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MINISTRY OF DEFENCE
MAIN BUILDING WHITEHALL LONDON SW1
Telephone 01-930 7022

MO 26/7/3V

12th December 1986

Dear Charles,

AEW COMPETITION : LETTER FROM PRESIDENT OF BOEING

In your letter of 10th December to John Howe, you asked for a draft reply for the Prime Minister to send to a letter she had received from the President of Boeing.

Although she will be seeing Lord Weinstock on Tuesday 16th December, my Secretary of State would not recommend the Prime Minister to take up Mr Shrontz' offer of a meeting. He believes that a short acknowledgement should suffice and I attach a draft.

(I C F ANDREWS)
Private Secretary

Charles Powell Esq
No 10 Downing Street

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DRAFT LETTER FROM PRIME MINISTER TO CHAIRMAN OF BOEING

Thank you for your letter of 9th December.

I am pleased that you consider the competition to have been handled by the Ministry of Defence in a fair and open manner, and am grateful for your personal assurances regarding the product and your offset commitment.

I appreciate your offer to come to see me to discuss the matter but I think that you have already given us all the information we need to help us arrive at our decision.

CS

DEFENCE: Procurement : Pt 4

