



PRIME MINISTER

PAY AND PERFORMANCE

I entirely share the doubts expressed by the Home Secretary about the Lord President's proposals to you in his minute of 28 October.

I have considerable doubts whether we would on balance do anything to improve motivation by introducing monetary incentives for senior management in the Civil Service. Certainly I believe it would be unwise to rush into a scheme for the particular grade of Under Secretary. I hope we can take a more considered look at the whole issue.

I am sending copies of this minute to Cabinet colleagues, the Minister of Transport, Sir Robert Armstrong and Sir Derek Rayner.

A handwritten signature in blue ink, appearing to be "J.P.", written in a cursive style.

J P

10 November 1980



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