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1. You looked quickly at the Chancellor's and Alan's notes (attacks)
earlier this evening. They are worth studying carefully then these
now, because decisions are needed very soon.

e.g. let m look at the

The PSBR: £8b or £8½b

2. I believe Alan makes a strong case for sticking to an
£8 billion PSBR. If, as he believes, we have an average oil
price in 1983-84 of \$26 a barrel £8 billion becomes up to
£8.9 billion: that would be just tolerable against the
estimated PSBR we had for 1982-83 of £9½ billion.

3. The argument is even stronger if we compare estimate with outturn - as one should not do, but as some will do. The 1982-83 outturn will be shown on Budget day as £8 billion. The In reality it may be lower. Is there not merit in publishing to a 1983-84 PSBR lower than this figure: or, at any rate, no can higher?

4. Doing the sums in GDP percentages points to the same conclusion. An outturn of £8 billion this year will be shown as 3% of GDP. An estimate of £8 billion for 1983-84 will be shown as 2.75% of GDP. We would (just) keep up the downward pressure.

Thresholds up from 8½% to 10%; or a NIS reduction?

- 5. If you accept the foregoing you then have a straight choice between pushing the thresholds up by an additional $1\frac{1}{2}\%$ above indexation; or dropping a further $\frac{1}{2}\%$ from NIS.
- 6. What does each of these options buy you?

7. Reducing NIS

(a) Buys support for the Budget from the industry lobby, the CBI, etc. Useful.

BUDGET SECRET - 2 -Reduces the risk of the Budget being described as lopsidedly directed to persons and therefore electioneering (although, with an £8 billion PSBR this would be a scarcely credible line of attack anyway). (c) Is, arguably, unnecessary since industry is already enjoying the two reductions announced in the Autumn, one of which comes into effect in April; as well as the benefits of a lower exchange rate and lower interest rates. There must be some risk, too, of the NIS reduction leaking into pay. 8. 10% rather than 8½% threshold increases Will help to achieve many important economic objectives - e.g. reducing the why work syndrome?, taxing fewer people below the SB threshold, reducing the higher taxpayer's bill, and so on. The more we can increase our absurdly low thresholds the better. (b) On the other hand, indexation + 10% buys little more immunity from criticism than 81% would. At 10% there will still be people paying more tax + NIC in 1983-4 than they did in 1982-83 (whether on the static or the dynamic comparison). At 10% all those with less than twice average earnings will be bearing a heavier burden of tax + NIC than they did in April 1979. (c) On both $8\frac{1}{2}\%$ and 10% we can say that (i) average rates of tax + NIC will be lower than, or equal to, those in 1982-83 for all people who are contracted in; /(ii)

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- (ii) average rates of tax (NB <u>not</u> tax + NIC) will be lower than in 1978-79 for all married men on ³/₄ average earnings or more;
- (iii) thresholds would be above their 1978-79 levels in real (i.e. RPI) terms.
- 9. I find these arguments finely balanced. For what it is worth, my personal preference would be to increase thresholds by 10%, because I rate highly the arguments at 8(a) above. But I can see the force of the Chancellor's view (7(a) and (b) above) that the Budget will be more likely to succeed if he further reduces "Labour's tax on jobs".
- 10. Are you ready to come to a decision tonight?
- 11. If not, you should see the Chancellor as soon as possible tomorrow morning instead of Dr. Nicholson at 11 a.m.? The Treasury need to print their tables and so on very soon.

Mcs