



10 DOWNING STREET

From the Private Secretary

31 October 1983

CHOGM: PROGRAMME FOR MR. THATCHER

You will have seen New Delhi telegram No. 706 but may not have seen Mike Hall's letter of 21 October to me. I think it would be tidier if Mr. Thatcher's programme was dealt with through your office.

I should be grateful if the following points could be conveyed to the High Commission in Delhi:-

- a) Mr. Thatcher would prefer in general that his separate programme should be carried out under High Commission rather than Indian Government auspices. He also hopes that a member of the staff will be able to accompany him on his visits.
- b) of the companies listed in Delhi tel. No. 706 he would be most interested in the MODI Group, Usha Telehoist and Somany Pilkingtons (he has visited Escorts before).
- c) he does not think he can reconcile a visit to Calcutta with the likely requirements of the CHOGM programme. This should be dropped.
- d) if it would be helpful he would be happy to visit the British Council.
- e) Mr. Thatcher will not wish to play golf during the visit.
- f) he would be interested in the visit to the trade fair (para. 5 of New Delhi tel. No. 728).
- g) he does not in the least mind early starts in order to avoid a less rushed programme than would otherwise be possible.

A. J. COLES

Peter Ricketts, Esq.,
Foreign and Commonwealth Office

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Foreign and Commonwealth Office

London SW1A 2AH

15 November 1983

Dear John,

CHOGM: Mr Thatcher's Programme

/ Delhi telegram no 867 (enclosed) records that the High Commission propose to try to organise Mr Thatcher's three visits to firms in the Delhi area on the mornings of 24, 28 and 29 November. As you will see, the High Commission agree that given the constraints of the CHOGM programme it would be very difficult to include a worthwhile visit to Calcutta.

We understand that it is not proposed that Mr Thatcher should be involved in the lunches for Heads of Delegation on the three days of the proposed business visits. If you agree, the High Commission will therefore accept any offers of lunch from the firms in question for Mr Thatcher on 24, 28 and 29 November. Otherwise the Commercial Counsellor will be happy to entertain Mr Thatcher. A member of the High Commission staff will, of course, accompany Mr Thatcher on his visits.

Yours ever,

(P F Ricketts)
Private Secretary

Peter Ricketts

A J Coles Esq
10 Downing Street

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GPS 185
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TOP COPY

FM NEW DELHI 111222Z NOV 83

TO ROUTINE FCO
TELEGRAM NUMBER 867 OF 10 NOVEMBER
INFO SAVING CALCUTTA

Acm 02117		
RECEIVED IN PRIORITY MAIL		
14 NOV 1983		

CHOGM : MR THATCHER'S PROGRAMME

1. WE PROPOSE TO TRY TO ORGANISE MR THATCHER'S THREE VISITS TO FIRMS IN THE DELHI AREA ON THURSDAY, MONDAY AND TUESDAY MORNING NOVEMBER 24, 28 AND 19. WE WILL FIT IN THE TRADE FAIR ONCE WE HAVE TIED UP THE THREE FIRMS: WE PRESUME THAT MR THATCHER WILL NOT ACCOMPANY THE PRIME MINISTER ON THE CHOGM VISIT TO THE FAIR ON THURSDAY 24 NOVEMBER AT 12 NOON. WE COULD PUT THE BRITISH COUNCIL IN ON THE AFTERNOON OF WEDNESDAY 23 NOVEMBER.
2. WE AGREE THAT GIVEN THE CONSTRAINTS OF THE CHOGM PROGRAMME IT WOULD BE VERY DIFFICULT TO INCLUDE A WORTHWHILE VISIT TO CALCUTTA.
3. WE SHOULD BE GRATEFUL FOR CONFIRMATION THAT MR THATCHER WILL NOT BE INVOLVED IN CHOGM LUNCHES ON THE THREE DAYS OF HIS PROPOSED BUSINESS VISITS, AND THAT ANY OFFERS OF HOSPITALITY FROM THE FIRMS FOR LUNCH ON 24, 28 AND 29 NOVEMBER MAY BE ACCEPTED. OTHERWISE MY COMMERCIAL COUNSELLOR WILL BE HAPPY TO ENTERTAIN MR THATCHER. SUBJECT TO THIS WE SHALL NOW MAKE FIRM APPOINTMENTS FOR MR THATCHER'S PROGRAMME, AND A MEMBER OF MY STAFF WILL ACCOMPANY HIM.

