NBPN

PRIME MINISTER

19 October 1987

LOCAL GOVERNMENT BILL (COMPETITION)

Nicholas Ridley proposes to issue a consultation paper on the implementation of the competition provision in the current Local Government Bill. This would set out a timetable for local authorities to seek competitive tenders for the six services initially to be covered.

This legislation will have a major impact on local authority costs. For example, the Chief Executive of Kirklees Council told me that the going rate for cleaners in the private sector in West Yorkshire is about £1.60 to £1.70 an hour compared with around £2.50 for local authority staff.

Method of Implementation

Local authorities would be divided into six groups, with a roughly comparable geographical spread. The first group would have to seek tenders for refuse collection and street cleansing within six months, in the next six months for building cleaning and so on until within three years all services covered would have to be contracted out. The other groups would have to follow the same timetable but taking the services in a different order.

Effect of Proposal

Wandsworth's experience suggests that contracting out works best with contracts containing detailed and specific performance criteria and proper monitoring. This approach takes time to organise properly. The proposed procedure would ensure that key local authority staff (eg finance departments) could give full attention to each service and improve procedures as the timetable progresses. It would also ensure that contractors in any one industry would only need to deal with authorities in one group at a time. We agree that it is sensible to give contractors and local authorities advance notice of this timetable.

Conclusion

We support Mr Ridley's proposal to issue a consultation document on implementing the contracting out procedures in the current Local Government Bill.

Peter Stredder.

PETER STREDDER

SCUSTIANT OF STATE

OF THE ENVIRONMENT

LONDON

SWI

NBPM

2 MARSHAM STREET LONDON SWIP 3EB 01-212 3434

My ref:

Your ref:

15 October 1987

De 202

The Rt Hon John Major MP

Chief Secretary HM Treasury

Parliament Street

LOCAL GOVERNMENT BILL (COMPETITION)

Part I of the Local Government Bill currently before Parliament provides, as you know, for compulsory competition for a range of local authority activities. Many of the operational details are left to be set out in secondary legislation.

Two of the most important ones - the speed with which competition is phased in, and the level of any "de minimis" threshold below which work would be exempt from competition - are the subject of constant queries from all interested parties. With a view to helping them to understand the Bill better, and to helping authorities prepare themselves for its implementation, I propose issuing a consultation paper setting out detailed proposals on both topics at an early date - if at all possible before Committee resumes on 22 October.

As you will see from the attached draft we propose implementation in either five or six phases at six-monthly intervals (depending on how many of the listed activities different groups of authorities are responsible for) and a de minimis level at the very low figure of £100,000-worth of expenditure per annum. This will expose the maximum amount of work to the test of the market as quickly as we believe contractors and local authorities can cope with it.

Under this scheme inner city authorities will have to implement the legislation as quickly as all other authorities. One of the recommendations of the E(UP) urban policy review was that "the phasing in of the competition requirements should favour inner cities". It is unrealistic to expect inefficient inner city authorities to be able to cope with a faster timetable than I am proposing generally. And I do not want to delay implementation elsewhere in the hope that contractors will then be more enthusiastic in bidding for contracts from inner city authorities, many of whom will be doing all they can to discourage competition.

The paper covers England only. The Bill permits different regulations to be made for different countries, and both Malcolm Rifkind and Peter Walker will wish to consider whether they too wish to consult quickly. I think that would be desirable, to avoid any difficulties in Committee, but I don't think it would cause problems if their papers were to issue a short time after mine.

I do not envisage any major complaints that issuing the consultation paper now pre-empts Parliament's consideration of the Bill, because it is local authorities as much as contractor, who are pressing us for early information on implementation. But to deal with this aspect the paper emphasises that the proposals are subject to that process, and I will emphasise this when I send the paper to Jack Cunningham and other Bill Committee Members.

I would be grateful for colleagues' comments on these points and on the draft itself, if possible by 20 October. I am sending copies of this letter to the Prime Minister, Willie Whitelaw, John Wakeham, Kenneth Baker, John Moore, Paul Channon, Douglas Hurd, Norman Fowler, and David Young, as well as to Malcolm Rifkind and Peter Walker, and to Sir Robert Armstrong.

