VCWR Prime Minister SECRETARY OF STATE FOR ENERGY THAMES HOUSE SOUTH Agne & the MILLBANK LONDON SWIP 4QJ 01 211 6402 terms of this announcement? CONFIDENTIAL MUS 10/11 The Rt Hon Sir Geoffrey Howe QC MP Chancellor of the Exchequer Treasury Chambers Parliament Street 10th November 1982 LONDON SW1 Dear arancellor ELECTRICITY PRICES 1983/84: PRESENTATION At the Prime Minister's meeting on 10 October, I agreed to circulate a note on the presentation of the decision that there should be a price standstill in 1983/84. Effect on Different Consumer Categories It needs to be made clear that this involves an average price increase of zero and not a freeze on each and every tariff. While all consumers will benefit, there may be small differences in the level of benefits to different classes of consumer and, as is usual, to customers of different Area Boards, who will formulate their retail tariffs by mid-January. The tariffs will be formally announced around the beginning of March. The standstill will not remove the disparities with Europe forced by some large consumers & some of them may in fact benefit slightly less than the average consumer. However, industry in general will benefit and this will not be lost on the CBI. Timing I am under mounting pressure for an early statement; reports of varying degrees of accuracy are increasingly appearing in the Press. I believe it is essential, therefore to make an announcement this week. With your agreement and that of colleagues, I propose to do so on Friday, by means of a written answer. I attach, a draft text and would be grateful for any comments today, as I need to have the question tabled tomorrow. I am copying this to the Prime Minister, Leon Brittan, George Younger, Patrick Jenkin, John Sparrow and Sir Robert Armstrong. NIGEL LAWSON (Approved by the Secretary of State and signed in his absence)



## ELECTRICITY PRICES

On 8 February, I informed the House that I had received from the Electricity
Council their review of the Bulk Supply Tariff, commissioned by my predecessor
in 1980. The Bulk Supply Tariff determines the price which the Area Electricity
Boards pay to the Central Electricity Generating Board for their supplies, and
accounts for around 80% of the price of electricity to the user. I asked the
Council to make the review available and invited comments on it from consumers.
I also engaged the consultants, Coopers and Lybrands, to assist my Department in
assessing the important issues raised. My statement today follows careful
consideration of these issues in the light of the advice and comments received.

The fundamental basis of the Government's electricity pricing policy, that prices should be properly related to economic costs, remains unchanged. However, since the announcement in January 1980 of the industry's present financial target, which expires in March 1983, a number of developments have occurred. It is now clear that the level of demand for electricity is and will remain lower than was foreseen. Present and expected capacity in the Industry is more than adequate to meet forecast demand over the next few years at least. The cost to the Industry of meeting marginal increases in demand is thus likely to be lower than was expected. More efficient fuel use has also helped.

In these circumstances, and in the light of my consideration of the Bulk Supply Tariff Review, I have agreed with the electricity supply industry that there should be no increase in the average level of electricity prices next year. Details of the tariffs which will apply from next April will be announced by the Industry in due course.



I shall announce as soon as possible a new financial target, agreed with the Industry, to follow the present target. This will take full account of the conclusions the industry and I have reached on economic pricing.

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Prime Minister 2

Treasury Chambers, Parliament Street, SWIP 3AG

Private Secretary to the Secretary of State Department of Energy Thames House South Millbank London SWIP 4QJ



11 November 1982

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The Chief Secretary is generally content with the draft Answer attached to your Secretary of State's letter to the Chancellor of 10 November, but he thinks it most important that the Answer should make clear that the price freeze will be accommodated within the industry's EFL, which was announced on Monday. This could be done by including at the end of the first sentence of the first paragraph, the following:-

"This will be accommodated within the industry's EFL of -£300 million for 1983-84 which has already been announced."

The Chief Secretary also thinks it important to make clear that we will soon be announcing a performance aim for the industry as well as a new financial target. This point could be included by inserting the words "and a performance aim" after "financial target" in the first line of the fourth paragraph of the draft text.

