

HEALEY 112
FOOT 83
SILKIN 38
STORE 32

INDUSTRIAL COMMITTEE

4/11/1960.



KEISHI

Aspects of present scene which show
that we are preparing the way for
for better days.

EXCHANGE RATE
INTEREST RATE
WAGE RATE

(A) WITHIN OUR CONTROL

(i) Economic outlook of public sector

HOW MANY FOURTH BITS AT DOUBLE THE JOB.

We are grappling with public sector.

(ii) INTEREST RATES

Interest rates are hospitable for industry.

(B) OUTSIDE CONTROL

(i) WORLD RECESSION

(ii) EXCHANGE RATE

(C) ONLY TO SOME EXTENT IN CONTROL

(i) COMPETITIVENESS

UNIT COSTS

INFLATION

WAGE RATES

} A TRAINING GAP

(ii) INTERNAL PRICES



2. There is emerging - probably high rate of productivity.

There is evidence of reinvention and of better management communication and of better relations between managers & shop floor.

3. Small Businesses

Before
LAST. $\frac{1}{4}$ 65,000 small business out of business.
65,000 new ones come into being
Birth is occurring as well as death.

4. AT THE CORE OF OUR PROBLEMS ARE THE

MATRIARCHAL INDUSTRIES

B.L. is subject to bankruptcy; the Post Office is not. We are most anxious to PRIVATISE.

5. WHEN IS IT GOING TO GET BETTER?

Confidence in competitiveness is very shaky
AT END OF next YEAR THINGS WILL
LOOK A BIT BETTER.



LICENSING PAGES

B.L.

Apart from Autos, all products are in surplus. Rare at more dealers are being B.L. Howland cuts of keep B.L. going.

K.J.

The cut of seem B.L. through to its new models AND INCREASING are Howland's.

I can't find you a search picture

BROWN

Strong support of adjustment process U.S. Economy is much more free than ever. We have failed to DEMONSTRATION.

EMPLOYMENT PROTECTION ACT,
CASH LIMITS SO YEARS BILL,
We shall have not interest rates ABOVE INFLATION.

ASIS?
COST GOVT SPENDING
COST INTEREST ASIS.

K.J.

National Industries support interests of small business

The cost of eliminating the industrial industries is Howland's.

B.S.C. will have lost 50,000 jobs in 12 months.



Shh...
Businessmen to say that we can manage again.

SKEET

B.S.C. Can't agree price with British for Commission - see flat.

C.B.? we going to produce a survey.
I've reduce cost of energy to industry, the money will have to come from elsewhere.

WARD

Used to be 3000 now 2000

high technology } wages.
10% last
6% this

We have done it all. Have market has collapsed. They want massive cuts -

WARRANTS IN INDUSTRY

RACE RELATIONS BOARD, I.E. COMMISSION, AMIS COUNCIL.

K.J.

THOSE THINGS ARE CALLED BS.

From my love to shift into new products.

KEN CAUSIE

We will get rid of large chunks of industry - we must help the cash flow.
- Energy prices v.i. Sunday.

K.J.

Finance just on public banking



Forum

Now Eamp since 39% up in civil service?

Bar of Paul Chamber. Charles Evans.

K.S.

Response - Civil Service

My debt down 22 1/2% in 4 years.

Now enlightened public preferences - slow

labor

Bucaria

G.K. H. Subsidies - With parts
of industry will have to be protected at
any cost.

K.S.

Only Defense. G.K. H. Jan would
be about. We must create a
climate in which we can compete.

Atkins

At what stage does erosion of our
base have political repercussions.

When can we find Bill Humphreys

K.S.

Unsettled assurance we can rescue
mismanaged base - but that needs
money and it would have to come from
somewhere else. North companies now
dying are not the good ones.
Platoon with a year, the upstarts.

B.A.

As

soon as possible



HEDDING

What evidence do you have for reasonable levels of profit being allowed to unions? Private sector will have a desperate time. The battle goes on letter deal to Colours then we are going to private enterprise.

K.J. Demand is there.

We are witnessing record savings levels.

HAMILTON

B.L.

Call it not private trade & selling M?

K.J.

YES - let keep the capital.

TOWNSHIP

NATIONALISED INDUSTRIES ARE BLEEDING THE COUNTRY TO DEATH.

Last year we failed: public sector for. They are unprofitable. They are unprofitable. What are you going to do about it?

K.J.

I agree with every word.

FROM MONOPOLY PRIVATISE WHERE WE CAN



ARKVILLE

Both countries shall
go to null business

FMT BAIRDEN REPORTS - trend -

China - best credit to countries
what buy on goods.

Interest rates down - as last year
we have done nothing to encourage just short banks
to have term loans at 8% or 10%

K.J. These are countries - France -
no other Trade Union - So Labor but.
U.S. Spending on Defense is FAM buying the
arm. We are looking at all these matters
Bols have stated to meet ways.

MORRISON Unless pressure is reduced &
lower interest rates death will exceed births.

RATES

K.J. Interest rates and less inflated than wage
rates. The idea that we shall take
out with interest rates is somewhat risky.
Pound might go down with SMITH

BUDGEM

B.L. - why should we bail
out B.L.

Needles have stopped, all the money has
gone a. DUNCAN, BAIRDEN

K.J.

I am not against a Duncan or BAIRDEN.



Bonson

367 m 1 m 2 m 4 m 10

planning

HILLI.

All to do with capital -
recession not as bad as 1975

K.J.

not a CRUMS - ANALYSIS COM-157

FINANCE COMMITTEE

Rippon

Reaction ^{John} in the sector where expansion
at degree are no stronger interest.

Hazel The trouble about relying on expansion is that
if it fails, there is nothing else left.

Money supply is assumed P.S.B.A. is assumed
not a central largely through interest rates.

NOT OPPOSED TO STABILITY.

P.M. 25/7/1964 One of defects of
high spending is high interest rates.

CUT

TAX

BANK

Wanted 18 mths.