WADE-GERY
MINIMAL
CCD
SAD

RESTRICTED

1 NOV 1983

1 2 3 4
5 6 7 8 9 10 11 12





pl accept.
100-7/11.

*The Master of the Household
is commanded by Her Majesty to invite*

The Prime Minister and Mr. Denis Thatcher

*to a Dinner to be given by
The Queen and The Duke of Edinburgh
for the Commonwealth Heads of Government
at Hyderabad House, New Delhi
on Wednesday, 23rd November, 1983 at 8.00 p.m.*

A reply is requested to:

*The Master of the Household
on the enclosed card—*

Guests are asked to arrive between 7.30 and 7.45 p.m.

*Dress: National Dress
Dinner Jacket
Decorations*



C. DT

10 DOWNING STREET

THE PRIME MINISTER

The Prime Minister and Mr Denis Thatcher present their compliments to the Master of the Household and have the honour to accept the invitation conveyed by command of Her Majesty to a Dinner for the Commonwealth Heads of Government at Hyderabad House, New Delhi on Wednesday 23 November.

7 November 1983

JOHN COLES

7.11.1983

Nov.
H. handle with fog.

WR 10/11

CHOGM: Mr Thatcher

MONDAY 21 November

Mr Thatcher has re-arranged his Board Meeting at ATTWOODS (Drinkwater Sabey, Stockley Road, West Drayton) to start at 10.30 am. As he is likely to be the Chairman that day he will certainly be able to leave Drinkwater Sabey offices, Stockley Road, by 1300 hours. As a GCS car will take him to Drinkwater Sabey, and wait, there will be no problem of being at the South Side, V.I.P. by 1320 hours.

Mr Thatcher's luggage for CHOGM will be available at any time so directed if someone will let me know.

gog

Mr Thatcher

Could you please note the attached and bear in mind the two parts marked ie with regard to departure from Attwoods, and eventually let me know.

904

4.11.83

For Attwoods's care

Drinkwater Sabej

STOCKLEY ROAD

West Jaylin

P. COLES

Joy.

This might be better. Please let
David know whether Mr. Thatcher goes.

CHOGM: Mr. Thatcher

Joy's note about Mr. Thatcher's programme for the morning of 21 November is attached.

It seems perfectly practicable to me for Mr. Thatcher to attend his meeting at Attwoods, but I think a few minor changes to Joy's plans would help things to run even more smoothly.

Agreed
S I would suggest a GCS car is made available to transport Mr. Thatcher to and from his meeting. This avoids his car being left at Attwoods and ensures his arrival at Southside at the correct time. I would hope Bob Rumble (an ex-No.10 driver) would be able to cover this for us. He knows Mr. Thatcher and, more importantly, knows the layout of Heathrow Airport.

Agreed
S I am told Attwoods is actually in Stockley Road (not Stockleigh) and that it should only take 20 minutes to get to Southside. Mike Hall has said that the Prime Minister and Mr. Thatcher would board the plane together some 5 or 10 minutes before take-off (which is at 1400). If Mr. Thatcher leaves Attwoods at 1300, or just after, he should arrive at Southside at 1320 or so. He could then wait in the lounge where coffee is served until the Prime Minister's party arrive.

Nox
Note Alternatively he could delay his departure from Attwoods until 1330 (at the latest) and still be in time for a 1400 hours take-off.

The only other thing I shall have to bear in mind is the luggage, but I would expect that this will all be dealt with on the Monday morning, and in any event will not affect Mr. Thatcher.

