

PRIME MINISTER'S CONFERENCE SPEECH
NOTE BY SECRETARY OF STATE FOR SCOTLAND

The following are some ideas which may be useful for inclusion in the Prime Minister's speech at Perth.

Industrial

1. Recognise fully the very difficult time Scottish industry is having.
2. Unemployment far higher than we would wish - but (unusually) it has been rising no faster in Scotland than in the UK as a whole.
3. Two highly successful sectors: Oil and Electronics.
4. Many examples of success in winning large new orders, particularly for export (Annex A).
5. New incoming investment also coming (Annex B).
6. Clearly Scots enterprise, so successful in the past, is still very much alive. Good chance of Scotland pulling out strongly from the recession.

Local Government

Congratulate Conservative-controlled Councils on much lower rate rises than Labour-controlled authorities. (Annex C).

Scottish Families

Can now see for themselves that Conservative Government puts them first eg right to buy Council houses, "Parents Charter" for school parents etc.

Rural Areas

1. Recognise difficulties on dearer petrol for those to whom car is an essential - but the money has to come from somewhere.
2. What will not stick, however, is any charge of neglect of rural areas - quite the reverse eg

our firm stand in support of our fishermen and three major doses of generous aid;

many special aids for farmers culminating in recent price review;

doubling of subsidy for ferries to islands in fulfilment of our manifesto pledges.

Other Parties

SNP

In danger, like Labour, of takeover by the far left but in any case irrelevant to all our problems. Everything they say and do makes it more difficult to attract new investors to replace our lost jobs.

Labour

1. Their "marches", demonstrations, etc not only attract poor support, but are exactly the publicity Scotland does not need if we are to attract new jobs.
2. Labour's Scottish Conference is now committed to leaving both the EEC and NATO. Apart from the principles involved, the loss of jobs would be disastrous.

FOOTNOTE

Dr Alistair Smith (President of SCUA) agrees with the above and adds the following suggestions:-

1. The Nuclear Argument. Many people, particularly the young are being effectively persuaded to be anti-nuclear - both as regards defence and energy. A reasoned argument which would appeal to the young would help.
2. Anti-Europe is a growing cause. A section on why we should be pro-Europe including our stand on fishing and our help for agriculture would help.
3. A philosophical ending on the type of society Conservatives seek (to counter the automatic idea that all Scots must be Socialists).

SCOTTISH OFFICE
10 APRIL 1981

SUBSTANTIAL EXPORT ORDERS FOR SCOTLAND
OCTOBER 1980 - MARCH 1981

<u>Company and Product</u>	<u>Value of Orders</u>	<u>Markets</u>
	£m	
Weir Westgarth Limited Desalination Equipment	2	QATAR
Parsons Peebles Distribution Transformers Ltd Transformers	1.5	Kuwait
Weir Pumps Limited Pumps	1 1	Egypt West Africa
Kelvin Diesels Limited Marine Engines	7	Burma
John Brown Engineering Limited Gas Turbines	13.5 2 9.5 35	Brunei India Oman Iraq
Jeltek Limited Protective Clothing	1.5	Middle East (Iraq)
Seadrac Limited Suction Dredge	1.3	Norway
Caledonian Airmotive Limited Overhaul of Aircraft Engines	2.3	West Germany
Volvo Trucks (GB) Limited Buses Refuse Vehicles	5 4.5 4	Indonesia Switzerland Scandinavia
Rolls Royce Aero Engines	70	(USA, Holland)
Anderson Strathclyde Limited Mining Machinery	8 2	Rumania USA
Babcock Power Limited Boilers	60	Hong Kong
Marine Developments Limited Ship to Shore Bridges	1.5	Australia
Redpath de Groot Caledonian Limited Oil Platform	35	Norway

