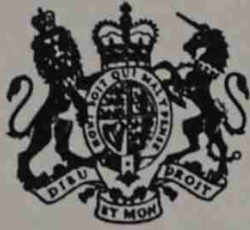


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cc FCO

10 DOWNING STREET

THE PRIME MINISTER

4 November 1985

Dear Arnold.

Thank you for your letter of 30 October about the Guandong negotiations. I was sorry to hear they had reached such a difficult point but hope they can still be brought through to a successful conclusion. I shall be sending Premier Zhao Ziyang a full statement of our position shortly. I know that the Department of Trade and Industry are consulting your people about this.

I shall pass on your kind words about the help you have received from DTI staff. I was very pleased to hear of this.

Yours sincerely  
Margaret

The Lord Weinstock

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Personal

THE GENERAL ELECTRIC COMPANY, pl.c.

1 STANHOPE GATE · LONDON W1A 1EH

01-493 8484

30 October, 1985

Dear Margaret,

You will probably have heard that the Guangdong negotiations did not reach the hoped for successful conclusion at the recent protracted meetings in Beijing. It is not possible to know at the moment whether the whole thing has been in vain, or whether it can still be pulled off.

But I thought it right to record that the people from the DOTI were as helpful and as positive as it was possible to hope for, and if it turns out all to have been for nothing, it will not have been through lack of support from them.

Yours sincerely,

Arnold

Mt. Hon. Margaret Thatcher, P.C., M.P.

REGISTERED IN ENGLAND NO. 67307 · REGISTERED OFFICE: 1 STANHOPE GATE, LONDON

Guano ~~Dono~~

HONG KONG

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