Mark
MK

3 November, 1983.

JOHN COLES

2.11.1983

CHOGM

Stockley Rd?

Mr Thatcher must attend a Board Meeting of ATTWOODS, at Stockley Road, West Drayton, Middx on Monday 21 November at 1100. It should be finished by 1300. Bearing in mind that Stockley Road is only about a quarter of an hour from London Airport, would it be possible for him to be picked up from there to join the P.M. for the flight to Delhi? It will mean someone will have to bring his car back from Stockley Road but we can arrange this later.

Goj

Narl.

It let me know whether this is practicable and what the details are.

20 min's

14:00 take-off

11:11

Southside

13.20 min's

Bob Fumble (GES)

13.50 Lounge Southside
Coffee etc.

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OO DELHI

GRS 212

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FM FCO 021650Z NOVEMBER 1983

TO IMMEDIATE DELHI

TELEGRAM NUMBER 684 OF 2 NOVEMBER

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f-a

FROM CONFERENCE SECTION

CHGM: PROGRAMMES

1. MR THATCHER'S PROGRAMME. NO 10 CONFIRM THAT MR THATCHER WOULD PREFER IN GENERAL THAT HIS PROGRAMME SHOULD BE CARRIED OUT UNDER HIGH COMMISSION RATHER THAN INDIAN GOVERNMENT AUSPICES. HE ALSO HOPES THAT A MEMBER OF YOUR STAFF WILL BE ABLE TO ACCOMPANY HIM ON HIS VISITS. OF THE COMPANIES LISTED IN YOUR TEL 706 HE WOULD BE MOST INTERESTED IN THE MODI GROUP, USHA TELEHOIST AND SOMANY PILKINGTONS (HE HAS VISITED ESCORTS BEFORE). REGARDING A VISIT TO CALCUTTA, MR THATCHER DOES NOT THINK HE CAN RECONCILE THIS WITH THE LIKELY REQUIREMENTS OF THE OVERALL CHGM PROGRAMME AND IT SHOULD THEREFORE BE DROPPED. IF IT WOULD BE HELPFUL HE WOULD BE HAPPY TO VISIT THE BRITISH COUNCIL AND HE WOULD ALSO BE INTERESTED IN THE VISIT TO THE TRADE FAIR (YOUR TEL 728 PARA 5). FINALLY YOU SHOULD KNOW THAT MR THATCHER DOES NOT WISH TO PLAY GOLF DURING THIS VISIT BUT THAT HE WILL NOT IN THE LEAST MIND EARLY STARTS INORDER TO AVOID A LESS RUSHED PROGRAMME.
2. LADY HOWE'S PROGRAMME. WE SHALL NEED TO BE SUBMITTING ON THIS. GRATEFUL THEREFORE FOR DETAILS OF THE OFFICIAL SPOUSES PROGRAMME AND OTHER SUGGESTIONS FOR HER PRIVATE PROGRAMME BEYOND THOSE IN YOUR TEL 728, BEARING IN MIND THE INTERESTS GIVEN IN OUR TEL 588.

COPIES SENT TO
No. 10 DOWNING STREET

HOWE

MINIMAL
PROTOCOL
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Mr Thatcher

31.10.83

Could you please let me have the
name of the firm outside Delhi
you would like to visit (for John Coles)?

Joy

John. JT is not now
visiting the firm - this
was what he wanted to
tell you.

