COMMERCIAL IN CONFIDENCE DEPARTMENT OF INDUSTRY Prime Minister ASHDOWN HOUSE 123 VICTORIA STREET Do ym wish to LONDON SWIE 6RB TELEPHONE DIRECT LINE 01-2125902 be her monthly SWITCHBOARD 01-212 7676 13 October 1982 week and send you per home of the send you per home of the send of the sen Norman Lamont MP The Rt Hon Margaret Thatcher MP Prime Minister 10 Downing Street London SW1 Dund Prine Minister Forecast loss to

You asked me in your letter of 9 August to send you BS monthly profit and loss figures for shiprepair each month.

The position is as follows:

From the

Minister of State

Whitehall

Loss April-August Loss for August end of year £598,000 £4.2 million £6.2 million

The losses principally result from the position at Tyne Shiprepair and illustrate the reason why BS under pressure from us decided that a drastic cut back was necessary. You will recall from your meeting with Dr Clark the controversy that the announcement of BS's plans caused in an area which has been particularly hard hit by closures. Nevertheless BS are pressing ahead with 1,400 redundancies and about 1,000 men have already gone. BS after consultation with the unions have decided to retain one shiprepair yard at South Shields but Mr Atkinson has assured me that he expects that this can be made profitable once the restructuring exercise has been completed. We cannot expect while restructuring is going on that Tyne Shiprepair should make a dramatic recovery and traditionally the winter months in shiprepair are the most difficult. This is reflected in the overall loss forecast for the year. I shall be keeping a close watch for any divergence.

If the restructuring at Tyne Shiprepair is successful BS would expect that the shiprepair division as a whole will be running at a profit by the end of the year. The rest of the division in aggregate are now forecasting a profit for the year. The refits to the QE2 and the Canberra after their service in the South Atlantic have made a useful contribution.

COMMERCIAL IN CONFIDENCE I have recently reminded Mr Atkinson very firmly again that the private shiprepair sector must not have grounds for complaint about BS's pricing policies, and he has assured me that this will be the case. BS have taken some time to produce this first report. They have however undertaken to let me have future reports four weeks after the end of the month.

NORMAN LAMONT

COMMERCIAL IN CONFIDENCE

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10 DOWNING STREET

From the Private Secretary

19 October 1982

The Prime Minister was grateful for your Minister's letter of 13 October which gave the BS monthly profit and loss figures for shiprepair.

The Prime Minister was astonished to read that BS, after consultation with the unions, have decided to retain one shiprepair yard at South Shields. She has commented that this is a complete change of course, and that in her meetings with Dr. David Clark she had said, on advice, that it would be impossible to retain this yard; and that she wrote in these terms to Dr. Clark.

I would be grateful if you could let me have a note on the reasons for this change of course.

M. C. SCHOLAR

John Alty, Esq., Department of Industry

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