



The Rt Hon Norman Fowler MP
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My ref:

Your ref:

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Dear Norman

UNIFORM BUSINESS RATE AND REVALUATION: TRANSITIONAL ARRANGEMENTS

Thank you for copying to me your minute of 15 December to the Prime Minister in response to mine of 29 November.

In relation to your fourth paragraph, it may be helpful to clarify that unlike the other four tables attached to my minute, Table 3 is not among those contained in the main Inland Revenue report which I have proposed should be published. That contains tables of revaluation effects and rate bill changes by region and by property type separately; but I am advised that the cross-tabulation is not robust enough because of the small sample sizes in some of the boxes. This is confirmed by the two somewhat freakish figures that you mention.

The figure for factories in the Northern region is probably overstated because the sample picked up a couple of large factories valued by the contractor's test, where the survey assumed a higher decapitalisation rate than I have proposed to prescribe. This does feed through into the mean revaluation effect for all businesses in the Northern region, which is shown in the tables proposed for publication, and which, contrary to all expectation, shows a 10% increase (turned into a 13% reduction by the NNDR benefit). A corrective is applied by showing alongside it the median effect, which - much more plausibly - shows a reduction of 8%.

The other figure you mention, for shops with living accommodation in Yorkshire and Humberside, is indeed unexpectedly high, but less obviously a freak. Shops across the country as a whole will face increases and although the figure does look odd alongside that for the North West, it is possible that this effect extends into some of the less prosperous regions.

I am sending copies of this to members of E(LF) and to Sir Robin Butler.

NICHOLAS RIDLEY

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