Joy



Foreign and Commonwealth Office

London SW1A 2AH

Telephone 01- 273 3632

A J Coles Esq
No 10 Downing Street

Your reference

Our reference

Date 21 October 1983

Dear John,

CHGM: MR THATCHER'S PROGRAMME

- / 1. I enclose a copy of New Delhi telegram 728 of 18 October which was sent in response to my telegram on programmes of 13 October (FCO tel 558). A copy of this is also enclosed. I included the paragraph about a programme for Mr Thatcher because I was unaware that you had already sent a personal telegram to the High Commissioner on the same subject.
2. I am a little concerned that the High Commission, by informing the Indians of Mr Thatcher's interests (para 4 of the Delhi telegram) might have given them the impression that the GOI will be primarily responsible for Mr Thatcher's programme, ^{which} could result in a programme which is both onerous and wide of the mark. For example, the Indians might include visits which will demonstrate Indian industrial achievement rather than British activity on the Indian industrial scene, although a little of the former may be of interest to Mr Thatcher. Therefore, if you agree, I propose to ask the High Commission to ensure that they, rather than the GOI, remain in control of Mr Thatcher's programme outside the official CHGM programme.
3. Turning to specific programme suggestions in Delhi telegrams 706 and 728 (the former being in answer to your telegram to the High Commissioner), my personal view is that a day visit on 28 November to Calcutta would be very tiring for Mr Thatcher. He will have spent the weekend in Goa (which one hopes would be reasonably restful) but the journey from Goa to Bombay, thence to Calcutta and from there back to Delhi, all in one day, would be very taxing. One also has to bear in mind that Mr Thatcher will

/have

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have an overnight flight back to the UK on 29 November.
Regarding the visits to industrial firms proposed in Delhi telegram 706, the geographical department's recommendation would be the first two ie the Modi Group and Escorts, the former having the advantage of possibly being able to provide helicopter transport.

*Yours ever,
Mike.*

M M Hall
Overseas Conferences and Visits Section
Protocol Department

cc Mr Byrne - CCD
Mr Cleghorn - SAD

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10 Downing Street
Whitehall

To: A. J. C.

From: D. T.

Subj: CHOGRI

1. Nos 1, 2, and 3 on Lord Gery's list are most satisfactory. I have been to Escorts.
2. There will be an additional one to be included in the programme. This is a company in / near Delhi with whom Quinlan Hazel are in negotiations. It's a Q.H. Director I can do some real good. I will give you full details of this when I return from Spain.
3. I will certainly welcome the suggested golf. I am not keen on leading my own clubs

because the Press take pictures etc
etc. Could one of WG's staff
inquire whether I could borrow
a set of LEFT HANDED clubs.
If not, perhaps I must "risk"
taking my own.

4. Calcutta. I do NOT think
this is "on". If I miss some
official engagement which I
should or ought to be present
there is found to be comment
or criticism.

5. I do NOT mind early starts
(I am a pretty hard worker!)
and "rushed" visits are worse
than no visits at all.

6. I MUST have one of WG's
staff as a "beer leader"

D 2/10

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FM NEW DELHI 190440Z OCT 83

TO PRIORITY FCO
TELEGRAM NUMBER 728 OF 18 OCTOBER.YOUR TELNO 588
CHGM PROGRAMMES
FOR CONFERENCE SECTION.

1. HEAD OF CHANCERY CALLED YESTERDAY ON LAMBAH, JOINT SECRETARY IN CHARGE OF CHGM IN THE MEA TO DISCUSS THE PROGRAMME AND OTHER DETAILS. LAMBAH STRESSED REPEATEDLY THAT MANY POINTS HAD NOT YET BEEN DECIDED. HE EXPECTED TO BE ABLE TO GIVE US FIRM INFORMATION IN ANOTHER FOUR DAYS.

PRIME MINISTER'S PROGRAMME

2. WILLIAMS TOLD LAMBAH THAT THE PRIME MINISTER WOULD BE HOSTING LUNCHES FOR OTHER HEADS OF DELEGATION ON 28 AND 29 NOVEMBER AT MY RESIDENCE. LAMBAH SAID THAT THESE WOULD NOT BE MENTIONED IN THE OFFICIAL PROGRAMME OF THE MEETING.