NICHOLAS RIDLEY

James Normas

COMPETITION IN THE PROVISION OF LOCAL AUTHORITY SERVICES

IMPLEMENTATION AND EXEMPTIONS

INTRODUCTION

- 1. This consultation paper seeks views on the Government's proposals regarding the exercise in England of two of the powers which will be provided by Part I of the Local Government Bill provided it is enacted in its present form. Clause 2(8) together with clause 15(2) and (5) allows the Secretary of State to set a "de minimis" level of activity below which work carried out by defined authorities is exempt from competition. Clause 6(3) together with clause 15(3) and (6) provides for the Secretary of State to phase in the duty to compete, with the limitation that the regulations shall not apply to work to be carried out before 1 April 1989.
- 2. Although the Bill is still before Parliament the Government believes it is right to set out its proposals on these two important powers now so as both to inform discussion of the Bill itself and to help authorities to plan how best to comply with the Bill's provisions assuming it does become law. There can of course be no guarantee that the proposals set out below will not be amended following Parliament's consideration of the Bill, and in the light of comments on this consultation paper and the separate consultation paper on leisure management which was issued last month.

DE MINIMIS LEVELS

3. A wide variety of views was expressed in response to the consultation paper of February 1985 on the question of de minimis levels, both as regards the level and the form of the relevant threshold. Some respondents felt that thresholds should apply to authorities' defined activities as a whole rather than to each activity individually. This would almost inevitably imply that some individual activities carried out on a fairly large scale would be exempt simply because individual authorities carried out their other activities on a very small scale. It is based essentially on the

- premise that small <u>authorities</u> should be exempt, which is not one which the Government would in principle accept. Small authorities are in general just as capable of benefitting from competition as are large authorities.
 - 4. As regards the level, there were those respondents who advocated amounts of expenditure which (whether expressed directly as expenditure or in manpower terms) equated to what would otherwise be regarded as quite substantial businesses. Clearly a de minimis level must be set at a low level of expenditure if it is not to cease to have any rationale.
 - 5. The Government's view, following careful consideration of the views put forward, is that there is no good case for exempting activities currently costing more than £100,000 a year in terms of gross expenditure, and that there is no compelling case for setting different levels for different activities.
 - 6. Such a level could be expressed directly in expenditure terms or in terms of the manpower equivalent, as with the existing DLO regime. A manpower threshold has certain attractions but in the case of at least some of the defined activities it could be difficult to use this approach with any certainty that the numbers set would in fact equate to the desired expenditure threshold.
 - 7. The Government therefore proposes that the threshold should be expressed directly in expenditure terms. In other words defined authorities would be exempt from competition for any one defined activity if the amount they spent on the direct carrying out of the activity including all relevant overhead costs was less than £100,000 a year. "Client" costs such as specifying and ordering work, and any other costs which would have to be incurred whether the work was carried out by direct employees or by contractors, would of course not be included in the calculation.
 - 8. Since the competitive tendering process takes some time, authorities will need to know whether they are exempt in any financial year well before the start of that year. The Government therefore proposes that an authority should be exempt in any year if its estimated gross expenditure in carrying out the activity in the previous year is less than £100,000. Framing the exemption in this

way should not give rise to significant problems, because authorities will have set their budgets and rates before they need to work out whether they will be required to expose any activity to competition.

PHASING IN OF COMPETITION

- 9. Responses to the earlier consultation paper were broadly united in the view that it would be necessary to introduce competition over a period of a few years so as to allow both authorities to cope with the work of specifying and contractors to cope with the work of tendering.
- 10. Any viable phasing scheme will clearly, therefore, have to avoid either requiring any one group of authorities to seek tenders for all activities at any one time, or requiring any one activity to be the subject of tenders by all authorities at any one time.
- 11. Some of the responses argued that the Government we should phase in competition by progressively increasing the proportion of work which must be competed for. For example, authorities would be required to expose a third of their school meals operation to competition in year one; a further third in year 2; and the final third in year 3. This would mean that authorities would be able to apply lessons learnt in the early years to later tendering exercises. But in order to phase in competition fully in 3 years it would mean that all authorities had to tender part of each service each year. This form of phasing may be appropriate for ground maintenance (see paragraph 12(iv) below), but it would not meet the concerns set out in the previous paragraph. It would also be difficult to police.
- 12. The number of possible phasing schemes is almost limitless but within these constraints any scheme chosen ought clearly to be as simple as possible. The one which is proposed has the following features:

- (i) Activities (other than ground maintenance) are divided into six categories. This is done by treating refuse collection and street cleansing as a single category in view of the argument that they are often suitable for letting as single contracts. Leisrue management is included as the 6th activity on an illustrative basis pending the outcome of consultation.
- (ii) Local authorities (other than the Isles of Scilly) are divided into four classes London boroughs, metropolitan districts, counties, and non-metropolitan districts. This reflects firstly the fact that some classes include a different selection of the six activity categories amongst their functions; and secondly the desirability of ensuring an even geographic spread during the phasing-in period.
- (iii) Each local authority class is then divided into either five or six groups (according to how many activities are amongst its functions) based on alphabetic listings. Thus, for instance, Barnsley is in group 1, Birmingham in group 2, Bolton in group 3 and so on. Activities are then phased in one category at a time at 6-monthly intervals for each authority group in turn. For London boroughs and metropolitan districts, since both groups carry out all six activity categories, this means all six activities must have been competed for by October 1991 2½ years after the first activity (refuse collection plus street cleansing) in April 1989. For the other two classes of authority competition is fully phased in by April 1991.
- (iv) Ground maintenance is phased in over a longer period 5 years in view of the particularly limited capacity of the private sector to tender for this work. But all authorities expose some ground maintenance to competition, starting with 10% in the first period and increasing by 10% at 6-monthly intervals.
- (v) ILEA which has only four of the six activity categories amongst its functions has competition phased in in four stages.

- (vi) The Isles of Scilly and all non local-authority bodies are required to subject all of their services to competition right from the start. This is not as onerous as it appears. Some activities notably refuse collection and school and welfare catering are not a function of any of the bodies concerned (apart from the Isles of Scilly, which has all functions though it is neither a county nor a district). And as regards the remaining activities, few of the bodies are likely to carry out many of them on a substantial scale, so most are likely to be exempted by a de minimis provision.
- (vii) To deal with the possibility of counties or non-metropolitan districts carrying out work outside their main functions on an agency basis it is proposed that any such work carried out by them should be subject to competition from 1 April 1989. Although this will in principle mean some authorities dealing with up to three activities on that date, since such agency agreements are unusual it should not cause significant problems.

DETAILED IMPLICATIONS

- 13. The matrices at Annexes A D summarise the proposals for local authority groups and for the other bodies separately. Annex A, for instance, shows that from 1 April 1989 the first group of non-metropolitan districts must expose refuse collection and street cleansing to competition; the second group must expose building cleaning; the third group other catering; and so on. Some ground maintenance work in each authority and body is subject to competition by 1 April 1989, and the proportion builds up so that all ground maintenance work is covered by 1 October 1993.
- 14. Annexes E and F list the authorities falling into each of the five or six groups as the case may be. Thus for instance group I authorities include Adur, Barnet, Avon, and Barnsley. The group sizes are not all exactly equal simply because the numbers in each group do not always divide exactly by five or six.

RESPONSES

15. The Government would be grateful for comments on these proposals by 31 January 1988. These should be sent to:-

Department of the Environment Room P1/135 2 Marsham Street London SW1P 3EB

16. Copies of this paper are being distributed to a wide range of interested parties, including individual authorities as well as stheir associations. Further copies are available on request from the address above, or by telephoning 01-212 8287.

NON-METROPOLITAN DISTRICTS: PHASING-IN OF COMPETITION BY DATE AND ACTIVITY

ACTIVITY	Refuse Collection and Street Cleansing	Building Cleaning	School and Welfare Catering	Other Catering	Vehicle Maintenance	Leisure Management	Ground Maintenance
1/4/89	1	2	All groups	3	4	5	All (10%)
1/10/89	5	1		2	3	4	All (20%)
1/4/90	4	5		1	2	3	All (30%)
1/10/90	3	4		5	1	2	All (40%)
. 1/4/91	2	3		4	5	1	All (50%)*

Note: Numbers refer to groups of authorities.

^{*:} proportion of ground maintenance work to be exposed to competition by all groups will htinue to increase in 10% steps on 1/10/91, 1/4/92, 1/10/92, 1/4/93 reaching 100% on 1/10/93.

DATE	Refuse Collection and Street Cleansing	Building Cleaning	School and Welfare Catering	Other Catering	Vehicle Maintenance	Leisure Management	Ground Maintenance
1/4/89	All groups	1	2	3	4	5	All (10%)
1/10/89		5	1	2	3	4	All (20%)
1/4/90		4	5	1	2	3	All (30%)
1/10/90		3	4	5	1	2	All (40%)
1/4/91		2	3	4	5	1	All (50%)*

Note: Numbers refer to groups of authorities.