Finally, the Chief Secretary thinks that it would be worthwhile if your officials could give a technical briefing to a few journalists so as to explain to them in broad terms the economics which underlie the announcement, concentrating in particular on the "NAC" versus "NEC" approach. This might help defuse any criticism that the standstill could not be justified in economic terms but had been introduced as a short-term political expedient.

I am sending copies of this letter to the Private Secretaries to the Prime Minister, the Secretaries of State for Scotland and Industry, Mr Sparrow and Sir Robert Armstrong.

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JOHN GIEVE Private Secretary

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Not-Ind Ce.J.V. SCOTTISH OFFICE WHITEHALL, LONDON SWIA 2AU copph > \$6. T NERM CONFIDENTIAL Ms W/W The Rt Hon Nigel Lawson MP Secretary of State Department of Energy Thames House South Millbank LONDON November 1982 10 SW1P 4QJ Dear Nigel, ELECTRICITY PRICES 1983/84: PRESENTATION Thank you for sending me a copy of your letter of 10 November to Geoffrey Howe asking for comments on the draft text of a written answer announcing an average electricity price increase of zero for next year. I have no comments on the draft of your announcement but consider that I must make a similar announcement at the same time. Unless I hear anything to the contrary by noon tomorrow I propose to table the attached written answer on Friday. I am copying this to the Prime Minister, Geoffrey Howe, Leon Brittan, Patrick Jenkin, John Sparrow and Sir Robert Armstrong. Yours wer. Curye.

ELECTRICITY PRICES

My rt hon Friend, the Secretary of State for Energy, has announced today that he has agreed with the electricity supply industry in England and Wales that there should be no increase in the average level of electricity prices next year. As similar factors apply in Scotland I have asked the Scottish Electricity Boards to follow suit and they have agreed not to increase their average level of prices next year. Details of the tariffs which will apply from 1 April 1983 will be announced by the Boards in due course.

I shall be discussing the implications of this announcement with the Boards and shall announce a financial target for the Boards as soon as possible. NONTEND, GOESE Elect. P+7

CABINET OFFICE Central Policy Review Staff 70 Whitehall, London swia 2As Telephone 01-233 7765 From: John Sparrow CONFIDENTIAL Qa 06137 10 November 1982 The Rt Hon Nigel Lawson MP Department of Energy THAMES HOUSE SOUTH LONDON S W 1 Dear Nigel. Electricity Prices 1983/84: Presentation Thank you for sending me a copy of your letter of 10 November to Geoffrey Howe enclosing a draft written answer on electricity prices in 1983/84. Although the draft answer is, of course, perfectly accurate in stating that there should be no increase in the average level of electricity prices next year, I am worried that this might be taken by some to mean that there will be a freeze for everyone, which could lead to trouble later. It might be safer to insert, say before the final sentence of your draft, words on these lines: "For many consumers prices in 1983/84 are likely to be the same as or lower than they are now: for others they will be a little higher." I am sending copies of this to the recipients of your letter. John Sparrow CONFIDENTIAL

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THE PROPERTY PROPERTY. - Prime Minister 2 Mrs 26/10 01 211 6402 The Rt Hon Leon Brittan QC MP Chief Secretary to the Treasury Treasury Chambers Parliament Street London z ( October 1982 SWI 19 oct At our meeting with the Prime Minister last Tuesday we agreed to examine the financing of the electricity price standstill'in 1983/84. I have discussed this further with the industry and have now obtained their commitment to use their best endeavours to meet a 1983/84 EFL of -£300m. This assumes an average level of inflation in that year of 6%. Part of the cost of the prices standstill will be met through a transfer of payments between this year and next. I will write to you again about the likely size of this and any consequences for the industry's 1982/83 EFL. The industry have however emphasized their concern for the effectiveness of the EFL as a discipline within the industry. That being so, they believe that there are limits to 'shunting' which it would be imprudent to exceed. Taking this, and other improvements in 1983/84 into account, I consider that an EFL of -£300m in 1983/84, is the best that can be achieved. I trust you are able to accept this figure, which represents an improvement of £288 million over the figure I quoted in my minute to the Prime Minister of 18 October. I am copying this letter to the Prime Minister, Geoffrey Howe, George Younger, John Sparrow and Sir Robert Armstrong. Ma Ros. NIGEL LAWSON

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