3. LAMBAH CONFIRMED THAT THE GOA RETREAT WOULD END ON P.M. SUNDAY 27 NOVEMBER, NOT A.M. THE FOLLOWING DAY. HE ALSO SAID THAT THE DINNER GIVEN BY MR YUNAS AT THE TRADE FAIR ON 28 NOVEMBER WOULD NOT BE FOR HEADS OF DELEGATION (AS WE HAD PREVIOUSLY UNDERSTOOD). THE PRESIDENT MIGHT BE GIVING A RECEPTION ON THE EVENING OF 23 NOVEMBER, PROBABLY FOR HEADS OF DELEGATION AND SPOUSES ONLY, BEFORE THE QUEEN'S BANQUET.

MR THATCHER'S PROGRAMME

4. AS NATWAR SINGH HAD ON MRS GANDHI'S INSTRUCTIONS ASKED ME ABOUT THIS WITH SOME SOLICITUDE ON 15 OCTOBER, WILLIAMS INFORMED LAMBAH OF MR THATCHER'S INTERESTS AS IN YOUR TELNO 588, AND ALSO OF THE IDEAS WE HAD SUGGESTED IN MY TELNO 706. THE ONLY POSSIBLE DAY FOR A VISIT TO CALCUTTA SEEMED TO BE 28 NOVEMBER, ESPECIALLY SINCE HE WAS NOT EXPECTED AT THE YUNUS DINNER THAT EVENING. LAMBAH SUGGESTED THAT HE CONSIDER FLYING DIRECT FROM BOMBAY TO CALCUTTA AFTER THE GOA RETREAT, RATHER THAN RETURNING TO DELHI. THIS WOULD BE COMPLICATED, SINCE GOA AIRPORT WOULD BE GIVEN OVER TO VIP MOVEMENTS, BUT HE WAS SURE IT COULD BE ARRANGED IF THAT WAS WHAT MR THATCHER WANTED. WILLIAMS AGREED TO LET LAMBAH KNOW MR THATCHER'S PREFERENCES, BOTH FOR THE SUGGESTIONS IN MY TELNO 706 AND FOR THE POSSIBLE CALCUTTA VISIT.

*This would be very
firing, assuming a
day trip is envisaged.*

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/S. LAMBAH

5. LAMBAH SAID THAT THE SECRETARY GENERAL'S RECEPTION FOLLOWING THE OPENING ON 23 NOVEMBER WOULD PROBABLY NOT INCLUDE SPOUSES. THE VISIT TO THE TRADE FAIR AND LUNCH BY THE VICE PRESIDENT ON 24 NOVEMBER WAS NOT INTENDED FOR WIVES, FOR WHOM MRS HIDAYATULLAH WOULD BE ARRANGING A SEPARATE PROGRAMME AND LUNCH. MR THATCHER WOULD PROBABLY BE MORE INTERESTED IN THE TRADE FAIR. WILLIAMS AGREED. GRATEFUL FOR ADVICE ON WHETHER MR THATCHER WOULD LIKE TO BE INCLUDED IN THIS.

SECRETARY OF STATE'S PROGRAMME

6. WILLIAMS CONFIRMED THAT THE SECRETARY OF STATE WOULD LIKE TO HOST A LUNCH ON 25 NOVEMBER, FOR SOME BUT NOT ALL OF HIS COLLEAGUES. LAMBAH SAID THIS WOULD NOT BE PUT INTO THE OFFICIAL PROGRAMME.

7. THE INDIAN FOREIGN MINISTER WOULD PROBABLY BE OFFERING DINNER ON 23 NOVEMBER TO VISITING FOREIGN MINISTERS AND WIVES. THE PLACE FOR THE MINISTERIAL RETREAT WAS STILL NOT DEFINITELY FIXED. IT MIGHT BE JODHPUR (FOR A VISIT ONLY) THEN ON TO STAY OVERNIGHT AT UDAIPUR. UDAIPUR MIGHT NOT BE INCLUDED. THERE MIGHT BE NO OVERNIGHT STAY. THE HOST WOULD BE THE INDIAN FOREIGN MINISTER. PROBABLY ALL VISITING MINISTERS WOULD BE INVITED, NOT JUST FOREIGN MINISTERS (SEMICOLON) BUT NO AIDES AT ALL.

