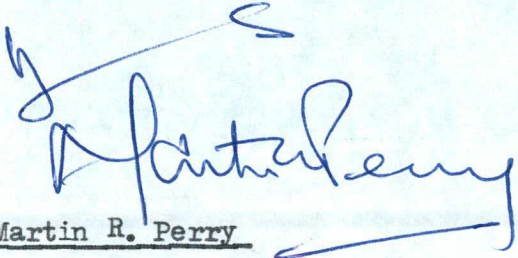
Dear Mr. Lawson,

I can do
Smith ✓ also
D
9/4
afternoon.
r-

I have been informed by London of your lunchtime visit to Halesowen and Stourbridge on Friday, 6th June, 1986.

I would be most grateful if you could let me know whether you are able to provide any extra time for further political engagements before or after lunch on that occasion.

With kindest regards.


Martin R. Perry

Conservative Central Office West Midlands Area



18 Milverton Terrace, Leamington Spa, Warwickshire, CV32 5BA.

Telephone : Leamington Spa (0926) 27296/7/8

The Rt Hon Nigel Lawson MP
Chancellor of the Exchequer
Parliament Street
London SW1P 3AG

Dear Mr Lawson

C
The CBI luncheon seems not to have been put in diary at the time it was agreed. But Mr Andrews told me he had heard you would be lunching with the CBI (see string of papers below). Our papers were traced some time later. Shall I draft a reply to Price Waterhouse? For your signature?

As a result of an invitation extended to you by Mr Anthony Beaumont-Dark, you have kindly consented to attend and address a dinner which the Birmingham Selly Oak Constituency have arranged in the Albany Suite of the Albany Hotel on Friday, 16 May 1986 at 7.15 p.m. for 8.00 p.m. Our Chief Agent for Birmingham, Mr Keith Andrews wrote to you confirming this arrangement in his letter of April 4 and told you that as at that date they had disposed of 340 tickets at £15.50 each. I understand they have now reached 360, which is capacity.

Mr Andrews had asked if you would consider attending a small private lunch at the Accountants, Price, Waterhouse, and this company had undertaken to arrange this. This offer had come from one of their partners, Mr A C Turner. I now understand that you have accepted an invitation from the West Midland Regional C.B.I. to address a luncheon they are holding in the Penns Hall Hotel, Sutton Coldfield. I wonder if you would be kind enough to send a letter of regret to Mr Turner, care of Mr Keith Andrews at the Birmingham Conservative Association office, 16 Greenfield Crescent, Edgbaston, Birmingham, B15 3AU ?

My other small concern is that there is a risk that the C.B.I. may, with media and press cover, tend to pre-empt the evening function unless it was your intention to deliver markedly different speeches to each event.

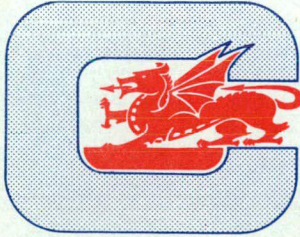
As you will know, we are available to co-ordinate your programme and tour arrangements and no doubt Mrs Lestor will be in touch with either myself or Mr Perry once final details have been agreed.

Yours sincerely
Bob Wolstenholme

L WOLSTENHOLME

ask
ask ARS
to draft.
me

below



Conservative Central Office for Wales Swyddfa Ganolog Ceidwadwyr Cymru

4 Penline Road Whitchurch Cardiff CF4 2XS Telephone Cardiff (0222) 616031

Central Office Agent: TED THURGOOD
Deputy Central Office Agent: VICTOR SIMPSON
Research Officer: ELIZABETH MORGAN-LEWIS
Community Officer: RICHARD DIMENT

1st May, 1986.

The Rt.Hon.Nigel Lawson, M.P.,
House of Commons,
Westminster,
LONDON.S.W.1.

C
You are attending the Wales
Area Conference on Friday
20 June
Do you wish Peter
Cropper to accompany you?

Nigel Lawson

D
6/8

WALES AREA CONFERENCE

Enclosed please find four application forms for yourself and any members of your party who may need access to either the Seabank Hotel or the Conference Hall.

Kind regards and I look forward to seeing you in Porthcawl.

*I wd like Michael R-ly
to accompany me.
I cannot imagine I
need to complete these
forms, but if I do,
you ask Michael R-ly
to do this, too.*

Simpson
Victor J. Simpson
V.SIMPSON.

cc M. Ross Gooby

Agent & Secretary: KEITH ANDREWS



Selly Oak Constituency Conservative Association

16 Greenfield Crescent, Birmingham B15 3AU. Telephone: 021-454 1404.

ppp

Member of the Constituency:

TONY BEAUMONT DARK

President: Councillor Donald Lewis
Chairman: Miss Annette Dickens, JP
Deputy Chairman: Alan Turner, FCA
Vice-Chairmen: Councillor Donald Alexander
Miss Judith Morris
Hon. Treasurer: Timothy Lawrence, MA

Rt. Hon. Nigel Lawson M.P.
Chancellor of the Exchequer
Treasury Chambers
Parliament Street
LONDON SW1P 3AG

9th May 1986

YOUR VISIT TO THE SELLY OAK CONSTITUENCY DINNER ON FRIDAY NEXT 16TH MAY

Further to my telephone conversation with Mrs Lester on Thursday 8th May, I am now, as promised, confirming the arrangements.

