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From the Private Secretary

5 July 1986

Dear Mr. Budd,

PRIME MINISTER'S VISIT TO VANCOUVER

Thank you for your letter of 4 July with briefing for the Prime Minister's visit to Vancouver. There are a number of aspects in which it is not enough.

It would be helpful to know what sort of occasion the Opening Ceremony of British Week, at which the Prime Minister is to speak, is. Is it indoors or outdoors? How many people will be present? How long a speech is expected? Will there be television coverage?

We also need some notes for the Prime Minister to use for addressing British businessmen on Saturday 12 July. What sort of occasion is that intended to be? Are there particular points about trade between Britain and Canada which she should make? What do they want to hear? Will they be addressing questions to her about any particular difficulties which British businessmen are experiencing in Canada?

For her visit to the various British stands at EXPO, and subsequently to the store promotions, the Prime Minister will need information about each company which she is visiting. What is their current trading position with Canada? What are their future aims? What share of the market can they reasonably aim for? What particular problems are they experiencing? She needs enough in each case to allow a number of sensible questions to be put. It would also be helpful to have details of any major orders recently obtained, particularly orders flowing from EXPO and the store promotions. A separate card might be prepared for each firm.

It would be helpful to have this additional material not later than 1800 hours on Tuesday 8 July.

I am copying this letter to Michael Gilbertson (Department of Trade and Industry) who may be able to provide some of the material for you.

Yours sincerely,  
Deborah Green.  
P.P. Charles Powell

Colin Budd, Esq.,  
Foreign and Commonwealth Office.

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