8. ALTHOUGH UDAIPUR IS AS CLOSE TO BOMBAY AS TO DELHI, LAMBAH AGREED THAT THE SECRETARY OF STATE SHOULD PLAN ON TRAVELLING TO EUROPE FROM DELHI ON THE EVENING OF 27 NOVEMBER, AT LEAST UNTIL THE DETAILS OF THE MINISTERIAL RETREAT WERE FIXED.

9. IN ADDITION TO HIS OTHER ENGAGEMENTS, I RECOMMEND THAT THE SECRETARY OF STATE SHOULD VISIT THE BRITISH COUNCIL IN DELHI (INDIA, AS YOU WILL KNOW, IS THEIR LARGEST OVERSEAS OPERATION, AND THEY ARE ORGANISATIONALLY A DIVISION OF THE HIGH COMMISSION) (SEMICOLON) AND THAT HE SHOULD ALSO HAVE A MEETING WITH DIPLOMATIC SERVICE MEMBERS OF MY STAFF (INCLUDING SECONDEES).

LADY HOWE'S PROGRAMME

10. WILLIAMS PASSED ON THE INFORMATION IN YOUR TELNO 588 ABOUT LADY HOWE'S PROFESSIONAL INTERESTS. LAMBAH SAID IT HAD NOT YET BEEN DECIDED WHETHER WIVES OF MINISTERS WOULD BE INCLUDED IN THE PROGRAMME FOR WIVES OF HEADS OF DELEGATION. IT DEPENDED IN PART ON HOW MANY OF THE FORMER ATTENDED. HE ACCEPTED THAT, IF GENERALLY INCLUDED, LADY HOWE MIGHT WISH TO ABSENT HERSELF FROM SOME ITEMS IN THE WIVES' PROGRAMME TO PURSUE PARTICULAR INTERESTS.

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/ 11.

11. I UNDERSTAND THAT LADY HOWE PLANS TO STAY ON IN DELHI AND RETURN WITH THE PRIME MINISTER'S PARTY. WE SHALL ARRANGE FOR HER TO SEE SOMETHING OF OUR ACCOMMODATION, IN WHICH SHE EXPRESSED AN INTEREST. WOULD SHE ALSO LIKE TO MEET REPRESENTATIVES OF THE DSWA E.G. AT LUNCH ON 28 OR 29 NOVEMBER? I AM SURE THIS WOULD BE WELCOMED.

To be
Classified.

SENIOR OFFICIALS' PROGRAMME

12. LAMBAH SAID THAT THERE WOULD BE ONE MEETING OF SENIOR OFFICIALS TO DISCUSS THE AGENDA ON THE AFTERNOON OF 22 NOVEMBER. THE INDIAN REPRESENTATIVE WOULD BE THE FOREIGN SECRETARY (IE PUS), RASGOTRA, WHO WOULD ALSO HOST A DINNER THAT EVENING FOR THE SENIOR OFFICIALS INVOLVED.

13. THE VENUE AND EVEN THE DATE OF THE SENIOR OFFICIALS' RETREAT HAD NOT YET BEEN FIXED - BUT IT WOULD BE A DAY'S OUTING ONLY.

INDIAN DELEGATION

14. THE INDIAN DELEGATION HAD NOT YET BEEN DECIDED ON, EXCEPT FOR THE PRIME MINISTER, THE FOREIGN MINISTER AND THE FOREIGN SECRETARY (SEMICOLON) BUT DR ALEXANDER, THE PRINCIPAL SECRETARY TO THE PRIME MINISTER, WOULD OF COURSE ALSO BE INCLUDED. NOR HAD THEY YET DECIDED WHO WOULD BE LOOKING AFTER VISITING SPOUSES, EXCEPT FOR MRS HIDAYATULLAH'S LUNCH ON 24 NOVEMBER.

