

PRIME MINISTER

Econ. Pol.

Telegraphed to Coubeaux

PAY CLAIMS

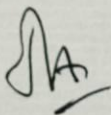
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Following your reply to my earlier minute, I had further discussions with the Secretary of State for Employment last night. He feels that it is essential we should step up our efforts to communicate the message to the unions. However, he makes two points. First, he thinks that the message would have more impact if it could be linked to other positive proposals on pay bargaining, for example the forum. He feels that an isolated statement might make little impact. Second, he believes that a concerted effort over several weeks, with yourself, the Chancellor and himself repeatedly putting across the message, is required.

He would like to discuss this with you and the Chancellor as soon as possible, and will probably raise it at the next E Committee. Norman Strauss and I will generate some ideas on how we might give the message fresh impact. ~~UNQUOTE~~

I have copied this note to the Secretary of State for Employment and also to the Chancellor and to the Paymaster General. agore



JOHN HOSKYNS

29 June 1979