I understand that you will be using an official car and will not therefore require transport. A room has been arranged for you to use to change to dinner jacket at the Albany Hotel, Smallbrook Queensway, telephone 021 643 8171. I will be at the Hotel entrance to meet you at 6.50 p.m. I understand that you will be accompanied by your Special Adviser, Mr Alistair Ross Gooby. A place at the Dinner has been reserved for Mr Gooby.

The Reception is timed to commence at 7.15 p.m. and it is hoped that you will be able to meet informally some of those present and my Officers and I will be on hand to effect introductions.

The Association Chairman, Miss Annette Dickens J.P. will preside. There is only one toast "Her Majesty's Government" which will be proposed by the Constituency Member Mr Tony Beaumont-Dark. You are asked to respond.

There will be 370 top professional and business people from Birmingham present on this occasion. I am asked to emphasise that they are not all members of the Selly Oak Constituency Conservative Association and some of them may not be committed Conservatives since they will be guests of individuals and companies who have taken tables. In this connection, I am asked to say that those attending will undoubtedly appreciate a ministerial type speech rather than that which might be usual for a Constituency function attended by the Party faithful. Mr Dark has been asked to take not more than ten minutes in proposing the toast and not to make his contribution "too heavy". It is thought that up to twenty minutes would be appropriate for your speech since, as I have remarked, other than introductory and closing remarks from the Chairman, there will be no other speeches.

The following local Members of Parliament have indicated their intention to be present and will be seated at the top table: Sir Reginald Eyre, Hall Green; Dame Jill Knight, Edgbaston; Mr David Bevan, Yardley; Mr Roger King, Northfield. The Leader of the Conservative Group on the Birmingham City Council, Councillor Neville Bosworth will also be present.

continued.....

continued.....

The Press have been invited and in this connection, may I emphasise a point made to Miss Lester. I understand that you are addressing a Luncheon for the C.B.I. in Sutton Coldfield on the same day. I expect you know that Sutton Coldfield is part of Birmingham and is served by the same evening newspaper, the Birmingham Evening Mail. I am most anxious that your audience for the evening function shall not arrive having read your speech in the evening paper as a result of what may happen at the C.B.I. function. I am sure you will appreciate my reasons for making this point which is regarded as very important.

I would anticipate that the formal proceedings will commence at approximately 9 p.m. after the meal and conclude at approximately 10 p.m. Guests will be able to remain in the Banqueting Suite until 10.30 p.m.

You may already know that Birmingham has twelve Constituencies, six of which are represented by Conservatives, including the Rt. Hon. Norman Fowler, Sutton Coldfield. The others will all be present at this function.

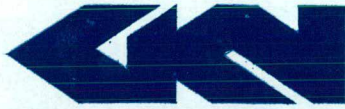
At the City Council Elections yesterday, we lost nine of the twenty seats we were defending - seven to Labour and two to the Alliance. Labour, who already had control of the Council with an overall majority of five, gained seven seats from us and two from the Alliance. They therefore strengthened their control and the 117 Council is now divided - Conservative 43 Socialist 70 and Alliance 4. Conservative had control of Birmingham City Council between 1982 and 1984, during which time the rates were reduced considerably for the first time since the last War. Since gaining control in 1984, the Socialists have imposed rate increases totalling 60%. They increased the rates by a similar figure in previous period of two years control prior to 1982. I enclose a copy of the Party's Local Election Manifesto for your interest. In fact, the results are not the sweeping victory for Labour which they claim, since their total vote actually fell by something like four or five per cent on the previous figure. Ours also fell, slightly more, but the Alliance vote increased substantially. It is therefore true to say that some people chose to indulge in the luxury of making a protest at the temporary popularity of the National Government in mid-term by voting Alliance in the Birmingham Local Election and as a result, they have got Labour. The results are certainly not an indication that Birmingham people are turning to the Labour Party.

I hope all this is helpful. If there is any more information you require, please do let me know and I will be pleased to do what I can to assist.

I look forward to meeting you again on Friday next.

Yours sincerely,


KEITH ANDREWS
Agent and Secretary



Guest Keen and Nettlefolds plc

7 Cleveland Row
London
SW1A 1DB

Telephone 01 930 2424
Telex 24911

I F Donald
Deputy Managing Director

13th May 1986

Mrs. D. Lester
Room 14/2
H.M. Treasury
Parliament Street
London
SW1

c/
Are you content?

