GR 35Ø CONFIDENTIAL CONFIDENTIAL [CULL] FM UKDEL IMF/IBRD WASHINGTON 200150Z FEB 82 TO PRIORITY F C O TELEGRAM NO 36 OF 19 FEBRUARY IMF: UK CONSULTATIONS 1. THERE WAS A FULL DISCUSSION, IN WHICH MOST DIRECTORS SPOKE. MANAGING DIRECTOR'S SUMMING UP FOLLOWS ABY BAG. MAIN POINTS MADE WERE AS FOLLOWS. 2. BROAD SUPPORT WAS EXPRESSED FOR THE OBJECTIVES AND APPROACH OF THE ECONOMIC STRATEGY, AND FOR THE VIEW THAT SUSTAINA LE GROWTH REQUIRED LOWER INFLATION AND BETTER PRODUCTIVITY. CONCERN WAS HOWEVER EXPRESSED ABOUT THE HEAVY COST IN TERMS OF THE REDUCED OUTPUT AND EMPLOYMENT, AND ABOUT THE UNCERTAINTY WHEN THE LONGER-TERM OBJECTIVES WOULD BE ACHIEVED. 3. MOST DIRECTORS ACCEPTED THAT IN SPITE OF THE OVERSHOOT OF THE STERLING M3 TARGET RANGES, THE DEGREE OF FINANCIAL STRINGENCY HAD INDUCED A SIZABLE REDUCTION IN INFLATION. THEY NOTED THAT NO SINGLE MONETARY AGGREGATE WAS LIKELY TO BE A WHOLLY RELIABLE TARGET VARIABLE, BUT AGREED THAT TARGETS SHOULD BE SET AS A BROAD GUIDE TO POLICY. 4. THE IMPROVED PRICE AND WAGE PERFORMANCE IN 1981 WAS RECOGNISED. AND CONTINUED MODERATION WAS SEEN AS ESSENTIAL. QUITE A NUMBER OF DIRECTORS FELT, HOWEVER, THAT IN SPITE OF THE DEPRECIATION OF STERLING DURING 1981, THE PRESENT LEVEL OF THE EXCHANGE RATE WAS AN OBSTACLE TO A SUSTAINED RESUMPTION OF GROWTH, AND SUGGESTED THAT SOME FURTHER DEPRECIATION WAS WARRANTED PROVIDED THAT THE INFLATIONARY EFFECTS COULD BE CONTAINED, WITH SOME DIRECTORS BELIEVING THAT SOME FORM OF INCOMES POLICY OR CONSENSUS MIGHT PLAY A PART IN THIS PROCESS. STRONG SUPPORT WAS EXPRESSED FOR THE EFFORTS TO CONTAIN PUBLIC SECTOR PAY. 5. DIRECTORS COMMENTED THAT THE BUDGET NOW APPEARED TO BE IN BETTER CONTROL, BUT THAT FISCAL RESTRAINT HAD BEEN ACHIEVED BY RAISING TAXATION AND CUTTING PUBLIC INVESTMENT. DIRECTORS ENDORSED THE STAFF VIEW THAT IF THERE WAS ANY ROOM FOR TAX CONCESSIONS THIS SHOULD BE USED TO REDUCE THE BURDEN ON THE COMPANY SECTOR, BUT THAT IT SHOULD BE LIMITED BY THE NEED TO REDUCE PUBLIC SECTOR BORROWING RELATIVE TO GDP. 6. DIRECTORS WELCOMED THE CONTINUED OPENNESS OF THE ECONOMY TO INTERNATIONAL TRADE AND FINANCE, BUT REGRETTED THE REDUCTION IN OVERSEAS AID AND HOPED THAT THIS WOULD BE REVERSED. 7. FULL REPORT OF DISCUSSION FOLLOWS BY SAVINGRAM. B. PLEASE ADVANCE TO LAVALLE (TREASURY) AND GILCHRIST (BANK OF ENGLAND). ANSON [ADVANCED AS REQUESTED] FINANCIAL ERD CONFIDENTIAL