GRS 296

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DESKBY 070900Z JUNE 83

FROM TOKYO 070720Z JUNE 83

TO IMMEDIATE F C O

TELEGRAM NUMBER 295 OF 7/6/83

NISSAN.

1. THE PRIVATE SECRETARY TO PRIME MINISTER NAKASONE
HAS SPOKEN TO US ON MR NAKASONE'S INSTRUCTIONS TO INFORM
US OF A CONVERSATION WHICH MR NAKASONE HAD YESTERDAY
WITH ISHIHARA, OF THE NISSAN MOTOR COMPANY.

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- 2. MR NAKASONE CALLED ISHIHARA IN FOR A TALK ABOUT
 THE NISSAN/ UK PROJECT AS A RESULT OF THE CONVERSATION
 WHICH MR NAKASONE HAD ON THIS SUBJECT WITH MRS THATCHER
 AT WILLIAMSBURG. MR NAKASONE TOLD ISHIHARA THAT HE
 HOPED THAT NISSAN WOULD TAKE THE NECESSARY STEPS TO
 BEGIN MANUFACTURING OPERATIONS IN BRITAIN. ISHIHARA
 RESPONDED BY SAYING THAT HE WOULD CONSIDER WHAT
 MR NAKASONE HAD SAID TO HIM AND STUDY '' IN A FORWARD—
 LOOKING MANNER'' THE POSSIBILITY OF NISSAN TAKING A
 DECISION IN FAVOUR OF MANUFACTURE IN BRITAIN.
 TO DO THIS, HOWEVER, IT WOULD BE NECESSARY TO
 CREATE A CONCENSUS WITHIN THE COMPANY IN FAVOUR OF
 INVESTMENT. THIS WOULD TAKE TIME BUT ISHIHARA
 WOULD DO HIS BEST TO ACHIEVE THIS.
- 3. WE THANKED THE PRIVATE SECRETARY FOR LETTING US KNOW SO PROMPTLY THE RESULTS OF THIS CONVERSATION BETWEEN PRIME MINISTER NAKASONE AND ISHIHARA. WE SAID THAT WE THOUGHT MRS THATCHER WOULD BE PLEASED THAT MR NAKASONE HAD TAKEN SUCH EARLY ACTION TO PURSUE THIS POINT AFTER WILLIAMSBURG.
- 4. PLEASE PASS ADVANCE COPIES TO COLES (NO 10) ELLIOT (FED), MOUNTFIELD (DOI) AND DUNNING (DOT).

(ADVANCED AS REQUESTED)

CORTAZZI

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