D
14/5

cc Mr Ross Goobey

*NB. GKN would very much like you to
lunch with them in Ladsar on a
date of your choice. Accept?*

Dear Mrs. Lester

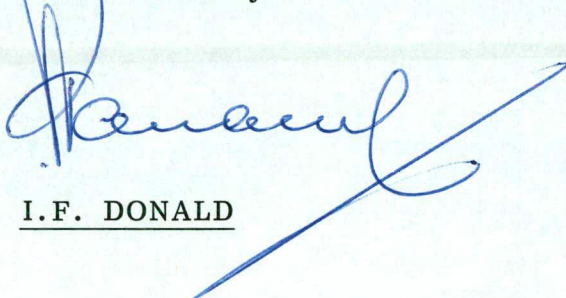
I refer to my recent telephone conversation with Mr. Ross Goobey and confirm that arrangements are in hand to receive the Chancellor at Hardy Spicer Limited, Chester Road, Erdington, near Birmingham on Friday 16th May at 4.00 pm. I understand that the Chancellor will be accompanied by Mr. Ross Goobey himself. I enclose a map which I hope will be helpful and I confirm that the journey from Sutton Coldfield to Erdington should not take more than 10 minutes.

Mr. David Mackin, the Managing Director of Hardy Spicer Limited will be ready to receive the Chancellor and I am hoping Mr. George Price, the Managing Director of GKN Transmissions Division will also be present.

I have arranged for a short presentation, some fifteen minutes, to be made on the company's activities, recent history, capital investment programme and product and customer profiles. This would be followed by a 30/45 minute tour of the Works with specific concentration on some of the new investments we have made in production and manufacturing systems.

Please let me know if there is any further information you require and I hope we can make the short visit a useful and enjoyable one.

Yours sincerely


I. F. DONALD

Enc



FROM: A ROSS GOOBEY
DATE: 14 MAY 1986



PS/CHANCELLOR

cc

- PS/CST
- PS/FST
- PS/MST
- PS/EST
- Sir P Middleton
- Sir T Burns
- Mr Monk
- Mr Scholar
- Miss O'Mara
- Mr Culpin
- Mr Cropper
- Mr Tyrie
- Mr Lilley - H/C

Ch
 Robert's press release - only
 among which is embedded in the draft -
 seems OK. The way of the speech still
 needs attention. The ordering is a bit
 odd. And - as PEP's opinion changes
 much to be said for roughing some
 phrases as well as headings.

WEST MIDLANDS SPEECHES: 16 MAY

Language with so the change
14/5

I attach a second draft of the CBI speech.

2. I suggest that for **Selly Oak** we omit paras 1, 11, and 20-28 inclusive, 33, inserting substitutes as attached.

AGH

A ROSS GOOBEY

From: John Stokes M.P.

(Halson
Hill Lodge)



HOUSE OF COMMONS
LONDON SW1A 0AA

SC
or by ex

24th June 1985

The Rt. Hon. Nigel Lawson M.P.,
Chancellor of the Exchequer,
11 Downing Street,
London S.W.1

Post Budget?
JD

Dear Nigel,

You will remember that a short while ago in answer to my enquiry you kindly said you would come and speak in my constituency provided you were given sufficient notice. I would be most grateful therefore if you would agree to come some time in the New Year and I suggest a Friday lunch time meeting might be most convenient for you or of course in the evening if you prefer. We would also be delighted if you would like to bring your wife.

Yours sincerely,

John



Conservative Central Office West Midlands Area

18 Milverton Terrace, Leamington Spa, Warwickshire, CV32 5BA.

Telephone : Leamington Spa (0926) 27296/7/8

4th July, 1986

Rt. Hon. Nigel Lawson, M.P.,
F.a.o. Mrs. Lester and Alistair Ross Goobey,
Treasury,
Parliament Street,
London. SW1P 3AG

✓
7/7

CH/EXCHEQUER	
REC.	07 JUL 1986
ACTION	MR ROSS GOOBEY
COPIES TO	MRS LESTER

Sean M. Lawson

Thank you very much for offering additional time prior to your visit to Coventry for John Butcher on Friday, 25th July. I attach a suggested itinerary. Approaches have been made to Nuneaton and Vanderhoff and both are very willing to co-operate if we could just have your final agreement to this as quickly as possible in view of the shortage of time.

Martin R. Perry

Martin R. Perry

c
Possible itinerary attached.
Mr Ross Goobey recommends that you do it if possible.
Shall I confirm?
7/7

ok ✓

PS Factory visit now cancelled owing to holidays. Will try to find an alternative

Factory visit now to TNT in North Warwickshire

DRAFT ITINERARY OF THE VISIT OF THE RT. HON. NIGEL LAWSON, M.P.,
CHANCELLOR OF THE EXCHEQUER, TO THE WEST MIDLANDS AREA ON 25th JULY, 1986

12.30 p.m. Arrive Nuneaton Conservative Club for a buffet luncheon to be organised by the Nuneaton Conservative Association Chairman Cllr. Mrs. Eileen Parr, Mr. Lewis Stevens, M.P. will be present.

