

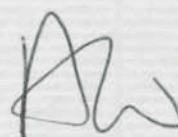
MISS STEPHENS

VISIT OF THE CHAIRMAN OF EXON CORPORATION 7/8 SEPTEMBER

I think it would be a good idea if the Prime Minister could find time to see Clifford Garvin, Chairman of Exxon. He is also Chairman of the American Petroleum Institute and of the Business Round Table - both influential bodies in the United States.

But most important from our point of view is that he is a very strong supporter of the Government's policy with respect to the gas gathering pipeline and the new gas regime in the North Sea. Exxon have discovered a big gas field well away from the late lamented proposed gas gathering pipeline. And they are anticipating bringing gas ashore far earlier than would otherwise have been the case.

Exon are proposing to invest heavily both in gas and oil in the North Sea. I think it would be useful for the Prime Minister to get a view from this international oil magnate.



6 August 1982

ALAN WALTERS



10 DOWNING STREET

PRIME MINISTER

I attach a note by Alan Walters asking if you would see Mr Garvin, Chairman of EXON. We had a letter from the Chairman of Esso in June and replied saying that you could not see Mr Garvin on either 7 or 8 September because of your very over-crowded diary.

The diary is now worse than it was and I have only one half an hour slot free on either of those two days.

Do you wish to see Mr Garvin?

*Yes
We shall have to
start 1 cabinet then*

9 August, 1982

much

nt



10 DOWNING STREET

From the Private Secretary

23 August, 1982

We spoke the other day about the visit of Mr Garvin and who should accompany him when he sees the Prime Minister on Wednesday, 8 September.

As I suspected the Prime Minister would prefer it if he was accompanied just by Mr Forster.

CAROLINE STEPHENS

The Private Secretary to
Mr A W Forster

SW

GARVIN
MFJ

3/9

20 August 1982

The Prime Minister has agreed to see Mr C.C. Garvin, the Chairman of Exxon at 9 a.m. on Wednesday 8 September. I enclose a copy of a self-explanatory letter from the Chairman of Esso and would be grateful if you could supply us with a short brief to reach us by close of play on Friday 3 September.

Any other particular issues arising from meeting with Mr. Garvin.

CS

Jeremy Clayton Esq
Department of Energy.

A. W. Forster

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19th August 1982

The Rt. Hon. Margaret Thatcher, M.P.,
Prime Minister,
10 Downing Street,
London, S.W.1.

Dear Prime Minister,

I was delighted to see on my return from vacation advice from your private secretary that a change in your diary would now allow an opportunity for you to meet Mr. C.C. Garvin during his visit to Britain. I am therefore writing to confirm that I look forward to bringing Cliff Garvin to see you at No. 10 Downing Street at 9 a.m. on Wednesday, 8th September.

In considering the scope and content of the discussions that might take place, you may like to know that, with our major involvement and ongoing investment in the North Sea and elsewhere, Esso in Britain is now the largest Exxon business outside the U.S.A. and in that light I know that Cliff will be most interested in having your views and thoughts on the British business outlook and role that oil, gas and chemicals play in this. Any advice on Esso's role and how things might be enhanced would be most helpful.

Equally, I have suggested to Mr. Garvin that you will probably be interested to hear his own views on the overall business and energy outlook with particular reference to the U.S.A. and, of course, his own assessment of developments in the Middle East, based on his considerable involvement with that area. I know also that you are shortly to undertake a Far Eastern tour and Exxon does have sizeable oil, gas and chemicals interests and activities in that part of the world.

However, these are just my suggestions. Should there be any other particular issues you would like to cover, then if your secretary would let me know I will ensure that Cliff is alerted.

I enclose an updated summary on Cliff Garvin in case you would find this useful, and I look forward to bringing him to see you on the 8th September.

Yours sincerely,



A.W. FORSTER,
Chairman & Chief Executive.

AWF:dh



CLIFTON C. GARVIN JR.

Chairman of the Board and
Chief Executive Officer

Exxon Corporation

Holds master's degree in chemical engineering from Virginia Polytechnic Institute. Joined Exxon Company, U.S.A. in 1947; elected President, Exxon Chemical Company, in 1965; to Exxon Board in 1968; President in 1972; Chairman in 1975. Chairman and Director, American Petroleum Institute; past Chairman, the Business Roundtable. Director, Citicorp and Citibank, N.A.; PepsiCo Inc; Sperry Corporation. Board of Governors, National United Way of America. Vice-chairman, The Conference Board. Board of Trustees, Sloan-Kettering Institute for Cancer Research. Trustee, Committee for Economic Development; Teachers Insurance and Annuity Association Stock. Member, The Business Council; College Retirement Equities Fund; National Petroleum Council; Business Committee for the Arts; American Institute of Chemical Engineers. Board of Trust, Vanderbilt University. Honorary Doctor of Commercial Science, New York University; Honorary Doctor of Engineering, Stevens Institute of Technology.

PRIME MINISTER - on return

1. You have agreed to see Mr. Garvin, Chairman of Exxon. Mr. Foster, Chairman of Esso Petroleum wonders if he can accompany him.

Agree?

2. There is also a request for Mr. Cox, senior Vice President of Exxon and also Mr. Rick, President of Esso Europe to attend the meeting. But I think it would be much better if it was just Mr. Garvin and Mr. Foster.

Agree?

- Yes not
CS.

12 August 1982



bcc Alan ^{HL}
Walters

Mr. GARVIN 17/8

10 DOWNING STREET

From the Private Secretary

10 August 1982

We corresponded in June about the visit of Mr. Garvin, the Chairman and Chief Executive of your parent company Exxon.

The Prime Minister's diary has slightly changed for 7/8 September and she wonders whether Mr. Garvin could come and see her at 0900 on Wednesday 8 September at 10 Downing Street. ✓

Perhaps your secretary could give me a ring on 930 4433 to confirm this meeting.

CS

Forster, Esq.

KM