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FALKLAND ISLANDS - SALES OF HYDROGRAPHIC CHARTS

Normally the Argentine Hydrographic Office is supplied direct and in this current financial year we have supplied around £400 of hydrographic charts and publications to them.

The agent in Buenos Aires is also dealt with direct from HD. He is thought highly of and has expanded his trade considerably during the last few years. 1981/82 saw about £18,000 worth of business including two large orders in December '81 and February '82. Both of these orders were for world charts and books and no chart of interest in the current operations were included. Indeed, we have not sold any of these charts to them for at least nine months nor have the 3 main London Commercial agents.

We also have an agent in the Falklands.

All sales have now been suspended to the three above

Stu Reed

Source: Cdr P Kelly X4016
Hydrog PRO

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