Format Open to the Press. Chancellor to speak for 20 minutes and respond to questions.

3.00 p.m. A visit to Vanderhoff Communications Ltd., Telecommunications Manufacturers, Haunchwood Industrial Estate, Bermuda Road, Nuneaton. Telephone Nuneaton 341111. Managing Director Mr. Ted Stocker. Vanderhoff started in 1976 with a one-man buy-out employing 10 people. They now employ 360 with a £21 m. turnover. Their success was based on a specialised equipment contract with British Telecom worth £50 m. over five years. They are now manufacturing telephone answering machines, telephone exchange equipment, typewriter and other office equipment of an electronic nature. I am told they are soon to be floated on the stock market. Mr. Stocker has attended one Central Board of Finance luncheon last year and is known to be a supporter of the Party although has not contributed in the past.

VISIT TO
TNT,
NORTH
WARWICKS

Format Chancellor to have informal discussions with management of Vanderhoff and tour works. Photo call.

4.30 p.m. Attend North Warwickshire reception at a venue to be finalised.

Format Open to the Press. Chancellor to speak for 10-15 minutes and respond to questions. Chairman Cllr. David Mott

7.00 p.m. Possible Radio Mercia interview at their studios

7.30 for 8 p.m. Attend Coventry South West buffet supper evening at 74 Kenilworth Road, Coventry

Format Open to the Press. Chancellor to speak for 20-25 minutes on the subject of his choice and respond to questions.

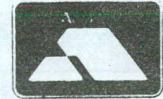
Approx 10 p.m. Depart for home.

Agent & Secretary: KEITH ANDREWS



Selly Oak Constituency Conservative Association

16 Greenfield Crescent, Birmingham B15 3AU. Telephone: 021-454 1404.



Member for the Constituency:
TONY BEAUMONT DARK

Member of the European Parliament
MISS NORVELA FORSTER (B'ham South)

President: Councillor Donald Lewis
Chairman: Miss Anita Stone, J.P.
Deputy Chairman: Robert Orme
Vice-Chairmen: Councillor Donald Alexander
Miss Annette Dickers, J.P.
Hon. Treasurer: Alex J. Laker

16th July 1985

Ref: KA/MA/

Rt. Hon. Nigel Lawson MP
Chancellor of the Exchequer
Parliament Street
SW1P 3AG

Dear 

FRIDAY 16TH MAY 1986

Confirming my telephone conversation with Mr David Bailey in your office, this Constituency Association would be delighted to arrange a Dinner in your honour on the above date. As requested by Mr Bailey, I am asking Mr Tony Beaumont Dark to confirm this arrangement with you.

The intention is that the occasion should take the form of a Constituency Association Dinner from which the Association would hope to derive some financial benefit apart from the political impact. It is the intention to invite businessmen and their wives from other parts of the City in addition to members of the Constituency Association.

As mentioned to Mr Bailey, I also serve as Chief Agent for the City of Birmingham and would be very happy to arrange additional engagements during the day if that were your wish.

I have submitted the customary S1 form through the Central Office and mentioned the possibility of additional engagements.

Naturally, we will consult with you and keep you informed of arrangements as they develop.

Yours sincerely,



KEITH ANDREWS
Agent & Secretary.

cc Tony Beaumont Dark MP

370 people
not members of political
Selly Oak constituency

Local
business



business
People

Accom

arrive 7.15

C

6.50
Arrive

at Main entrance
to Banqueting
Suite

BIRMINGHAM: FRIDAY 16 MAY

You have agreed:

- CBI lunch
- Media Interviews
- Selly Oak dinner.

*(Cindy
psr)*

Will you travel by train or
will Cindy take you?

Do you want A. Ross to
accompany you? *yes*

Do you want to do anything
else e.g. coffee morning (although
time for arranging this is
short)?

*is there time
for a full visit.
Yes, and 7/5 Arch
fix (in
consultation
with me)*

respond to
a toast to
to Her Majesty's
Govt
not more than
20 minutes

Catastrophe

Press Release
in advance
to Mr. Edwards

meal over by
9.00 p
Formalities
by 10.00
Bar closes
10.30



Spt to PS/
ARL

DL
9/5

e

BIRMINGHAM: 16 MAY

You asked if a factory visit could be arranged as part of your programme.

Alistair Ross-Godbey can arrange for you to visit a company called Hardy Spicer who manufacture constant velocity joints. He says that "it is a "success story".

Do you wish him to arrange?

