



SECRETARY OF STATE FOR ENERGY

THAMES HOUSE SOUTH  
MILLBANK LONDON SW1P 4QJ

01 211 6402

Prime Minister

①

Agree you decline this invitation but invite Mr Garvin to call on you during his visit?

AT 7/10

Andrew Turnbull Esq  
Private Secretary to  
The Prime Minister  
10 Downing Street  
London  
SW1

Yes

MR 6 October 1983

Dear Madam

Michael Scholar wrote to me on 15 September, asking for our advice on an invitation to the Prime Minister to a dinner with the Exxon Board next July.

Exxon is the world's largest oil company and its board of directors include the presidents of some of the biggest American companies. Through Esso UK and Esso Chemicals it has important interests in North Sea production, refining and marketing.

It appears that the company is aiming to make the dinner a major, high profile, affair. Some 200 people have been invited - all of them having important connections with the company. In addition to the Prime Minister you may know they propose to invite both the Chancellor of the Exchequer and my Secretary of State.

My Secretary of State has commented that Exxon would obviously be delighted were the Prime Minister able to accept the invitation, although if she does (and especially if other Ministers also attend) other major oil companies, including British ones, may be surprised that so much Ministerial attention is being paid to one American oil company.

It is of course, a matter for the Prime Minister's own judgement. However my Secretary of State has suggested that if she does wish to talk to the President of Exxon the Prime Minister may prefer to do so in a less time-consuming way ie by having a discussion with him at her own time and convenience.

I would be glad if you would keep me informed of the Prime Minister's wishes.

Yours sincerely  
Michael Reidy

MICHAEL REIDY  
Private Secretary

Esso UK plc

Esso House  
Victoria Street  
London SW1E 5JW

Telephone: Direct line 01.245 2524  
Switchboard 01.834 6677  
Cables: Essopet London SW1  
Telex: 24942



2nd November 1983

Mr. D. Berkeley,  
Prime Ministers Office,  
No. 10 Downing Street  
London, S.W.1.

*In the diary  
JWB  
7/11*

*File with JB*

Dear Mr. Berkeley,

I am writing to confirm the arrangements we discussed for the meeting between Mr. C. Garvin and the Prime Minister.

Mr. Garvin and Mr. Forster will come to No. 10 at 6 p.m. on Tuesday, 3rd July 1984.

Thank you for your help.

Yours sincerely,

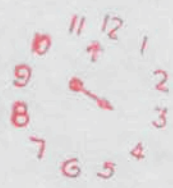
A handwritten signature in black ink, appearing to read "J. Wusteman".

J. WUSTEMAN  
Corporate Affairs Department

JW/mg

PM - PM, meeting with Garrow, Chairman of Exxon.

5 NOV 1983



*A. W. Forster*  
Chairman and Chief Executive

Esso UK plc  
Esso House, Victoria Street, London SW1E 5JW  
Telephone: Direct Line 01.245 3294/3295  
Switchboard 01.834 6677

DB To <sup>bus</sup> note 25/10  
AT 25/10



CONFIDENTIAL

21st October 1983

Mr. Andrew Turnbull,  
Private Secretary to the Prime Minister,  
10 Downing Street,  
London, S.W.1.

Dear Andrew,

Thank you very much for your letter of the 10th October in which you advised me that the Prime Minister feels she would be unable to accept the invitation to be the Chief Guest at a dinner in July 1984 when the board of the Exxon Corporation will be here in London.

Obviously, I am disappointed but I understand the problems that would ensue and the reasons for her decision.

Thank you, however, for advising that the Prime Minister will be willing to see Mr. Garvin during the course of his visit to Britain and I will be in touch nearer the date to make a firm appointment.

Regards.

Yours sincerely,

A handwritten signature in cursive script, appearing to read "A. W. Forster".

AWF;dh



cc: O Energy

10 DOWNING STREET

*From the Private Secretary*

10 October 1983

You wrote to the Prime Minister on 13 September kindly inviting her to be chief guest at a dinner to be held when the Board of Directors of the Exxon Corporation meet in London in July 1984.

As you will appreciate, the Prime Minister receives many invitations from individual companies and it would be quite impossible for her to accept them all. She regrets, therefore, that she is unable to accept this invitation.

