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The Rt Hon Timothy Raison MP
Minister of State for Foreign and
Commonwealth Affairs and Overseas Development
Overseas Development Administration
Eland House
Stag Place
LONDON
SW1E 5DH

13th December 1984

Dear Tien,

INDIA: ATP FOR DESU GAS TURBINES

I have seen the recent exchanges of correspondence on this project and am grateful to Paul Channon for underlining (in his letter to you of 5 December) that John Brown Engineering are also interested in this contract. Your letter to him of 27 November over-emphasised the GEC dimension. I realise that the developmental case is your own main concern and, as I read the papers, the issues do not seem to me to be as clear-cut as Peter Rees' letter of 30 November might seem to imply. But I agree very much with Paul Channon that, bearing in mind the John Brown interest, the commercial case for an ATP offer is strong.

I am copying this letter to the Prime Minister, Peter Rees, Geoffrey Howe, Paul Channon and Sir Robert Armstrong.

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Relations

