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MO 26/16/1V

28th January 1986

*DN to see*  
*CDP*  
*307*

*Dear John,*

WESTLAND

Thank you for your letter of <sup>at flap</sup> 13th January about the importance of competitive tendering in defence procurement.

I entirely agree with what you say about the need for value for money. As you say, competition is very important in this and has been given much greater priority by the Ministry in recent years. There are, of course, other factors that may have to be taken into account, including defence industrial base questions and the possible operational and financial benefits from international collaboration. But these are issues which can sensibly be addressed and weighed only in the context of a particular case. I note your views on the implications of the European offer in the case of the reconstruction of Westland plc.

The Rt Hon John MacGregor OBE MP



I am copying this letter to the Prime Minister, ✓ the Lord  
Privy Seal, the Secretary of State for Trade and Industry, the  
Attorney General, the Chief Whip and the Secretary of the  
Cabinet.

*Yours truly,*

*George.*

George Younger

AEROSPACE PT3FD

Westland

