POST AND TELECOMS





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Dear Min

BRITISH TELECOM

Mr Baker thought that you might like to know that British Telecom are today announcing a package of measures designed to benefit the consumer:

Briefly, in addition to the reduction in long-haul international charges announced earlier this month, BT will be:

- (i) introducing the low-user rental rebate discussed last year, which will help subscribers who use no more than 100 units. This is obviously relevant to pensioners, and should defuse some of the wori as expressed about BT's proposals to increase standing charges later this year;
- (ii) deferring all increases in charges, including standing charges, until at least July;
- (iii) removing the present £10 charge made when a subscriber takes on an existing telephone line. In future where the line has only been disconnected at the exchange and the apparatus is still in place, no charge will be made for reconnection.

Mr Baker considers these all good news, and a further sign of BT's response to the market pressures we are bringing to bear upon them.

N M MCMILLAN

Private Secretary

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