Yes pkr
DL
8/5

cc Mr. Ross Gooby
SPARE



Selly Oak Constituency Conservative Association

16 Greenfield Crescent, Birmingham B15 3AU. Telephone: 021-454 1404.

Member of the Constituency:
TONY BEAUMONT DARK

President: Councillor Donald Lewis
Chairman: Miss Annette Dickers, JP
Deputy Chairman: Alan Turner, FCA
Vice-Chairmen: Councillor Donald Alexander
Miss Judith Morris
Hon. Treasurer: Timothy Lawrence, MA

Rt. Hon. Nigel Lawson M.P.
Chancellor of the Exchequer
Treasury Chambers
Parliament Street
LONDON SW1P 3AG

9th May 1986

YOUR VISIT TO THE SELLY OAK CONSTITUENCY DINNER ON FRIDAY NEXT 16TH MAY

Further to my telephone conversation with Mrs Lester on Thursday 8th May, I am now, as promised, confirming the arrangements.

I understand that you will be using an official car and will not therefore require transport. A room has been arranged for you to use to change to dinner jacket at the Albany Hotel, Smallbrook Queensway, telephone 021 643 8171. I will be at the Hotel entrance to meet you at 6.50 p.m. I understand that you will be accompanied by your Special Adviser, Mr Alistair Ross Gooby. A place at the Dinner has been reserved for Mr Gooby.

The Reception is timed to commence at 7.15 p.m. and it is hoped that you will be able to meet informally some of those present and my Officers and I will be on hand to effect introductions.

The Association Chairman, Miss Annette Dickers J.P. will preside. There is only one toast "Her Majesty's Government" which will be proposed by the Constituency Member Mr Tony Beaumont-Dark. You are asked to respond.

There will be 370 top professional and business people from Birmingham present on this occasion. I am asked to emphasise that they are not all members of the Selly Oak Constituency Conservative Association and some of them may not be committed Conservatives since they will be guests of individuals and companies who have taken tables. In this connection, I am asked to say that those attending will undoubtedly appreciate a ministerial type speech rather than that which might be usual for a Constituency function attended by the Party faithful. Mr Dark has been asked to take not more than ten minutes in proposing the toast and not to make his contribution "too heavy". It is thought that up to twenty minutes would be appropriate for your speech since, as I have remarked, other than introductory and closing remarks from the Chairman, there will be no other speeches.

The following local Members of Parliament have indicated their intention to be present and will be seated at the top table: Sir Reginald Eyre, Hall Green; Dame Jill Knight, Edgbaston; Mr David Bevan, Yardley; Mr Roger King, Northfield. The Leader of the Conservative Group on the Birmingham City Council, Councillor Neville Bosworth will also be present.

continued.....

continued.....

The Press have been invited and in this connection, may I emphasise a point made to Miss Lester. I understand that you are addressing a Luncheon for the C.B.I. in Sutton Coldfield on the same day. I expect you know that Sutton Coldfield is part of Birmingham and is served by the same evening newspaper, the Birmingham Evening Mail.. I am most anxious that your audience for the evening function shall not arrive having read your speech in the evening paper as a result of what may happen at the C.B.I. function. I am sure you will appreciate my reasons for making this point which is regarded as very important.

I would anticipate that the formal proceedings will commence at approximately 9 p.m. after the meal and conclude at approximately 10 p.m. Guests will be able to remain in the Banqueting Suite until 10.30 p.m.

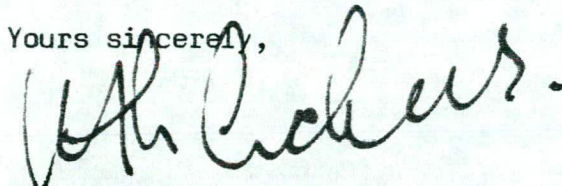
You may already know that Birmingham has twelve Constituencies, six of which are represented by Conservatives, including the Rt. Hon. Norman Fowler, Sutton Coldfield. The others will all be present at this function.

At the City Council Elections yesterday, we lost nine of the twenty seats we were defending - seven to Labour and two to the Alliance. Labour, who already had control of the Council with an overall majority of five, gained seven seats from us and two from the Alliance. They therefore strengthened their control and the 117 Council is now divided - Conservative 43 Socialist 70 and Alliance 4. Conservative had control of Birmingham City Council between 1982 and 1984, during which time the rates were reduced considerably for the first time since the last War. Since gaining control in 1984, the Socialists have imposed rate increases totalling 60%. They increased the rates by a similar figure in previous period of two years control prior to 1982. I enclose a copy of the Party's Local Election Manifesto for your interest. In fact, the results are not the sweeping victory for Labour which they claim, since their total vote actually fell by something like four or five per cent on the previous figure. Ours also fell, slightly more, but the Alliance vote increased substantially. It is therefore true to say that some people chose to indulge in the luxury of making a protest at the temporary popularity of the National Government in mid-term by voting Alliance in the Birmingham Local Election and as a result, they have got Labour. The results are certainly not an indication that Birmingham people are turning to the Labour Party.

