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the department for Enterprise

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The Rt. Hon. Lord Young of Graffham Secretary of State for Trade and Industry

The Rt Hon Nigel Lawson MP Chancellor of the Exchequer HM Treasury Parliament Street LONDON SWIP 3AG Department of Trade and Industry

1-19 Victoria Street London SW1H 0ET

Switchboard

Our ref PBIAIV
Your ref

Dec 12 December 1988

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Our Chamellor of the Exchequer,

DBS LEVY

I have seen Douglas Hurd's letter to you of 6 December about the levy on DBS services. As you know, I attach great importance to giving BSB as clear a statement as we can of our levy policy in order to help them raise the substantial sums of money they still require before launching their service.

I therefore support Douglas' suggested text, subject to one amendment. I do not think we should explicitly include the existence of foreign government financial support as a factor that we would take into account in determining the levy. This does run counter to our general policy in this area and, if stated in this way and applied more widely, could be seen to justify domestic subsidies in sectors right across the industrial spectrum.

May I suggest therfore, that the text to BSB is amended so that the last two sentences of the penultimate paragraph are replaced by;

"We for our part would want to take account of all relevant factors and, in particular, we would want to be satisifed that it would be reasonable to depart from a zero rate before doing so, having regard to the interests of fair competition at the relevant time".

I am copying this letter to other members of Misc 128 and Sir Robin Butler.

Your Grandy,

(Approved by the Secretary of State and signed in his absence)

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