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FROM: CHIEF SECRETARY
DATE: 5 April 1990

PRIME MINISTER

SURPLUS LAND AND DWELLINGS

In John Major's minute to you of 6 February last year, he promised to write reporting on the outcome of the 1989 Survey discussions on Government holdings of land and dwellings. My officials have now collated the results of discussions with Departments, and the tables attached to this minute set out details of the stock holdings, vacancy rates, and the receipts forecasts for each Department from the disposal of land and property for the next three years.

2. Although the figures show that many Departments have made progress and are aiming to reduce their vacancy rates further and achieve substantial receipts in the future, others appear to have failed to achieve the vacancy rate targets for 1988-89 they set themselves twelve months previously. And the information that my officials received from Departments during the Survey remained uneven. There is still some way to go before all Departments have satisfactory systems and policies for the management of land and dwellings under their control.

3. High levels of unused property are a sign of management failure: they represent wasted resources and reduce efficiency in the economy more widely. We have rightly exhorted local authorities to make the most effective use of their land and property holdings, but we have not always been as effective as we might have been in managing our own assets. I know that colleagues recognise the importance of this issue, and I hope that they can set themselves challenging disposal targets and that they will continue to make improvements in management information and

efficiency to ensure that surplus holdings are reduced to fit only reasonable operational requirements. I propose that we again discuss with colleagues their Departments' surplus land and dwellings in the forthcoming Survey.

4. You may be interested to know about two further initiatives we are taking. First, following the lead set by Nigel Lawson and Nick Ridley, my officials have been considering, with officials from the major property holding Departments, the scope for further short term initiatives to increase the disposal of surplus land and housing. The work is still progressing. Second, last year's Review of the Government Valuation Services and departmental asset registers made some very valuable recommendations about the need for effective management information systems in this area, reinforcing the message we have been giving for some years. A group has been set up to steer the development of consistent information systems for property and other capital assets, one for each of the Government's main property estates, to be used, amongst other things, for capital asset management.

5. If you agree, I would propose once again to report to you on the results of the exercise following the 1990 Survey.

6. I am copying this minute to Cabinet colleagues and to Sir Robin Butler.

Yrs please
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NORMAN LAMONT

Houws: Policy No 16