I hope all this is helpful. If there is any more information you require, please do let me know and I will be pleased to do what I can to assist.

I look forward to meeting you again on Friday next.

Yours sincerely,



KEITH ANDREWS
Agent and Secretary

Conservative Central Office
West Midlands Area



18 Milverton Terrace, Leamington Spa, Warwickshire, CV32 5BA.

Telephone : Leamington Spa (0926) 27296/7/8

David: For you.

C.

23. VII. 85

19th July 1985

The Rt Hon Nigel Lawson MP
House of Commons
Westminster
London SW1A 0AA

Dear Mr. Lawson

CONSTITUENCY Birmingham Selly Oak
FUNCTION Constituency Dinner
DATE Friday 16th May 1986
TIME to be confirmed
PLACE to be confirmed

Thank you very much for accepting the above meeting. I have asked Mr Keith Andrews of 16 Greenfield Crescent, Edgbaston, Birmingham B15 3AU to let you have full details. Alternatively Mr Keith Andrews may be telephoned at 021 454 1404.

Martin R Perry

CHANCELLOR

FROM: A ROSS GOOBEY
DATE: 21 JULY 1985

Handwritten notes:
Are you content?
Thank you
delivered
800 X
ASAP
I have read
diff
22h
for
the
I'd
cuff,
think.
M.

cc Mr Cropper
Mr Tyrie

Mr Lilley - H/C

WEST MIDLANDS VISIT: 25 JULY

You will have seen your itinerary for next Friday, which looks quite worthwhile.

2. You have five speaking points on the tour, the lunch, the visit to TNT, ten minutes at the drinks party, Mercia Sound interview and the buffet supper.
3. I thought you might speak from the same notes for the lunch and supper, make a press release for the TNT visit and speak off-the-cuff for Mercia Sound and the drinks party.
4. TNT are, of course, Mr Murdoch's "strike breakers". In addition, the company has added nearly 5½ thousand staff in the last eight years, and is a good answer to "where are the new jobs?". I thought that this might be the hook on which to hang the press release.
5. As to the lunch and dinner speeches, I have drafted a few notes on the theme of ownership, linking it to your press conferences on PRP and PEP and contrasting it with Labour's plans.
6. If these suggestions meet with your approval, I can let you have the drafts tomorrow (Tuesday).

X

Handwritten signature: ARG

A ROSS GOOBEY

Conservative Central Office
West Midlands Area



18 Milverton Terrace, Leamington Spa, Warwickshire, CV32 5BA.

Telephone : Leamington Spa (0926) 27296/7/8

22nd July, 1985

The Rt. Hon. Nigel Lawson, MP
House of Commons
Westminster
London SW1A 0AA

Dear Mr. Lawson

I have heard from Birmingham Selly Oak that you have kindly agreed to speak at their Constituency Dinner on Friday 16th May, 1986 and I am writing to enquire whether it might be possible to make this a day's tour. If this meets with your approval, perhaps you would like to peruse the attached draft itinerary which would be our initial suggestion.

I look forward to hearing from you.

Martin R. Perry

Martin R. Perry

DRAFT ITINERARY FOR THE VISIT OF THE RT. HON. NIGEL LAWSON, MP,
CHANCELLOR OF THE EXCHEQUER, TO THE WEST MIDLANDS AREA, FRIDAY 16TH MAY, 1986

8.35am Depart London Euston.

9.46am Arrive Coventry.

10.00am Press Conference
Local Radio Interviews, etc.

10.30am/
10.45am Coffee Morning/Reception
to meet Coventry Constituency Associations.

12.30pm Fund Raising Luncheon.

This would follow the pattern of a number of such luncheons we have held in the West Midlands with a leading Member of the Cabinet, whereby twenty to thirty successful businessmen are invited, rather on an 'old boy' network, to a first rate luncheon in a private house and are then approached for substantial sums of money for the Conservative Party.

The funds raised (we would be aiming at £3,000 to £5,000) would go towards the expenses of the Federation of the Conservative Associations in Coventry.

3.30pm Depart for Birmingham.

4.00pm Tea Reception at Birmingham Yardley.

5.00pm Television Interviews - Local Radio, etc.

7.30pm
for
8.00pm Birmingham Selly Oak Constituency Dinner.

Special arrangements would have to be made to return Mr. Lawson to London after the dinner as the last reasonable train leaves Birmingham at 9.48pm.

22 July 1986

As the House prepares to rise for the long Summer Recess, I thought it might be useful if, as last year, I took this opportunity to set out how I see the current economic situation and prospects.

I wrote a year ago of the excellent progress the economy has made since we were re-elected in June 1983. That progress has continued. Since I last wrote, output, exports, investment and living standards have all reached new all-time highs; and our growth rate last year, at $3\frac{1}{2}$ per cent, was the highest in the European Community and higher than the United States, too.

