

I am very grateful to you for having met the group of German haskers industrialists who came here recently at my invitation, and I hope you found your meeting worthwhile.

- I am sure you will be interested in the comments I have had about the value of the visit from Sir Jock Taylor and I enclose a copy of his letter of 2 May.
- 3 I am copying this letter and attachment to Geoffrey Howe, Arthur Cockfield, Nigel Lawson and John Belstead.

PJ

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19 May 1983

Department of Industry

25 April

Sir Jock Taylor KCMG



BRITISH EMBASSY. BONN.

Ses to see

2 May 1983

The Rt Hon Patrick Jenkin MP Secretary of State for Industry Department of Industry Ashdown House 123 Victoria Street London SW1E 6RB

Jean Secretary of State.

I want to thank you and, through you, your Department for the excellent arrangements made for the visit of our German industrialists. They were delighted and full of praise for the organisation which I know took up a good deal of effort. It was certainly worthwhile, as I know from the remarks my German friends made to me afterwards. It is always difficult on such occasions to quantify the benefit, though I am absolutely convinced that it was worthwhile on this occasion. One of the most important members of the Mission decided during the visit to go ahead with a significant investment in a factory in the UK: as soon as I am allowed to do so, I shall pass on details to your Department. We shall be doing our best in the general follow-up to see that the excellent impression of Britain which the Mission gained gets spread as widely as possible. The only other instant result I heard of was that four of the ladies have opened accounts at Harrods!

Jock Taylor