GOA RETREAT

15. LAMBAH DENIED A PRESS REPORT THAT TRANSPORT FROM GOA TO THE FORT AGUADA WOULD NOW BE BY ROAD (SEMICOLON) THIS WAS MERELY AN OPTION IF ANY HEADS OF DELEGATION DID NOT WISH TO GO BY HELICOPTER. ON PRESENT PLANS ANY OFFICIALS TO STAY AT THE CIDADE DE GOA WOULD HAVE TO TRAVEL SEPARATELY, NOT IN THE SPECIAL AIRCRAFT FOR HEADS OF DELEGATION, AND ON A DIFFERENT DAY. WILLIAMS OBSERVED THAT THIS WOULD BE MOST INCONVENIENT. LAMBAH RECOGNISED THAT THERE WAS A PROBLEM HERE, WHICH WAS BEING LOOKED INTO FOLLOWING EARLIER REPRESENTATIONS IN LONDON.

WADE-GERY

C H G M
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THIS TELEGRAM
WAS NOT
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MR. THATCHER

CHOGM

I asked Robert Wade-Gery to let me have some suggestions for things you might do while we were in Delhi. The attached telegram is his answer. Could you kindly let me know your answers to his various questions?

A. J. Wals.

13 October 1983

JOY
Please pass to John

1017

DWF G 116/13

LUK 977/13

PP FCO

GRS 445

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FM NEW DELHI 0755Z 13 OCT

TO PRIORITY FCO
TELEGRAM NUMBER 706 OF 12 OCT.

FOLLOWING FOR COLES, NO 10
YOUR TELNO 558 : PROGRAMME FOR MR DENIS THATCHER

1. WE CAN ARRANGE SEVERAL INTERESTING VISITS IN AND AROUND DELHI WHERE MR THATCHER WILL BE ABLE TO SEE AND DISCUSS A RANGE OF BRITISH BUSINESS INTERESTS. THE FOLLOWING COMPANIES WOULD ALL BE WORTH VISITING :

1. THE MODI GROUP (CONNECTED WITH RANK XEROX, BLUE CIRCLE, LAND ROVER AND COURTAULDS). ESCORTS (AUTOMOTIVE COMPANY CONNECTED WITH JCB, FORD TRACTORS AND RANSOMES AND RAPIER).
2. USHA TELEHOIST (JV WITH TELEHOIST LTD FOR HYDRAULIC TIPPING GEAR).
3. SOMANY PILKINGTONS LTD (MANUFACTURE PILKINGTON'S CERAMIC AND GLASS TILES).

EACH OF THESE WOULD REQUIRE, AND JUSTIFY, A FULL DAY VISIT UNLESS A VERY EARLY START WAS MADE. HOWEVER MODIS HAVE THEIR OWN HELICOPTER, WHICH MIGHT ENABLE A VISIT TO THEIR COMPANY, AND POSSIBLY TO OTHERS IF THEY WERE WILLING TO LEND IT, TO BE FITTED INTO HALF DAYS.

2. IN ADDITION TO THESE VISITS IT WILL BE POSSIBLE TO ARRANGE FOR MR THATCHER TO PLAY GOLF IN DELHI WITH SENIOR INDIAN BUSINESSMEN AND THEREBY DISCUSS A WIDER RANGE OF BUSINESS TOPICS. I SUGGEST THAT MR THATCHER CONSIDERS BRINGING HIS OWN GOLF CLUBS WITH HIM. THE FOLLOWING HAVE SUITABLE GOLFING AND BUSINESS CREDENTIALS:

(A) MOHNI SABARWAHL (SEMICOLON) FORMER CHAIRMAN OF DUNLOP INDIA, AND CURRENTLY REPRESENTATIVE OF KLEINWORT BENSON.

(B) C R JAGANNATHAN (SEMICOLON) CHAIRMAN OF OIL INDIA LTD AND FORMER EMPLOYEE OF BURMAH OIL.

