

Please reply to:
145 Defoe House
Barbican
LONDON EC2

Our Ref BIDMcM/rh

29th January, 1986

Mr A Goodlad, MP
Department of Energy
Thames House South
Millbank
LONDON SW1

Dear Mr Goodlad

Following your meeting with Philip Gwyn I am writing, in my capacity as Chairman of R.M.R. Ltd, to advise you of a chemical additive ("Sayvol F") which has over the last eighteen months achieved the following results in oil-fired boiler installations:-

1. Reduced sulphur emissions by between 20-40%
2. Reduced fuel costs by between 4-10% nett after paying for the cost of the additive (approx 1%) *→ results in a Cleaner Boiler requires less maintenance.*
3. Been proved commercially over the last year in some seventy installations covering a wide range of industries, including major Milk Marketing Board creameries and a large NHS hospital
4. Requires no capital equipment
5. Has overcome strong market scepticism on additives which hitherto had proved ineffective

In addition, we have a range of coal additives in powder form which appear to have beneficial properties of a similar nature (if modest laboratory trials by the NCB Research Laboratory at Cheltenham are substantiated by trials due to start in February on a large coal boiler at Courtauld's, Spondon).

At the start of Energy Year 1986 and increasing environment sensitivity on sulphur/nox emissions, I sincerely believe R.M.R. has products that could be beneficial in reducing energy costs and pollution levels. As we are a small Company, financed by a £200,000 B.E.S. injection, our ability to make a rapid penetration of the market is limited. Our sales growth from £30,000 in 1984 to £100,000 last year and a projected £100,000 for 1986 is, however, some testimony to the products' effectiveness.

I would greatly appreciate the opportunity of discussing with you or your officials our products and a possible programme of trials (see attached - appendix A) that would validate our claims. We are not asking your Department for money but government interest in products that could be helpful to British industry.

P.T.O

29th January, 1986

A telephone conversation with the relevant executive at the undermentioned oil-burning installations near London will, I am sure, confirm that "Sayvol F" has produced nett savings of between 8-10% and possibly more.

Unigate, Chadwell Heath - Mr Ray Shipton - 01-593-8282
Napsbury NHS Hospital - Mr Chris Parker - 0727-23333

The enclosed papers, submitted last week to the Department of Trade and Industry area office in Nottingham when the Company requested a small development grant for monitoring equipment, expand on the background of R.M.R. Limited, its success with various installations and provide more detailed comment on the products themselves.

Yours sincerely

B I D McMeekin
CHAIRMAN

Enclosures