



Secretary of State for Industry

Caroline Stephens
Private Secretary to the
Prime Minister
10 Downing Street
London SW1

Prime Minister

Agree to see
these people? (I can
see no diary objection)

Mus 17/9

DEPARTMENT OF INDUSTRY
ASHDOWN HOUSE
123 VICTORIA STREET
LONDON SW1E 6RB

TELEPHONE DIRECT LINE 01-212 3301
SWITCHBOARD 01-212 7676

16 September 1982

Yes

Dear Caroline

You may be aware that as part of our programme to encourage inward investment we have from time to time invited to the UK as guests of HMG high level missions consisting of very senior foreign industrialists and bankers. The first of these delegations came from West Germany in 1977 and has been followed by others from Switzerland, Holland and France. These visits have been welcomed enthusiastically by all concerned.

2 My Secretary of State now proposes to invite personally a further delegation of West German bankers and industrialists to visit the UK on 25 and 26 April next year.

3 My Secretary of State would hope that, as for previous Missions, the Prime Minister could agree to the German delegation paying a short courtesy call during their visit. Subject to her agreement we can liaise about precise timing later on, but provisionally we have in mind 17.30 on April 25 for about 15 minutes. The call would be in the nature of a final accolade on the visit and would not involve any substantive discussion. The Germans would regard inclusion in their programme of an opportunity to meet the Prime Minister as a major attraction, and the Embassy in Bonn has advised that without such a meeting there must be some doubt about whether they will be able to get enough people of the right calibre to come.

4 I should be glad to have an indication as to whether the Prime Minister is prepared to meet the mission, and that the time I have suggested for such a meeting is suitable. I shall, of course, see that full details of the mission's composition and programme are forwarded once they have been finalised and will advise on any topics which the delegation are likely to raise.

5 I am copying this letter to the Private Secretaries to the



Chancellor of the Exchequer, the Foreign Secretary, the Secretary of State for Energy and the Secretary of State for Trade, all of whom I shall be approaching in due course in connection with the mission.

Yours ever

Andrew Coop

ANDREW COOP
Private Secretary



10 DOWNING STREET

Caroline,

Could you please
ring Rachel Knight
Dept Ind 212-3735
about attached engagement.

[Signature]

Spoke to Rachel.
with a guests 14/4/85
Briefing coming next wk.
Time extended by
15 minutes. es. 14/4



10 DOWNING STREET

From the Private Secretary

30 September 1982

Thank you for your letter of 16 September. I am sorry that you have not received a reply before now regarding the possibility of the Prime Minister receiving a delegation of West German bankers and industrialists, but I have been in the Far East with Mrs. Thatcher.

Mrs. Thatcher has agreed to receive this delegation and I confirm that 1730 hours on Monday 25 April 1983 at 10 Downing Street for 15 minutes would be convenient. We will require a list of names of those on the delegation and a full brief, to reach this office by close of play on Friday 22 April.

CAROLINE STEPHENS

Andrew Coop, Esq.,
Department of Industry.

DSC