And inflation, now down to $2\frac{1}{2}$ per cent, is at its lowest level for almost 20 years. When you compare it with the average rate of inflation of $15\frac{1}{2}$ per cent during the lifetime of the last Labour Government, that is a remarkable achievement by any standards.

The outstanding event on the economic scene during the past 12 months has been the dramatic collapse of the world oil price to little more than a third of its former level - around \$10 a barrel compared with \$27 a barrel a year ago.

This affects us in a number of ways, some bad, some good. It clearly implies some deterioration in the current account of the balance of payments, and the massive fall in our North Sea oil revenues inevitably limits the scope for reducing the burden of non-oil taxation, at least in the short-term.

But perhaps the most important consequences are the indirect ones, via the effects on world activity and world trade.

The initial consequences have been unfavourable, as those nations and regions that are heavily dependent on their earnings from oil have had to tighten their belts as rapidly as they can. By contrast, the great benefit to oil consumers (which means above all the industrialised world) has so far been felt in terms of higher real income and profitability: the increased activity that this should generate has yet to appear.

I believe it will, and before this year is out. Meanwhile, the way in which we have successfully weathered the unprecedented collapse in the oil price has exploded once and for all the myth that our

new-found economic strength was wholly dependent on North Sea oil. While there has been some inevitable adjustment in the exchange rate, it has occurred in an orderly way. And interest rates are now 2 per cent lower than they were a year ago, while our foreign exchange reserves have actually risen by over 30 per cent.

But the pause in world economic growth not only means that I now expect growth this year to be a little below the 3 per cent I forecast at the time of the Budget. It is also one reason why, despite all the measures we have taken to combat the scourge of unemployment, the numbers out of work have gone on rising and seem likely to rise further in the immediate future, at least until the pause is over.

And this is despite the fact that there are now very nearly a million more jobs in this country since the last General Election - a bigger increase than the whole of the rest of the Common Market put together.

A major cause of high unemployment is that labour costs in Britain continue to rise much too fast - and, in particular, faster than among our major competitors overseas. With inflation down to 2½ per cent, and the overall cost of living, thanks to the tax cut in the Budget, only ½ per cent higher than a year ago, it is madness for companies to increase wages at the rate they are. The result can only be higher unemployment.

The responsibility for getting a firm grip of their wage costs lies fairly and squarely with management. But I have sought to help by campaigning for the wider adoption of profit-related pay. The advantage is twofold: the greater sense of identification between employees and their companies if part of their pay is explicitly linked to profitability, and the greater degree of pay flexibility that results. And I have indicated my readiness to consider a measure of tax relief for such schemes. This is all set out in my recent Green Paper on profit-related pay.

I originally announced this in the Budget, at the same time as I published a Green Paper on the reform of personal taxation, setting out a scheme to remove the discrimination in our tax system against married women. I have also recently published further details of another initiative I launched in the Budget: the Personal Equity Plan. This pioneering scheme, which will come into force on January 1st, will enable small investors to invest directly in the shares of British businesses without having to pay a penny piece in tax.

Recent surveys suggest that, since we first took Office, the proportion of adults in this country directly owning stocks and shares has doubled. With the continuing privatisation programme - including British Gas this autumn - as well as the Personal Equity Plan scheme, the prospects for still wider share ownership are excellent. Nor shall we allow Labour's crude threats of renationalisation on confiscatory terms to stop us.

This year's Budget demonstrated two further things: first our continuing commitment to reducing the burden of income tax, and second, the caring nature of Conservatism, with the most far-reaching package of assistance to charitable giving ever - as the charities themselves were the first to acknowledge. I am enclosing a separate note about this last, which I hope you will find helpful.

So what of the prospects for 1987? I expect it to be a better year than 1986. The pause in world growth should come to an end later this year, and inflation should stay low. So the prospect for jobs will improve - particularly if pay settlements respond to the sharp fall in inflation, as they already have in our major overseas competitors.

Meanwhile, the fact that over the past three years we have successfully survived both a 12-month long coal strike and an unprecedented collapse in the price of oil is the clearest possible demonstration of a strong economy and sound policies. It is this, above all, that enables us to face the future with confidence.

NIGEL LAWSON



C

John Stokes MP rang about your visit to Halesowen on Friday 6 June.

You are expected at 12.30 at the Hasbury Conservative Club Dog Kennel Lane, Halesowen! (I have directions for Cindy)

Mr. Stokes has suggested that you speak for at least 20 minutes and would very much like it to be followed by a Q+A session of the same length.

Do you wish A. Ross to

- Yes** a) to accompany you?
b) to draft the speech?

~~Yes~~ ^{best} notes only.
13/5 Mr.

for Andy

6/6



Halesowen: Friday 6 June

At the main roundabout at the entrance to Halesowen (on the Birmingham/Kidderminster road) turn right then first left by the Cricket Club. Go straight ahead for about half a mile, passing the AA headquarters.

