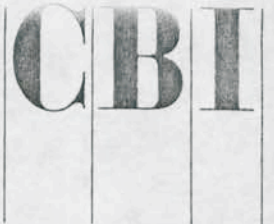


Confederation of British Industry
Centre Point
103 New Oxford Street
London WC1A 1DU
Telephone 01-379 7400
Telex 21332

Director-General
Sir Terence Beckett CBE

Secretary
Denis Jackson



12 October 1983

BY HAND

F E R Butler Esq
10 Downing Street
London SW1

RY
I think you said you
might go
If so, I will tell FERB

Mr. Mount

will anyone from Policy Unit be
attending? (I am not saying that they should!)

Dear Sir,

CBI National Conference

FERB

14.10

I very much hope that it would be possible for someone from
10 Downing Street to come to the CBI National Conference in
Glasgow from Sunday 6 November to Tuesday 8 November.

I attach copies of our programme and should be grateful if you
could let me, or Tony Webb, my deputy, know who will be coming.

John Caff

John Caff
Director, Economic Affairs

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CBI NATIONAL CONFERENCE 1983 - 6-8 November in GLASGOW

The Outline Programme

Sunday 6 November

- 1500-2100 hrs - Delegate registration in City Hall, Glasgow.
1800-1945 hrs - Civic Reception and "Scotland at Home" Buffet
Dinner in City Chambers.
2030-2215 hrs - 'Welcome to Strathclyde' - an evening's
entertainment at Theatre Royal.

Monday 7 November

- 0925 - Opening address by Sir Terence Beckett, Director-General.
0945 - Session 1 - The Global Challenge.
. the economic outlook
. trade problems and opportunities
. making the Community work better
1400-1645 - Session 2 - A More Enterprising Britain.
. enterprise and the state
. patterns of work

Tuesday 8 November

- 0930 - Session 3 - Getting the Best Out of People
. industrial relations
. pay and productivity
1200 - Closing address by Sir Campbell Fraser, President.
1230 - Formal conference proceedings finish

N B Titles of conference sessions are only a rough guide.
Resolutions for debate will be selected immediately prior
to the Conference.

HL

c. David Pascall

20 October 1983

Many thanks for your letter of 12 October. Mr. David Pascall of the No. 10 Policy Unit is hoping to attend, as an observer, the formal proceedings of the CBI Annual Conference from Monday 7 November onwards. Any arrangements can be made directly with him.

ROBIN BUTLER

John Caff, Esq.

SC

MR BUTLER

20 October 1983

CBI NATIONAL CONFERENCE - GLASGOW 6-8 November

I am planning to visit the conference for the formal proceedings, which start on Monday, 7 November. I am unable to be present for the opening reception and entertainment programme on the Sunday.

Would you like me to reply to the CBI accepting the invitation on behalf of No 10 or do you wish to do this?

DLP

DAVID PASCALL