

Prime Minister (1)

If we do not need either the 1000  
or 1030 meetings on Monday may we

MR SCHOLAR

cc Mr Mount  
Mr Ingham

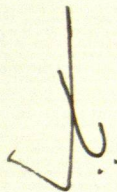
Yes discuss this outline, so as to get work  
underway? Dec 17/12

PRIME MINISTER'S SPEECH TO THE GLASGOW CHAMBER OF COMMERCE, 28 JANUARY

We agreed that it might be helpful if I suggested some themes for this speech, which we are to discuss on Monday morning. I have talked to the Scottish Office here in London, and they have consulted Gavin McCrone, the Director of the Scottish Economic Planning Department.

Everything points towards a vigorous restatement of the economic strategy, using the regeneration of Central Scotland as proof that it works. We need to re-establish the financial community's faith in the Government's resistance to pre-election deflation, or generalised industrial support; we need to confirm the continuing existence of a strategy for recovery; and we need to show how, with appropriate Government assistance, it's working. The Prime Minister has made many speeches on a similar theme, but the need for them increases after the Invergordon and Ravenscraig decisions, and in the run up to an election.

I attach an outline of what I have in mind. Depending on the outcome of our discussion on Monday, we shall need to commission Mr Younger to provide the Scottish ingredient (including some helpful figures on employment generation) and someone to do the economic strategy ingredient (Alan is not back until 4 January).



17 December 1982

POSSIBLE OUTLINE OF GLASGOW SPEECH

Introduction - Achievements of the Glasgow Chamber of Commerce, reflecting the changing fortunes of Glasgow.

The Wider Scottish Scene - outside investment, together with indigenous enterprise, bringing new jobs (GM, IBM, National Semi-Conductors etc). Meanwhile Government cushioning the change - Invergordon; Ravenscraig; Type 22 Destroyers for Yarrow; Enterprise Zones.

Looking to the Future - why competitiveness is the key to new jobs; the role of the strategy in achieving that; the opportunities presented by the recent sterling depreciation; why massive reflation and massive devaluation is nonsense; the prospects for international and national recovery.

*tricky |  
Mus*

The Message of Hope for Glasgow - its natural advantages (commercial centre; universities; skilled and retrainable work force); the benefits on offer (sites; regional policy; urban regeneration (Task Force, and GEAR)

Peroration and Conclusion - toast to the Chamber on its bicentennial.

MR SCHOLAR

cc Mr Mount  
Mr Walters

GLASGOW SPEECH

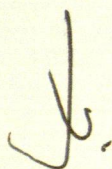
We had a word about the speech. I do think it would be helpful if the Scottish Office could be asked to produce one or two specific bits of further information (unless it is already in the papers they sent you, not copied to me):

(i) The Scottish Office gave figures for employment in Scotland in Electronic Engineering, Health Care and North Sea Oil. Can they give comparable figures for a few years ago, perhaps 1979, or even ten years ago, so that we can point to growth in employment;

(ii) Are there not other sectors in which they can produce comparable figures? What about nuclear related industries (Alexander Howden, for instance) or information technology? We need quite a substantial quiver of examples;

(iii) Whereabouts in Scotland are Motorola, and National Semiconductor?

(iv) Have you personality notes on the Lord Provost and the Chairman of the Chamber? These might be a source of an introductory witticism or two.



25 January 1983