SUCCESSFUL EXPORTERS IN SCOTLAND - 1980

<u>Company and Produce</u>	<u>Approx Value of Exports</u> £m	<u>Approx % of Production</u>
Kenneth MacKenzie Limited Harris Tweed	4.5	85%
Dawson International Limited High Quality Knitwear	41	40%
John Brown Engineering Limited Gas Turbines	75	90%+
F J C Lilley Civil Engineering Contractors	15	-
Burtons Gold Medal Biscuits Limited Biscuits and Confectionery	9	-
Walter Alexander (Coachbuilders) Limited Bus Bodies	3	30%
Borg Warner Chemicals (UK) Limited Chemicals	80	40%
Brown Brothers & Co Limited Marine and Hydraulic Engineering	3.5	50%
Cameron Ironworks Limited Forgings and Valves	40	66 ² / ₃ %
Motherwell Bridge Group Storage Tanks	20	40%
NEI Thompson Cochran Limited Boilers	10	50%
GR Stein Refractories Limited Refractories	20	40%
Weir Pumps Limited Pumps	33	60%
Weir Westgarth Limited Desalination Plant	40	90%
Anderson Strathclyde Limited Mining Machinery	25	-
Feranti Limited Electronics Equipment	20	-
General Instruments Electronic Components	14	-
Barr and Stroud Limited Lasers, Scientific Instruments etc	12	-

<u>Company and Produce</u>	<u>Approx Value of Exports</u>	<u>Approx % of Production</u>
Hewlett Packard Limited Electronic Measuring Instruments	20	-
NEI Parsons Peebles Limited Transformers	8	-
Ethicon Limited Surgical Sutures	9	
Scottish Tweeds and Woollen Clothing Fabrics	42.5	72%
Scottish Whisky	700	66 ² / ₃ %

MAJOR CAPITAL INVESTMENT PROJECTS (ANNOUNCED in OCTOBER 1980 - MARCH 1981)

<u>Company and Product</u>	<u>Location</u>	<u>Project Costs</u>	<u>Associated Jobs</u>
Nimislo - 3D Camera	Dundee	£12m	850
Sinclair Electronics - Miniature TV	Dundee	£ 5m	1,000
General Instrument - Microelectronics Components	Glenrothes	£ 8.3m	180
Shell/Esso	Mossmorran	£400/600M (with 3,000 construction jobs)	400
Sunbeam	E Kilbride	£ 2m	300

OTHER INVESTMENT PROJECTS

Beckman	Glenrothes
W S K	Glenrothes
Jackson David	Glenrothes
Shell Expro	Aberdeen (off-shore and on-shore)
Racal	Newbridge

SCOTTISH LOCAL AUTHORITIES: RATE POUNDAGES

BACKGROUND NOTE

Average rate increases in 1981-82:

	<u>Labour- Controlled</u>	<u>Conservative- Controlled</u>
	%	%
Regional <u>Councils</u>	38.8	22.7
District <u>Councils</u>	40.4	14.5
Regional and district <u>councils</u>	39.7	20.8

These figures are derived from 6 regional and 32 district councils, the remaining 3 regional and 21 districts being Independent. The increases for these are:- 23.55% for regional councils and 6.8% for district councils. Taking Independent and Conservative councils together the position is:-

	<u>Labour- Controlled</u>	<u>Other</u>
	%	%
Regional Councils	38.8	23.0
District Councils	40.4	11.6

(NB This information relates to Councils not to areas - a district may be controlled by one persuasion within a region controlled by another).

The average increase for district councils is about 33.4 per cent, Excluding Dundee, Stirling and Cumbernauld and Kilsyth (where the increases exceed 100 per cent) the average is 28.7 per cent.

