

British Aerospace

PUBLIC LIMITED COMPANY

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(2)

18th June 1981

Rt. Hon. John Nott, PC, MP
Secretary of State for Defence
Ministry of Defence
Main Building
Whitehall
London SW1A 2HB

Prime Minister
To be aware of the point
at X.
nd *nd*
for *nd*

Dear Secretary of State,

Just a short note to let you know that the order for the first battery of Rapier was signed in Qatar on Sunday morning, 14th June. This was the culmination of many years of work but I would particularly like to mention the strong support of our Ambassador, Mr Colin Brant.

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The main purpose of this letter is to say thankyou to you for your efforts on our behalf which led so successfully to the Prime Minister's visit and the conclusion soon thereafter of this contract. Unfortunately, like Singapore, with whom we signed a contract earlier this year, Qatar has asked that no publicity should be given to this sale and so we are unable to make commercial capital from it. Nevertheless we believe it most important to respect the customer's wishes, if for no other reason than we are quietly confident of further orders for a battery or two in the fullness of time.

John Nott
[Signature]