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S E C R E T VIA CABINET OFFICE CHANNELS  
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PLEASE DELIVER THE FOLLOWING MESSAGE TO CHARLES POWELL, PRIVATE SECRETARY (OVERSEAS AFFAIRS), OFFICE OF THE PRIME MINISTER FROM COLIN L. POWELL, ASSISTANT TO THE PRESIDENT FOR NATIONAL SECURITY AFFAIRS.

BEGIN TEXT:

DECEMBER 3, 1987

DEAR CHARLES:

AS I ASSUME MY NEW RESPONSIBILITIES AS ASSISTANT TO THE PRESIDENT FOR NATIONAL SECURITY AFFAIRS, I LOOK FORWARD TO WORKING WITH YOU ON ISSUES OF COMMON INTEREST IN THE SPIRIT OF COOPERATION THAT CHARACTERIZED YOUR RELATIONSHIP WITH FRANK.

THERE IS A MATTER OF IMMEDIATE CONCERN THAT, I BELIEVE, WARRANTS YOUR ATTENTION. ON AUGUST 11, SECRETARIES WEINBERGER, SHULTZ, AND ACTING SECRETARY BROWN SIGNED A LETTER TO THEIR COUNTERPARTS IN EACH OF THE COCOM COUNTRIES. THEIR LETTER CONVEYED OUR CONVICTION THAT ADDITIONAL HIGH-LEVEL POLITICAL ATTENTION IS NOW NEEDED BY COCOM GOVERNMENTS TO ADDRESS CRITICAL EXPORT CONTROL ISSUES, AND URGED THE COCOM PARTNERS TO MEET AT A SENIOR POLITICAL LEVEL TO THAT END.

WE HAVE ALREADY HELD BILATERAL DISCUSSIONS AND WE WELCOME YOUR GOVERNMENTS INDICATION OF SUPPORT.

I BELIEVE IT WOULD BE USEFUL IF YOU WERE TO MEET PERSONALLY ON THE SUBJECT WITH ROBERT DEAN, SPECIAL ASSISTANT TO THE PRESIDENT, FOR A DIRECT STATEMENT OF MY GOVERNMENTS OBJECTIVES IN THIS ENDEAVOR, AND TO DISCUSS HOW WE MIGHT COOPERATE TO ENSURE THAT A FUTURE POLITICAL MEETING ACHIEVES OUR COMMON OBJECTIVE OF STRENGTHENING COCOM.

MR. DEAN CAN BE IN LONDON ON FRIDAY, DECEMBER 11, IF THIS IS CONVENIENT FOR YOU.

SINCERELY,

COLIN L. POWELL

END TEXT.

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S E C R E T  
MESSAGE FROM CHARLES POWELL 10 DOWNING STREET  
TO GENERAL POWELL ASSISTANT TO THE PRESIDENT FOR NATIONAL SECURITY  
AFFAIRS.

DEAR COLIN,

THANK YOU FOR YOUR MESSAGE OF 3 DECEMBER ABOUT COCOM. I WOULD  
BE MORE THAN HAPPY TO SEE MR. DEAN AND HEAR WHAT HE HAS TO SAY.  
I HAVE AGREED IN PRINCIPLE WITH YOUR EMBASSY ON A MEETING AT 1100  
AM ON FRIDAY 11 DECEMBER HERE AT NO 10. I HOPE THIS IS CONVENIENT.

MEANWHILE GOOD LUCK WITH YOUR VISITOR. WE LOOK FORWARD TO HEARING  
HOW THE PRESIDENT'S TALKS PROGRESS.

YOURS

CHARLES.

081300Z

SECRET

Please pass the following message to General Powell, Assistant to the President for National Security Affairs, from Charles Powell, 10 Downing Street.

Dear Colin,

Thank you for your message of 3 December about COCOM. I would be more than happy to see Mr. Dean and hear what he has to say. I have agreed in principle with your Embassy on a meeting at 1100 am on Friday 11 December here at No.10. I hope this is convenient.

Meanwhile good luck with your visitor. We look forward to hearing how the President's talks progress.

Yours

Charles.

*e.d.*

PMMAMT

SECRET



AMBASSADOR OF THE UNITED STATES OF AMERICA  
LONDON

Dear Charles,

If you have not  
replied to Colin Powell's  
request for the Bob Dean  
appointment, I'd be grateful  
if you would give me a  
call before doing so.

Best regards,

December 1987

Charlie