Prime Minister

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- 1. Dr Alexander, Mrs Gandhi's influential Principal Secretary, took the initiative in speaking to me this morning about the bilateral aspects of your talk with her yesterday.
- 2. He made two points, which I have mentioned to Mr Butler:
- (a) If we want to unstick the Konigswinter idea, it would be helpful to him if you could briefly mention it to Mrs Gandhi before you leave India. One sentence would be enough; eg to the effect that we look forward to hearing from them about how they would like to carry the idea forward on their side.
- (b) During your other meetings with Mrs Gandhi, it would also be helpful if you could put a little more emphasis on our wish for fair treatment of the GEC power plant bid for Balco Aluminium; and on our desire to launch a cooperative venture in their steel sector, eg on Durgapur modernisation, which would be comparable in scale (this is the important point) to the project she and you sketched out for the now-postponed new steel mill at Daitari in Orissa.
- 3. Dr Alexander is an efficient operator and sympathetic to our interests on these points. What he is asking for are cues to push things along in our direction.

Robert Wade-Gery

minute/letter/teleletter/despatch/note TYPE: Draft/Final 1+ DRAFT: FROM: Reference Prime Minister DEPARTMENT: TEL. NO: Your Reference SECURITY CLASSIFICATION TO: Top Secret Mrs Indira Gandhi Secret Copies to: Confidential Restricted Unclassified PRIVACY MARKING SUBJECT: A-81: was very glad to have the opportunity of a dis-.....In Confidence cussion with you on 22 November before the start of the CAVEAT..... CHOGM. At the end of the meeting I referred briefly to [Alson Gre Lalli the modernization of the Durgapur steel plant; and to GEC's bid for the captive power station for Balco. be helpful if I write more fully about both projects. When we met in September last year you and I sketched out a basis for cooperation on the then proposed new subsequent HELL steel plant at Daitari. with the postponement of that project we would be very interested in a cooperative Th. Coler. + possible expansion venture on a similar scale for the modernization of the Durgapur steel plant, originally built with British assistance. We would be prepared to offer comparable financing, including aid, to support a substantial supply of British capital equipment. Enclosures—flag(s)..... The offer by GEC to construct a captive power station for Balco's smelter at Korba, which I also mentioned, has been backed by a financing package including capital and /local

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local cost aid. GEC are prepared to undertake a very short delivery period and we believe their price is very competitive. Thope therefore that their tender will be given favourable consideration by the Government of India. The High Commission is naturally available to discuss both the Durgapur and Balco projects.

There is another matter which did not arise in our discussion but which I should also like to mention. think it would add a further valuable dimension to Indo/British relationships if we could resuscitate the practice of periodic non-official conferences on matters of current interest, involving leading Indian and British intellectuals, writers, politicians and other opinion formers. If you agree that such exchanges would be useful, I hope you will encourage the appropriate people on your side to talk to our High Commissioner about the best way to proceed. He was witueted put forward some of our own ideas your people earlie this year; but our minds are entirely open + flexible on detail + we shall much look forward to bearing run idear.

preliminary talls when I called had the pharma of calling in run / before the CHOGM opened I referred rather briefly to two bilateral points: & the revolen I did not want to take time going vito our detail dansand waters When we had so much to discuss of immediate concern in the CHOGFT context. But they are both points not considerable injutance for our bilateral relations / 50 that it may poster, be helpful it you this letter in amplifications

If I am right in Highering that this project is of major pinpertance + privite from Indial, point of view, we be a magnificent empert for a jourt cooperation between us, in area where British tookwology it accepted as in the is known to be a world boaden, + for the extensive utilisation of aid fund.

acheining the anim of (on which our officials have from working together so constantively)

Their success who be a crucial factor in a current that our current pants and allocation to ludion is fully + satisfactorily utilised. It who also be an excellent was of maintaining GEC's currently very active interest in the ludian mater, notwithstanding disappointment over their failure to wind their fulliste allocations over their failure to wind their failure to what their failure to wind their failure to wind

AGL 27/10-