The Prime Minister would, however, be willing to see Mr. Garvin for a short discussion if that can be arranged during the course of his visit to Britain.

Andrew Turnbull

A. W. Forster, Esq.

h.

Esso Petroleum Company, Limited

CP/GR  
pps pl.



MCS 27/9

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Victoria Street  
London SW1E 5JW

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Mr. Michael Scholar  
Prime Minister's Office  
10 Downing Street  
London  
SW1

Your reference

Our reference  
JW/JMC

Date  
26 21 September 1983

Dear Mr. Scholar

As I undertook to do in our recent telephone conversation, I enclose brief biographies of the Directors of Exxon Corporation, both executive and non-executive, who will be visiting the United Kingdom next year. As we discussed, I have laid stress on their breadth of industrial interests.

I hope this information is helpful, if there is any further detail I can provide please let me know.

Yours faithfully

J. Wusteman



EXXON CORPORATION: BRIEF NOTES ON THE EMPLOYEE DIRECTORS

Clifton C Garvin, Jr. : Board chairman and chief executive office of Exxon Corporation since August 1, 1975. He is chairman and director of the American Petroleum Institute, chairman of the Business Council and a trustee of the Committee for Economic Development. He is a director of Citicorp and Citibank, N.A., Pepsi Co, Inc., and Sperry Corporation.

Howard C Kauffmann : Became president of Exxon Corporation on August 1, 1975. He has been concerned with Exxon's foreign operations. He is a director of the American Petroleum Institute, The Chase Manhattan Corporation and the Chase Manhattan Bank, N.A., and Pfizer Inc.

Jack F Bennett : Senior vice president and a director of Exxon since August 1, 1975. Has concentrated on financial and economic affairs. His current responsibilities include the corporation's interests in the Asia/Pacific area and the company's corporate planning, controller's, treasurer's, tax, and communications and computer science functions. In September, 1971, Mr Bennett resigned his position with Exxon to become Deputy Under Secretary for Monetary Affairs in the Treasury Department. He became Under Secretary in 1974, returning to Exxon in his present capacity in 1975. He is a director of the Discount Corporation of New York, a trustee of the Committee for Economic Development and a member of the Council on Foreign Relations, Inc., the Financial Accounting Standards Advisory Council and the Advisory Committee on International Capital Markets of the New York Stock Exchange, Inc.

Jack G Clarke : Senior vice president and member of the board of directors of Exxon Corporation since December 1, 1975. Principal responsibilities include the corporation's interests in the Middle East and its medical, public affairs and law functions. He is a director of Amstar Corporation and the Arabian American Oil Company. He is a trustee of the Carnegie Corporation of New York and a trustee and member of the executive committee of the Aspen Institute. He is a member of the Council on Foreign Relations Inc. and is on the board of governors of the Foreign Policy Association.

Jack G Clarke (continued)

He is also on the advisory board of the Georgetown Centre for Strategic and International Studies.

Donald M Cox

: Director and senior vice president of Exxon Corporation since May, 1971. His principal responsibilities are for the corporation's interests in Europe, petroleum products and Exxon Enterprises (diversified non-petroleum ventures). He is a director of the Business Council for International Understanding and the National Foreign Trade Council Inc. He is also a member of the British-North American Committee.

James F Dean

: Senior vice president and director of Exxon Corporation since September 1, 1978. His principal responsibilities are Exxon International, Exxon Production Research Company, Esso Exploration and the corporation's exploration and producing activities.

Maurice E J O'Loughlin

: Director and senior vice president of Exxon Corporation since May, 1979. His principal responsibilities are for the corporation's interests in the Caribbean, Central and South America and for Reliance Electric Company (industrial, electrical, weighing and telecommunications equipment), Exxon Minerals, Exxon Research and Engineering, and the company's science and technology activities. He is a director of the Americas Society and a director and member of the executive committee of the Council of the Americas.

Lawrence G Rawl

: Senior vice president and director of Exxon Corporation since December 1980. His principal responsibilities include the corporation's interests in Canada, chemicals, employee relations and natural gas.