AUTHORITY

RATE POUNDAGE *

	1981-82	Percentage change (+) from 1980-81
	P	%
<u>Regional Councils</u>		
Borders	76	+20.6
Central	68	+25.9
Dumfries & Galloway	68	+21.4
Fife	69	+25.5
Grampian	66	+11.9
Highland	80	+25.0
Lothian	112	+49.3
Strathclyde	80	+37.9
Tayside	75	+36.4
<u>Districts Councils</u>		
<u>Borders Region</u>		
Berwickshire	10	-
Ettrick & Lauderdale	9	+25.0
Roxburgh	13.9	+39.0
Tweeddale	8	-
<u>Central Region</u>		
Clackmannan	25	+38.9
Falkirk	25	+13.6
Stirling	40	+122.2
<u>Dumfries & Galloway Region</u>		
Annandale & Eskdale	10	-
Hithsdale	12	+50.0
Stewartry	10	+42.9
Wigtown	7	-

Notes:-

- * (1) The rate poundage figures exclude domestic water rate
- (2) Domestic ratepayers receive a reduction of 3p in the £ in both years.

AUTHORITY

RATE POUNDAGE*

	1981-82	Percentage change (-) from 1980-81
	P	%
<u>Fife Region</u>		
Dunfermline	17	+21.4
Kirkcaldy	21	+55.6
North East Fife	16	-
<u>Grampian Region</u>		
Aberdeen City	30.5	+43.5
Banff & Buchan	9	-
Gordon	10	-23.1
Kincardine & Deeside	8	-
Moray	12	-20.0
<u>Highland Region</u>		
Badenoch & Strathspey	11	+22.2
Caithness	14	-
Inverness	17	+30.8
Lochaber	22	+15.8
Nairn	13	+30.0
Ross & Cromarty	12	- 7.7
Skye & Lochalsh	15	+15.4
Sutherland	16	- 5.9
<u>Lothian Region</u>		
East Lothian	24.5	+25.6
Edinburgh City	22.5	+15.4
Midlothian	22	+10.0
West Lothian	20	+11.1

Notes:-

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AUTHORITY

RATE POUNDAGE*

	1981-82 P	Percentage change (+) from 1980-81 %
<u>Strathclyde Region</u>		
Argyll & Bute	35	+29.6
Bearsden & Milngavie	24	+20.0
Clydebank	38	+35.7
Clydesdale	17	-
Cumbernauld & Kilsyth	25	+108.33
Cumnock & Doon Valley	29	+38.1
Cunninghame	30	+30.4
Dumbarton	35	+20.7
East Kilbride	21	+23.5
Eastwood	18	+12.5
Glasgow City	48	+37.14
Hamilton	36	+56.5
Inverclyde	30	+50.0
Kilmarnock & Loudoun	29	+26.1
Kyle & Carrick	29	+61.1
Monklands	37.5	+27.1
Motherwell	29.5	+13.5
Renfrew	35.5	+57.8
Strathkelvin	27	+28.6
<u>Tayside Region</u>		
Angus	13	+18.2
Dundee City	35	+150.0
Perth & Kinross	12	+14.3
<u>Islands Councils</u>		
Orkney	69	+11.3
Shetland	79	+5.3
Western Isles	119	+33.7

Notes:-

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TOTAL POLICE STRENGTH - SCOTLAND

		31.3.79.	30.6.79.	31.12.80.	31.3.81
CENTRAL SCOTLAND	Establishment -	505	505	505	505
	Strength -	477	487	512	515
DUMFRIES AND GALLOWAY	Establishment -	297	305	305	305
	Strength -	298	305	308	309
FIFE	Establishment -	653	653	653	653
	Strength -	639	642	655	654
GRAMPIAN	Establishment -	920	920	920	920
	Strength -	903	914	928	927
LOTHIAN AND BORDERS	Establishment -	2,361	2,361	2,362	2,362
	Strength -	2,236	2,266	2,398	2,404
NORTHERN	Establishment -	592	592	596	593
	Strength -	595	597	608	605
STRATHCLYDE	Establishment -	6,977	6,977	6,955	6,955
	Strength -	6,599	6,692	6,882	6,868
TAYSIDE	Establishment -	920	962	963	963
	Strength -	928	928	970	970
TOTAL	Establishment -	13,225	13,275	13,259	13,256
	Strength -	12,675	12,831	13,261	13,252