(C) S P WAHI (SEMICOLON) CHAIRMAN OF OIL AND NATURAL GAS CORPORATION.

(D) BHARAT RAM (SEMICOLON) CHAIRMAN OF DCM GROUP, A MAJOR CORPORATIVE GROUP BASED IN TEXTILES, BUT NOW DIVERSIFYING INTO COMPUTERS AND DATA PROCESSING.

(E) VIJAY KAPOOR (SEMICOLON) GUEST KEEN WILLIAMS, HEAVY INDUSTRY, ASSOCIATED WITH GKN.

3. I WOULD ALSO RECOMMEND THAT MR THATCHER SHOULD CONSIDER PAYING A 36-HOUR VISIT TO CALCUTTA, WHERE THERE IS GOOD COMMERCIAL REPRESENTATION AND INTEREST. BUT GIVEN THE OTHER FORMAL ENGAGEMENTS ALREADY FIXED FOR THE CHOGM, I SHOULD OF COURSE UNDERSTAND IF HE DID NOT FEEL ABLE TO BE AWAY FROM DELHI FOR THE TIME NECESSARY FOR THIS. TO BE WORTHWHILE THIS WOULD INVOLVE AN EARLY START ON ONE DAY, LEAVING DELHI ON THE 0845 FLIGHT TO ARRIVE IN TIME FOR LUNCH, FOLLOWED BY A FACTORY VISIT AND DINNER WITH LEADING LOCAL BUSINESSMEN (SEMICOLON) AND ON THE SECOND DAY A FURTHER FACTORY VISIT, PERHAPS PRECEDED BY A GAME OF GOLF, THEN LUNCH, AND DEPARTURE BY THE AFTERNOON FLIGHT TO ARRIVE DELHI AT 1940. AN ALTERNATIVE WOULD BE TO LEAVE CALCUTTA AT 0630 ON THE EARLY MORNING FLIGHT ON THE SECOND DAY, AND ARRIVE DELHI 0835.

4. PLEASE ADVISE WHETHER MR THATCHER WOULD LIKE US TO ARRANGE ANY OF THE ABOVE SUGGESTIONS. DOES HE HAVE ANY PARTICULAR BRITISH COMMERCIAL INTERESTS HE WOULD WISH TO PURSUE, OR PARTICULAR FIRM, IN WHOSE ACTIVITIES OR OPPORTUNITIES HE WOULD BE INTERESTED ?

WADE-GERY

See Memo

NNNN!

If P.M. is not going to visit British Council I will

2. If a second afternoon of golf with 'Brits' is considered useful I will be happy but "useful" is the criterion

File No.

Department

Drafted by
(Block Capitals)

Tel. Extn.

OUTWARD

TELEGRAM

Security Classification
CONFIDENTIAL

Precedence
PRIORITY

DESKBY Z

FOR
COMMS. DEPT.
USE

Despatched

(Date)

(Time) Z

POSTBY Z

flexible

PREAMBLE

(Time of Origin) Z(G.M.T.)

(Restrictive Prefix)

(Security Class.) CONFIDENTIAL

(Caveat/
Privacy Marking)

(Codeword)

(Deskby) Z

TO PRIORITY NEW DELHI Tel. No. of
(precedence) (post)

AND TO (precedence/post)

AND SAVING TO

REPEATED TO (for info)

SAVING TO (for info)

Distribution:-

[TEXT]

PERSONAL FOR HIGH COMMISSIONER FROM COLES, NO. 10.

Begins:

I hope to reply shortly to the questions in your letter of 14 September (which we were unable to consider before the Prime Minister's recent visit to North America).

Meanwhile, Mr. Thatcher has told me that he hopes you will be able to arrange for him to have separate programmes, where appropriate, which will enable him to visit places of interest to British industry and business. It would be helpful if you could let me have some ideas as soon as possible.

Ends

A. J. COLES

se

5 October 1983

Copies to:-