The cricket club should be on the left.

From: John Stokes M.P.

6/6/86



HOUSE OF COMMONS
LONDON SW1A 0AA

2nd August 1985

The Rt. Hon. Nigel Lawson M.P.,
Chancellor of the Exchequer,
Treasury Chambers,
Parliament Street,
London SW1P 3AG

Dear Nigel,

Thank you very much for your letter of 24th July accepting my invitation to speak in the constituency. I have spoken to David Baillie and we have agreed on a lunchtime meeting on Friday 6th June 1986. I will of course give him full details later. We shall all very much look forward to hearing you speak.

I hope you get a
good holiday,

Yours sincerely,

John

Chief Agent: KEITH ANDREWS



Birmingham Conservative Association

16 Greenfield Crescent, Birmingham B15 3AU. Telephone: 021-454 1404.

President: Rt. Hon. Norman Fowler, M.P.
Chairman: Councillor Donald Lewis
Deputy Chairman: Randal Brew, J.P., F.C.A.
Finance Officer: Richard C. Hale, B.Com.
Assistant Finance Officer: Kelvin Walker
Vice Chairmen: Councillor Neville Bosworth, C.B.E., LL.B.
Mrs. Jeanne Eccles-Williams (Women's Committee)
Simon Hampton-Matthews (Young Conservative Committee)

The Rt. Hon. Nigel Lawson, MP
Treasury Chambers,
Room 13/2
Parliament Street,
London. SW1P 3AG

For the attention of Debbie Lester

VISIT TO BIRMINGHAM FRIDAY 16 MAY 1986

Further to our telephone conversation today I enclose copies of the correspondence dated September which it seems The Chancellor may not have received.

Debbie Lester very kindly promised to look into the question.

Yours truly,

KEITH ANDREWS
CHIEF AGENT

Ref: KA/BB

17th September 1985

The Rt. Hon. Nigel Lawson, MP
Chancellor of the Exchequer,
House of Commons,
London, SW1A 0AA

YOUR VISIT TO BIRMINGHAM
FRIDAY 16TH MAY 1985

Further to my letter of the 16th July following conversations with Mr. David Bailey, in which I mentioned that in my other capacity as Chief Agent for the Birmingham Conservative Association I would be happy to arrange additional engagements to the Selly Oak Constituency Dinner during this day, I have received an approach from Mr Alan Turner who is the Hon. Treasurer of the Selly Oak Constituency Conservative Association and a partner in the firm of accountants Price Waterhouse.

I enclose a copy of his letter and would be grateful if you would let me know if you are able to accept this invitation.

Yours sincerely,

KEITH ANDREWS
AGENT & SECRETARY

Price Waterhouse

LIVERY HOUSE,
169 EDMUND STREET, (PO BOX 120)
BIRMINGHAM B3 2JB
TELEPHONE: 021-236 5011
TELEX 338689

K Andrews Esq
Selly Oak Constituency
Conservative Association
16 Greenfield Crescent
Birmingham
B15 3AU

ACT/JED

13 September 1985

Dear Keith

Following our brief meeting yesterday afternoon, I am writing to you to see whether it would be possible to arrange a lunch with the Chancellor during his visit to Birmingham next May.

What I had in mind is that we should invite a small, say 16-20, number of leaders of Birmingham business to meet the Chancellor for lunch and have a frank off the record discussion of the situation in the West Midlands. We would be happy to stand the cost of the lunch and would, of course, discuss the guest list with you. I think it might prove very interesting to the Chancellor to have an opportunity to meet the leaders of Birmingham business in a relaxed and totally secure environment where there can be a frank exchange of views without the possibility of them being leaked to the press. We would make it clear when inviting our guests that they are invited on that basis.

If this would be of any interest to the Chancellor please let us know and we will make the necessary arrangements with you.

Yours sincerely



AC TURNER



Conservative Central Office

32 Smith Square Westminster London SW1P 3HH

Telephone 01-222 9000

Telex 8814563 Facsimile 01-222 1135

Rt Hon Nigel Lawson MP
House of Commons
Westminster
London SW1P

C
Presumably not?
W. R. J. i.
D
14/6

9 June 1986

Dear Nigel

AUTOCUE AT WELSH CONFERENCE

The autocue will be on stage at The Grand Pavillion, Porthcawl for the Welsh Conference.

If you would like to use it for your speech, would you be kind enough to have your Secretary telephone my assistant, Adam Shaw, on 01 222 9000.

We would need to have your speech for typing on the autocue by the night before you are due to speak. It can, however, be altered up to the last minute.

A number of speakers will be taking advantage of the autocue and I look forward to hearing from you.

Warm greetings.

Yours sincerely

HARVEY THOMAS
DIRECTOR OF PRESS AND COMMUNICATIONS