



10 DOWNING STREET

From the Private Secretary

ce: DT1

6 May 1985

Dear Sir Derek,

Thank you for your letter of 27 March which I was able to draw to the Prime Minister's attention before her visit to Singapore.

Our stay was extremely short and the Prime Minister did not have a chance to go into all the specific opportunities being pursued by our companies, though she took the opportunity to mention to Mr. Lee Kuan Yew Britain's interest and expertise in the area of computerised systems. I know that the High Commission are fully aware of your efforts and ready to help in any way they can.

Yours sincerely,
Charles Powell

Charles Powell

Admiral Sir Derek Empson, G.B.E., K.C.B.

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DRAFT LETTER FOR THE PRIME MINISTER TO SEND TO:

Admiral Sir Derek Empson GBE, KCB
Thorn EMI
Upper Saint Martin's Lane
LONDON
WC2H 9ED

Thank you for your letter of 27 March which I was able to draw to the Prime Minister's attention before her visit to Singapore.

Our stay was extremely short and the Prime Minister did not have a chance to go into all the specific opportunities being pursued by our companies. ~~Relations with the Singapore Government are excellent, and I know that the High Commission are fully aware of your efforts and ready to help in anyway they can.~~

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CS

JH4AZT



THORN EMI

THORN EMI House,
Upper Saint Martin's Lane,
London WC2H 9ED
telephone 01-836 2444
telex Thorn London 24184/5

14th May 1985

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1575*

Charles Powell Esq
Private Secretary to the Prime Minister
10 Downing Street
London
SW1

Dear Mr Powell,

Thank you for your letter of 6 May. It was good of you to write and tell me about the Singapore discussions.

The situation in respect of the contract for which our Software Sciences Company is bidding is that a team has given presentations in Singapore and the company will continue to send out representatives until the decision is made, probably in July. It seems that our main rivals are American, but I hope that the Singapore authorities will show their gratitude for their extra flights into Manchester by giving us the edge -- which we deserve on merit anyway!

Many thanks again,

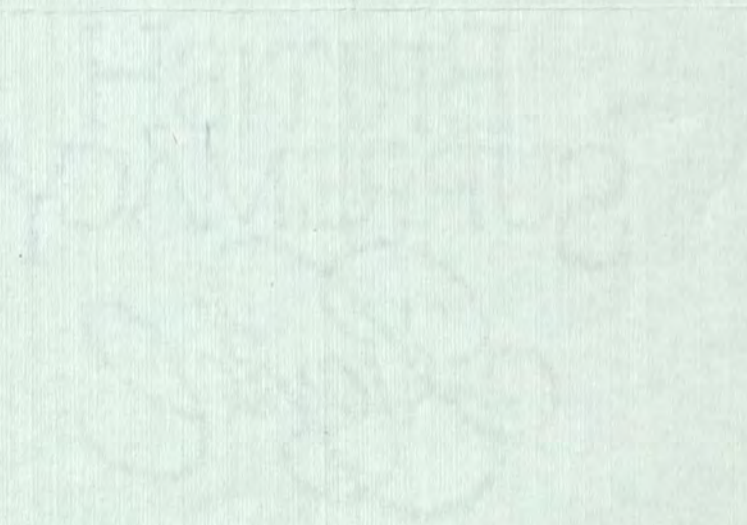
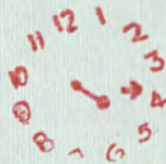
*Yours sincerely,
Derek Empson*

Admiral Sir Derek Empson, G.B.E., K.C.B.

FOREIGN POLICY Pt 3

PM'S VISIT TO SE ASIA

15 MAY 1985





THORN EMI

THORN EMI House,
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telephone 01-836 2444
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27th March 1985

Charles Powell Esq
Private Secretary to the Prime Minister
10 Downing Street
LONDON
SW1

Pl. copy to
Fco e Mr Benjamin,
DTI

Ren resubmit with
SE Asia briefing.
CDI.

Dear Mr Powell,

You kindly agreed in our telephone conversation this morning to include in the Prime Minister's papers a note on the bid by one of our companies for the contract to supply a computerised Police and Fire/Ambulance system (COP/SAFEST) to the Singapore Government.

I know that the Prime Minister's time in Singapore is very short, but any support that she could give to this British bid, which has already involved Software Sciences in considerable effort and expense and is very important to our future Technology business in South East Asia, would be greatly appreciated. The Ministry of Home Affairs, as the user, is primarily responsible for the project; supported by the National Computer Board.

Yours sincerely,
Derek Empson

Admiral Sir Derek Empson