8 November 1985

## PRIME MINISTER

## SURPLUS LAND SALES

Oliver Letwin and I visited Department of the Environment to see the Register of Unused Land and quiz officials. We found that there were 12,000 parcels of land over 1 acre, owned by public authorities, that were registered as unused under the 1981 Act. With Herculean energy, the Department had issued 50 directions to sell unused land this summer which, after being whittled down, may result in 21 sales. Following this glorious triumph, the Department was about to embark on regular monthly sales of 10 parcels of land. On our reckoning, this will clear the backlog of unused public land in approximately 200 years!

The Department put up the following excuses:

- 1. Staff. After some hesitation, they admitted they had 30 staff in the DoE and in their 8 regional offices. They did not agree that achieving one order directing sale every 3-4 months per person employed was poor productivity. They claimed that for each parcel of land sold, a number of unsuitable sites for sale had to be vetted.
- The Department felt there were good reasons why much of the land need not be sold. They took the extraordinary view that one-quarter of the land was totally worthless.