

PRIME MINISTER

*Ken -
plw Hs for meeting
on Friday, 1/5.*

*MA note copied to
Foreign Policy: Pt 2
Saudi: Gulf: Middle East Policy*

Follow-up to your trip to India & the Middle East:
Sales Aspects

India

- (a) Steel Plant: we await news of developments. Unfortunately the Indian High Commissioner who undertook to lobby vigorously on behalf of Davy is ill in bed and we do not know what, if anything, he achieved.
- (b) Folkloric garments, etc: I attach a report from the Department of Trade. The recommendation is that Mr. ^{Bilfen} ~~Pitman~~ should write to his Indian opposite number.

Saudi Arabia

- (a) Arabsat. Vigorous representations are being made in Jeddah in the light of ECGD's decision to adapt their terms in the light of exchange rate changes.
- (b) SANGMED and SANGCOM. We now have a telegram from Jeddah setting out the details of other countries' practice on immunities. I have asked for a report on our response to this information by the end of the week.
- (c) Tornado. No further action for the moment.
- (d) Off-shore oil installations. We await further news of the Saudi team which Prince Naif said would probably be coming to this country.

Abu Dhabi

Detailed discussions on the Hawk are due to start next week.

Dubai

I have asked for a report on progress with the desalination plant contract by the end of this week.

/ Oman

Oman

The Foreign Office will be letting us have a comprehensive letter complete with recommendations by the end of this week. This will cover, inter alia, charges for Loan Service Personnel; the reduction in aid; ~~the~~ credit; the university.

Qatar

Rapier. I have asked for a report by the end of the week on follow up to statements made to you by the Emir and his son the Crown Prince.

The North West Dome. The Ambassador will, of course, be reporting your interest in the problems being encountered by Shell. I shall also be making the point *to the Dept of Energy*.

Power Station

Paul

27 April 1981