



10 DOWNING STREET

*From the Private Secretary*

Miss Jenkins

VALUE FOR MONEY SEMINARS

The Prime Minister has seen Sir Robin Ibbs' minute of 3 July, and agreed that we should identify a number of Departments, who should be invited to the next set of seminars. Your minute to me of the same date put forward a number of specific proposals.

The Prime Minister has agreed to try and fit into the diary seminars with the Procurement Executive and the Social Security side of the DHSS before Christmas. She anticipates a seminar with DES early in the New Year followed by Customs and Excise. I have asked Caroline Ryder here to identify some possible slots in the diary. Meanwhile I should be grateful if you would let me have appropriate draft letters to send the Departments concerned. When those have gone out we can proceed to finalise some dates.

(MARK ADDISON)

7 July 1986

SPW (36)

SPW

PRIME MINISTER

VALUE FOR MONEY SEMINARS

Robin Ibbs' note (attached) confirms the impact he thinks your seminars with Departments are having.

His Office have proposed that the next tranche of Departments (or parts of Departments) to tackle should be as follows:

✓ MOD Procurement Executive  
Social Security (DHSS)  
[Customs and Excise]  
DES

Agree that we should try and fit into the diary the Procurement Executive and Social Security before Christmas? ✓  
[Customs and Excise] <sup>DES</sup> could then come early in the New Year and DES a little later, by which time Kenneth Baker will have had a chance to get to grips with the management of the Department.

N.L.J.

for Mark Addison

4 July 1986

DG2BES

CF  
Please.  
NLI 7/7


Does Customs & Excise  
come within our jurisdiction?

mb



000

C CBG




SRL2:PM3/7

PRIME MINISTER

The Value for Money seminar you had with the Home Office was a great success. It was clear that they are now facing up to the difficult management issues they have and are not being deflected from their longer-term strategy by short-term problems. Your role at these meetings is of critical importance in ensuring that they continue the good work. The Unit's impression is that the Home Office were greatly heartened by the interest you showed and the encouragement you gave them.

The Unit is in discussion with your office about the next departments to invite for seminars. The success of those you have had to date reinforces my view that these sessions represent an essential element in maintaining the momentum of change in departments and of encouraging those who are already working in the way we would wish to see.



ROBIN IBBS  
3 July 1986

EDVT. MACH. : Royner : PE 21



TO THE HONORABLE