^{*:} The proportion of ground maintenance work to be exposed to competition by all groups will ntinue to increase in 10% steps on 1/10/91, 1/4/92, 1/10/92, 1/4/93 reaching 100% on 1/10/93.

ACTIVITY	Refuse Collection and Street Cleansing	Building Cleaning	School and Welfare Catering	Other Catering	Vehicle Maintenance	Leisure Management	Ground Maintenance
1/4/89	1	2	3	4	5	6	All (10%)
1/10/89	6	1	2	•3	4	5	All (20%)
1/4/90	5	6	1	2	3	4	All (30%)
1/10/90	4	5	6	1	2	3	All (40%)
1/4/91	3	4	5	6	1	2	All (50%)
1/10/91	2	3	4	5	6	1	All (60%)*

Note: Numbers refer to groups of authorities.

^{*:} The proportion of ground maintenance work to be exposed to competition by all groups will continue to increase in 10% steps on 1/4/92, 1/10/92, 1/4/93 reaching 100% on 1/10/93.

Other Bodies: Phasing-In of Competition by Date and Activity

(1) Inner London Education Authority

Building Cleaning 1/4/89
School-Welfare Catering 1/10/89
Other Catering 1/4/90
Vehicle Maintenance 1/10/90
Ground Maintenance 10% by 1/4/89
20% by 1/10/89
and so on as for all other authorities

(2) Council of the Isles of Scilly and other bodies*

All defined activities except ground maintenance to be subject to competition by 1/4/89.

Ground maintenance to be exposed to competition on an increasing percentage basis from 1/4/89, as for all other authorities (10% by 1/4/89, 20% by 1/10/89 and so on).

* Other English bodies covered by Part I of the Bill are (see Clause 1 of the Bill):

Urban Development Corporations

New Town Development Corporations

The Commission for the New Towns

Police Authorities

Combined Fire Authorities

Metropolitan and London Fire and Civil Defence Authorities

Metropolitan County Passenger Transport Authorities

Joint Waste Disposal Authorities

Joint Committees set up under Section 101 of the Local

Government Act 1972.

LOCAL AUTHORITY LISTINGS (LONDON BOROUGHS AND

METROPOLITAN DISTRICTS; 6 GREUPS)

ANNEXF

Man Baroughs

Met. Districts

GROUP 1

Barnet Croydon Haringey Kensington and Chelsea Reabridge Wandsworth Barnsley Coventry Leeds Rochdale Solibull Trafford Bexley
Foling
Harrow
Kingston-upon-Thomes
Richmond-upon-Thomes
Westminster

Met. Districts

Birminghom Doncaster Liverpool Rotherhom South Tyneside Wakefield Lenda Baroughs

Brent Enfield Havering Lambeth Southwark Met. Districts

Bolton Dudley Monchester Salford St Helens Walsall Lowdon Boroughs

Browley Greenwich Hillingdon Lewishon Sutton Met. Districts

Brodford Gateshead Newcastle upon Tyne Sandwell Stockport Wigan

Landa Baroughs

Conden Hackney
Hourslow
Merton
Tower Hamlets

Met. Districts

Bury Kirklees North Tyneside Sefton Sunderland Wirral

London Boroughs

Backing and Dogenham City of London Hammersmith and Fulham Islington Newhom Waltham Forest

