ADVANCE COPIES: FALKLAND ISLANDS GENERAL (39) . P8/NO 10 DOWNING ST (2) PS PS/IC. FURD PS/S OF S FOR DEFENCE PS/MR CHISLOW MR J STEWART AUSD STAFF PS/PUS · MR BULLARD . PS/CHANCELLOP) SIR I SINCLAIR TREASURY .MR ILETT . . MR GIFFARD MR LITTLER WR WRIGHT SIR R ARMSTRONG MR-ADAMS CABINET SIR M PALLISER LORD N G LENNOX MR WADE-GERY OFFICE LORD BRIDGES MR FULLER SAPU/DIO MR URE DIO. MR GILLMORE HD/PUSD (Q) RM 8 FOR MODUK C IN C FIRET HD/S AM D HD/DEF DEFT Mus Dickson, D/ENERGY HD/NEWS DEPT ID/EPD ADVANCE COPY ED/ECD(E)HD/UND [Passed to E.R.] DD/PLANNING STAFF AST ANTI-LITY VIOLETIN TOO : [Typits a.a.] EMERGENCY ROOM RESIDENT-CLERK -HO WER CONFIDENTIAL FM ROME 030850Z JUN 82 TO PRIORITY FCO

TELEGRAM NO. 296 OF 03 JUN 82
SAVING FOR INFO WASHINGTON, PARIS, BONN, UKMIS NEW YORK, BIS BUENOS AIRES, OTTAWA

MY TELEGRAM NO. 285 (NOT TO OTTAWA): FALKLANDS: ITALIAN REPORTING ON ARGENTINA

- 1. BARBARANI HAS SHOWN US FURTHER TELEGRAMS FROM BUENOS AIRES.
- QALTIERI ON 30 MAY AS FURTHER EVIDENCE THAT THE JUNTA ARE SEEKING TO IMPROVE THEIR RELATIONS WITH THE USSR. HE NOTES ALSO THAT
 THE CANADIAN AMBASSADOR, FULFORD, IS LEAVING AT ARGENTINE REQUEST:
 KOCIANCICH'S EXPLANATION IS THAT THE CANADIAN GOVERNMENT HAVE BEEN
 SLOW IN GRANTING AGREEMENT FOR THE NEW ARGENTINE AMBASSADOR DESIGNATE (A MILITARY OFFICER) AND THAT FULFORD MADE RASH PRO-BRITISH
 STATEMENTS ON RETURN FROM CONSULTATIONS ON OTTAMA.
- 2. ON THE ARGENTINE ECONOMY, KOCIANCICH ESTIMATES THAT THE CANCEL-

LATION OF AIR AGREEMENTS WITH AIR FRANCE, KLM, LUFTHANSA, AND BRITISH CALEDONIAN WILL AFFECT 20 PER CENT OF ARGENTINA'S SERVICES, ADDING THAT SOME OF THIS TRAFFIC SHOULD GO TO ALITALIA AND IBE THE SEARCH FOR OTHER EXPORT MARKETS DO COMPENSATE THOSE LOST IN EUROPE IS PROVING DIFFICULT. AN ATTEMPT IS UNDER WAY TO INCREASE THE VOLUME OF TRADE WITH THE ANDEAN PACT (IN 1980 ARGENTINE'S EXPORTS THEN WERE DOLLARS 370 MILLION AND IMPORTS DOLLARS 505 MILLION) BUT KOCTANCICH SEES LITTLE SCOPE FOR INCREASE. IMPORT TARIFFS ON LATIN AMERICAN GOODS HAVE BEEN REDUCED BY 20 PER CENT. FOR ALL IMPORTS EXCEPT THOSE FROM LATIN AMERICA A NEW REGULATION INSISTS ON CREDIT OF AT LEAST 180 DAYS.

- 3. FINALLY, KOCIANCICH SPECULATES ON DEVELOPMENTS AFTER THE RE-CAPTURE BY BRITAIN OF THE FALKLANDS (WHICH HE SEES AS INEVIT-ABLE), HIS ARGUMENT RUNS AS FOLLOWS:
- A) THE WIDE SUPPORT FOR GALTIER! ON THIS ISSUE, EVEN FROM HIS POLITICAL OPPONENTS, SHOWS HOW THE WHOLE OF ARGENTINA AND INDEED LATIN AMERICA ACCEPT ARGENTINE'S CLAIM TO SOVEREIGNTY OVER THE FALKLANDS.
- B) WHATEVER GOVERNMENT EMERGES IN ARGENTINA AFTER THE DEFEAT, IT CANNOT RENOUNCE THE CLAIM TO SOVEREIGNTY.
- C) IT WOULD THEREFORE BE A GRAVE MISTAKE FOR BRITAIN TO RULE OUT THE POSSIBLITY OF NEGOTIATIONS IN THE LONGER TERM. THE PRACTICAL DIFFICULTIES OF MAINTAINING A BRITISH GARRISON ON THE FALKLANDS ARE ENORMOUS, AND THE IDEA OF A SECURITY PACT INVOLVING OTHER STATES OF THE REGION IS UNREALISTIC.
- D) ITALY AND THE WEST SHOULD THEREFORE MAKE CLEAR THAT SUPPORT FOR BRITAIN DOES NOT IMPOY DENIAL OF THE NEED FOR RENEWED NEGOTIATIONS ONCE THE ARGENTINE TROOPS HAVE WITHDRAWN.
- E) A DISTINCTION MUST BE DRAWN BETWEEN THE PRESENT REGIME AND THE ARGENTINE PEOPLE. A BRITISH STATEMENT OF WILLINGNESS TO NEGOTIATE WITH A MORE DEMOCRATIC ARGENTINE REGIME MIGHT EVEN ASSIST A RETURN TO DEMOCRATIC RULE AFTER GALTIERI'S FALL (BARBARANI WAS VERY SCEPTICAL ABOUT THIS LAST POINT).
- 4. WE DREW ON RECENT MINISTERIAL STATEMENTS TO EXPLAIN TO BARBARANI
 BRITAIN'S ATTITUDE TO NEGOTIATIONS, STRESSING THAT FULL
 ARGENTINE WITHDRAWAL REMAINED A PRECONDITION.
 FCO PLEASE PASS SAVING ADDRESSEES.

ARCULUS