

CC/NO



Treasury Chambers, Parliament Street, SW1P 3AG
01-233 3000

1 October 1985

The Rt. Hon. Sir Keith Joseph Bt MP
Secretary of State for Education and Science

John Keith

TEACHERS' PAY

Thank you for your letter of 26 September. I have also seen Norman Tebbit's letter to you of 27 September, with which I strongly agree.

I recognise your efforts so far but I believe that we could be doing even more to get across to individual teachers exactly what is on offer. I would particularly urge you to take up my suggestion of writing to each individual school, if not each individual teacher, with full details of the current offer. It is quite clear that we cannot rely on the local authorities to put the case themselves. I also think that we are very close to the point where it would be helpful to launch a national advertising campaign.

I understand that there may be good reasons for waiting until after the Management Panel meeting this Friday. But I hope we can put ourselves in a position to take action immediately thereafter. The October 11 deadline is fast approaching, and if we delay much longer it may be too late. That means, of course, that the letters will need to be drafted now, and all other necessary preparations put in hand.

I am copying this letter to the Prime Minister, Willie Whitelaw, members of E(PSP) and Sir Robert Armstrong.

NIGEL LAWSON

John Lawson
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