Mct. Districts

Calderdale Knowsley Oldbom Sheffield Tomeside Walverhompton

LOCAL AUTHORITY LISTINGS (COUNTIES AND NON-METROPOLITAN

ANNEX E

GROUP 1

DISTRICTS : 5 GROUPS) Non-me politan districts

Ashfield Basildon Beverley

Bolsover Braintree

Bristol Burnley Carlisle

Chelasford Chesterfield Cleethorpes

Cotswold Darlington Derwentside East Devon

East Staffordshire

Ellesmere Port and Neston

Exeter Fylde Cosport Hal ton Hort

Hertsmere Hove

Kerrier Lancaster

Lichfield Maldon Mendip

Middlesbrough

Newbury North Dorset

North Shropshire

Northavon

0 swestry Plymouth

Reading Richerondshire

Rugby Ryedale Sedgemoor Slough South Hous

South Norfolk

South Somerset Spel thorne

Stevenage Suffolk Coastal Taunton Deane

Tewkesbury

Tonbridge and Malling

Uttlesford Warrington Weal den

Mest Dorset West Wiltshire

Woking Wrekin York

Countres

Avon Cheshire Devon Gloucestershire Isle of Wight Norfolk Cxfordshire Surrey

Non-met clitan districts

Allerdale Ashford Basingstoke and Deane Blaby Boothferry

Breckland Broadland

Carrick Cheltenham

Chichester

Colchester Craven Dartford Dover

East Hampshire East Yorkshire

Elabridge Forehom

Cedling Graveshon

Hambleton Hartlepool

High Peak

Huntingdonshire Kettering

Langbaurghi Lincoln

Malvern Hills

Aid Bedfordshire Milton Keynes

Newcostle-under-Lype

North East Derbyshire North Warwickshire

Norwich Oxford

Poole Redditch

Rochester upon Medway

Runnymede Salisbury

Selby

South Bedfordshire

South Herefordshire South Northamptonshire

South Staffordshire

St Albans

Stockton-on-Tees Surrey Heath

Teesdale

Thomesdown

Torbay

Vale Royal Warwick

Wear Valley West Lancashire

Meymouth and Portland

Wokinghaa Wychavon

Counties

Bedfordshire Cleveland Dorset Hampshire Kent

Northamptonshire Shropshire

Warwickshire

神ので思りで行

Alnuick

Aylesbury Vale

Bassetlaw

Blackburn

Boston Brentwood

Bronsgrove

Cannock Chase

Castle Morpeth

Cherwell

Chiltern

Congleton

Crowley

Daventry

Durham

East Hertfordshire

Eastbourne

Epping Forest

Fenland

Gillingham

Creat Grimsby

Horborough

Hastings

Hinckley and Bosworth

Hyndburn

King's Lynn and West Norfolk

Leicester

Luton

Mansfield Rid Devon

Mole Volley

North Bedfordshire

North Hertfordshire

North West Leicestershire

Nottinghas

Pendle

Portsmouth

Reigate and Banstead

Rochford

Rushcliffe

Scarborough

Sevenocks

South Bucks

South Holland

South Oxfordshire

South Wight

St Edwardsbury

Stoke-on-Trent

Swale

Teignbridge

Thanet

Torridge

Vale of White Horse

Watford

Mellingborough

West Lindsey

Winborne

Woodspring

Mycombe

Counties

Berkshire.

Cornwall

Durham

Hereford and Worcester

Lancashire

Northumberland

Somerset

Martinia,

West Sussex

MOVEMENT OF

Non-me politan districts

Amber Valley
Babergh
Bath
Blackpool
Bournemouth
Bridgnorth
Broxbourne
Canterbury
Castle Point
Chester
Chorley

Copeland Crewe and Nantwich

Derby Easington East Lindsey Eastleigh

Epson and Ewell Forest Heath Clanford

Great Yarmouth Harlow

Havant Holderness Ipswich

Kingston upon Hull Leominster

Macclesfield Medina

Aid Suffolk New Forest

North Cornwall North Kesteven

North Wiltshire

Nuneaton and Bedworth

Penwith Preston Restormel

Rossendale Rushgoor

Scunthorpe

Shepway South Combridgeshire

South Kesteven South Ribble

Southampton

Stafford

Stratford on Avon

Tomworth Tendring

Three Rivers

Tunbridge Wells

Mansbeck Maveney

Welwyn Hatfield West Oxfordshire

Winchester Worcester

Wyre

Counties

Buckinghamshire Cumbria East Sussex Hertfordshire Leicestershire North Yorkshire Staffordshire

Notting

Wiltshire

Non- n ropolitan districts

Arun

Borrow in Furness

Berwick-upon-Tweed

Blyth Valley

Brocknell

Brighton

Broxtowe

Caradon

Charnwood

Chester-le-Street

Christchurch

Corby

Docorus

Derbyshire Doles

East Combridgeshire

East Northamptonshire

Eden

Erewash

Forest of Dean

Gloucester

Guildford

Harrogote

Hereford

Horshom

Kennet

Kingswood

Lewes.

