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CONFIDENTIAL
FROM UKMIS NEW YORK 228818Z NOV 88
TO IMMMEDIATE F C O
TELEGRAM NUMBER 1848 OF 21 NOVEMBER
INFO IMMEDIATE BONN WASHINGTON UKREP BRUSSELS UKDEL OECD AND
PARIS
INFO SAVING TO UKMIS GENEVA

YOUR TELEGRAM NUMBER 1842: GLOBAL NEGOTIATIONS

- 1. VON WECHMAR HAS DECIDED TO INCLUDE FROM THE COMMUNITY IN HIS WEEKEND CONSULTATIONS ONLY THE PRESIDENCY AND THE COMMISSION.

  I SPOKE TO HIM PERSONALLY.
- 2. IT WOULD BE DIFFICULT, I THINK IMPOSSIBLE, FOR US TO INSIST ON BEING THERE: AND THE TACTICAL PROS AND CONS OF US PARTICIPATING SEEM FROM HERE ARGUABLE. IN ANY CASE, ALL OUR COMMUNITY PARTNERS NOW APPEAR TO HAVE COME ROUND TO THE VIEW REFLECTED IN PARAS 3-4 OF MY TEL NO 1814, IE THAT AGREEMENT WITH THE US IS AT PRESENT UNLIKELY: AND FOR THE NINE TO REACH COMMON POSITIONS WITH THE G77 WHILE THE U.S. STOOD ASIDE WOULD BE TACTICALLY WRONG BOTH IN THE SHORT AND THE LONGER TERM. AT A VINCI GROUP MEETING THIS MORNING, FOLLOWING FURTHER COMMUNITY CO-ORDINATION, LUXEMBOURG DECLARED FORCIBLY THAT:
- (A) THE COMMUNITY COULD MAKE NO MOVEMENT ON MONEY AND FINANCE BEFORE AN AGREEMENT ON PROCEDURES SATISFYING ALL COUNTRIES HAD BEEN REACHED: AND
- (B) IT WOULD BE DISASTROUS IF THE COMMUNITY, EVEN THOUGH PREPARED TO NEGOTIATE ON ISSUES OTHER THAN MONEY AND FINANCE, WERE TO PROCEED WITH A VIEW TO REACHING AGREEMENT IN VON WECHMAR'S GROUP OVER THE WEEKEND WHEN OTHERS (PARTICULARLY THE US BUT ALSO THE G77) WERE NOT READY TO DO LIKEWISE.

A MAIN PREOCCUPATION IN THE VINCI GROUP WAS HOW TO PERSUADE VON WECHMAR TO ACCEPT THIS STATE OF AFFAIRS. THE FRG REPRESENTATIVE SAID ONLY THE US COULD DO SO. HOWEVER, I SPOKE TO VON WECHMAR AGAIN LATER IN THE DAY AND FORMED THE IMPRESSION THAT HE WAS BEGINNING TO COME TO TERMS WITH REALITY.

CONFIDENTIAL 3. THERE APPEARS TO BE GENERAL AGREEMENT IN THE COMMUNITY THAT WE SHOULD PROCEED AT SLOW SPEED IN THE CONSULTATIONS UNTIL IT BECOMES APPARENT TO ALL THAT THEY ARE GETTING NOWHERE AND IN DANGER OF BECOMING COUNTER-PRODUCTIVE: AND SHOULD THEN SEEK TO WRAP THE ISSUE UP AS GRACEFULLY AS POSSIBLE FOR THE TIME BEING, LEAVING IT TO BE REOPENED WHENEVER SEEMED PROPITIOUS NEXT YEAR, ALMOST CERTAINLY NOT BEFORE MARCH. 1 AM INCLINED TO THINK THAT OUR PARTNERS HAVE AT LAST LIFTED THEIR EYES FROM THEIR UN DOCUMENTS AND SEEN THAT IT WOULD NOT BE DESIRABLE TO TRY TO BOUNCE THE US AND RISK GETTING OFF ON THE WRONG FOOT WITH THE NEW ADMINISTRATION. 4. THIS AFTERNOON THE E.C. PRESIDENCY IS BEING ARMED WITH A DETAILED AND UP-TO-DATE BRIEF ON THE AGENDA. FCO PLSE PASS SAVING TO UKMIS GENEVA PARSONS [REPEATED AS REQUESTED] NORTH/SOUTH STANDARD ADDITIONAL DISTN. ERD NORTH/SOUTH ES & SD MAED TRED ECD UND ECON D NAD CONFIDENTIAL