EXXON CORPORATION: BRIEF NOTES ON THE NON-EMPLOYEE DIRECTORS

Outside Directors

- William A.Andres : Chairman and Chief Executive, Dayton Hudson Corporation.  
Director, International Multifoods First Bank Systems Inc., and the St.Paul Companies, Inc.
- Prof.Randolph W.Bromery : Professor of Geophysics at the University of Massachusetts, Member of the Council on Foreign Relations.
- Sir Richard Dobson : Ex-President, British American Tobacco Company, Director of Davy Corporation plc. Foseco Minsep plc; Lloyds Bank International plc and Molins plc.
- Edward G Harness : Chairman, Executive Committee Proctor & Gamble
- Jess Hay : Chairman & Chief Executive officer, Lomas & Nettleton Financial Corporation, Director of The Greyhound Corporation, Trinity Industries Inc., Mercantile Texas Corporation etc.
- William R.Howell : Vice Chairman of the Board of J.C.Penney Company Inc.
- Donald S.MacNaughton : Chairman of the Board of Hospital Corp. of America, Director of Third National Corp. and of Johnson & Johnson.
- Martha Peterson : President Emeritus Beloit College; Director of Metropolitan Life Insurance Company.
- Bert E.Phillips : Director & ex-Chairman of Clark Equipment Company, Director of Whirlpool Corporation; Amsted Industries Inc. and Massachusetts Mutual Life Insurance Company.
- Harold A.Shaub : Director & Ex-President & Chief Executive Officer of Campbell Soup Company. Director of Scott Paper Company, United Medical Corp. & R.H.Macy & Co.
- Otto Wolff Van Amerongen : Chairman of the Management Board & Chief Executive Officer of Otto Wolff Aktiengesellschaft, Cologne. Director of several German and International companies.

pm: Mtg with Mr. Corbin of Exxon

June 8

*Incl.*

15 September, 1983

I attach a copy of a letter the Prime Minister has received from Mr. A.W. Forster, Chairman and Chief Executive of Esso, inviting Mrs Thatcher to be the company's chief guest at a dinner in London on 2 or 3 July 1984.

*BX* I would be grateful for your advice as to whether the Prime Minister should accept this invitation.

*MCS*

M. Reidy, Esq.,  
Department of Energy

*RW*

*A. W. Forster*  
Chairman and Chief Executive

*RIS*

*ask Clinton  
about*



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13th September 1983

The Rt. Hon. Margaret Thatcher, M.P.,  
Prime Minister,  
10 Downing Street,  
London, S.W.1.

Dear Prime Minister,

In July 1984, the whole Board of Directors of the Exxon Corporation, including both the Executive and Non-Executive members, together with the Chief Executives of Exxon companies in the USA and Canada, will be visiting the United Kingdom. During their visit, which will include a review of our operations and outlook in Britain and a visit to Mossmorran and offshore, we are also arranging a private dinner in London at which the Board Members can meet senior representatives of British Government and Industry.

I am therefore writing to invite you to be our chief guest on that occasion and hope that Mr. Thatcher would be able to accompany you. A suitable date would be July 2nd 1984, but July 3rd is an alternative which we would be glad to adopt if it would be more convenient to you.

The Directors of Exxon, who will be led by Mr. Cliff Garvin, whom you have already met, include representatives of many facets of American and international business life, together with senior academics. We hope, during their visit, to give them and the Chief Executives of the other Exxon companies the opportunity to appreciate fully the strengths of Britain's current situation, its prospects and the scale of our commitment in the UK since we are now one of Exxon's largest operations with substantial investment plans for the future. Your presence at our dinner will be a major contribution and support to that end.

We hope that other guests at the dinner might include the Chancellor and the Secretary of State for Energy, with other senior people from Government and Industry. We estimate that the whole party may total about two hundred, including wives.

We do not intend to arrange a lengthy formal speech programme but, if you wished to speak, we know that our guests would be most appreciative and we would be pleased to arrange it. Realising what pressures there must be on you for speaking engagements, however, we would be equally happy if you felt you did not wish to address the dinner.

I will be happy to provide any further details or information you might need in coming to a decision, and look forward to hearing from you in due course.

Yours sincerely,

AWF:dh

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