Maidstone

Melton

Mid Sussex

Newark & Sherwood

North Devon

North Norfolk

Northampton

Oodby and Wigston

Peterborough

Purbeck

Ribble Valley

Rother

Rutland

Sedgefield

Shrewsbury and Atcham

South Derbyshire

South Lakeland

South Shropshire

Southend-on-Sea

Staffordshire Moorlands

Stroud

Tandridge

Test Valley

Thurrock

Tynedale

Wansdyke

Moverley

Mest Devon

West Somerset

Windsor and Maidenhead

Morthing

Wyre Forest

Counties

Cambridgeshire

Derbyshire Essex

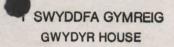
Humberside

Lincolnshire

Nettinghamshire

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Tel. 01-270 3000 (Switchboard) 01-270 (Direct Line)

From The Secretary of State for Wales

The Rt Hon Peter Walker MBE MP

3 November 1987

bly ruch

LOCAL GOVERNMENT BILL (COMPETITION)

I refer to your letter of 15 October to John Major about issuing a consultation paper in England on the de minimis threshold below which work would be exempt from competition and your proposals for phasing.

I am content with the approach you propose to adopt and I intend to issue a similar consultation paper in Wales at about the same time.

I am copying this to the Prime Minister, Willie Whitelaw, John Wakeham, Kenneth Baker, John Moore, Paul Channon, Douglas Hurd, Norman Fowler, David Young, Malcolm Rifkind and to Sir Robert Armstrong.

J 6 eees

The Rt Hon Nicholas Ridley MP Secretary of State for the Environment



PS/ PRIME MINISTER



From the Parliamentary Under Secretary of State for Corporate and Consumer Affairs

DEPARTMENT OF TRADE AND INDUSTRY 1-19 VICTORIA STREET LONDON SWIH 0ET

Telephone (Direct dialling) 01-215)

GTN 215) ------441.7

(Switchboard) 01-215 7877

The Hon Francis Maude MP

The Rt Hon Nicholas Ridley MP Secretary of State for the Environment 2 Marsham Street LONDON SWIP 3EB

21 October 1987

Nom

Dea Nieholas

LOCAL GOVERNMENT BILL (COMPETITION)

You copied to David Young, who is abroad at present, your letter of Lap 15 October to John Major.

I am content with the proposals in your draft consultative document on implementation of the Bill, and with your intention to issue it to coincide with the resumption of the Committee on the Bill. It is clearly desirable to set as low a de minimis threshold as is realistic, to ensure that the maximum amount of work is made subject to competition. The proposals for phasing in the competition requirements should ensure that neither authorities nor contractors are overburdened, whilst preserving even-handedness.

Your proposals would entail implementing the legislation on the same timetable for the inner cities as for other authorities. This seems right, for the reasons you give, on grounds of even-handedness, and because one could not be sure that any attempt to favour the inner cities would necessarily achieve the desired result. However, this does anticipate collective discussion of the Urban Policy Review, and you will no doubt be taking account of any further points which emerge from this, as well as from the reactions to the consultative document on this point.



I am copying this letter to the Prime Minister, Willie Whitelaw, John Wakeham, Kenneth Baker, John Moore, Paul Channon, Douglas Hurd, Norman Fowler, John Major, Malcolm Rifkind and Peter Walker, and to Sir Robert Armstrong.

FRANCIS MAUDE

Local Gov't: Reb! PT33

MINISTER FOR HOME AFFAIRS AND THE ENVIRONMENT

ce BG



SCOTTISH OFFICE
WHITEHALL, LONDON SWIA 2AU

The Rt Hon Nicholas Ridley MP Secretary of State for the Environment Department of the Environment 2 Marsham Street LONDON SW1P 3EB

2/ October 1987

NBPN

Dean Nicholas,

LOCAL GOVERNMENT BILL (COMPETITION)

I refer to your letter of 15 October to John Major enclosing a draft consultation paper on implementation in England which you hope to issue before Committee resumes on 22 October. I am replying on behalf of Malcolm Rifkind, who is currently abroad.

We support your proposals for implementing the competition provisions in the Bill and have in mind a separate consultation paper for Scotland setting out proposals for phasing-in competition broadly along the lines proposed for the English authorities. We also plan to propose a "de minimis" threshold of £100,000.

A copy of this letter goes to the Prime Minister, Willie Whitelaw, John Wakeham, Kenneth Baker, John Moore, Paul Channon, Douglas Hurd, Norman Fowler, David Young and Peter Walker and to Sir Robert Armstrong.

James

JAMES DOUGLAS-HAMILTON

Locar our Keckasturs