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Foreign and Commonwealth Office

London SW1A 2AH

2 October 1985

*Dear Charles,*

CHOGM: UK Exports to the Bahamas

The single most significant prospect for UK exports to the Bahamas is the sale of seven aircraft to BahamasAir, the Bahamas national airline, for a contract value of £21 million. Negotiations are well advanced for the sale, by Shorts, of four 30-seat SD 330 and three 36-seat SD 360 aircraft. The package would include the 'buying back' of BahamasAir's existing four British-made BAe 748s for US\$6 million. We understand that Shorts is the only British bid seriously under consideration.

Our High Commissioner in Nassau has suggested it would be helpful if he could tell the Bahamians that the Prime Minister was taking a personal interest in the sale.

I should be grateful if you would let me know whether the Prime Minister is agreeable to this proposal.

*Yours,*

*L V Appleyard*

(L V Appleyard)  
Private Secretary

C D Powell Esq  
10 Downing Street

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10 DOWNING STREET

*From the Private Secretary*

2 October 1985

**CHOGM: UK EXPORTS TO THE BAHAMAS**

Thank you for your letter of 2 October asking whether the Prime Minister could be quoted as taking a personal interest in the sale of British aircraft to BahamasAir.

I am sure that the Prime Minister would be content with this.

(C. D. POWELL)

Len Appleyard, Esq.,  
Foreign and Commonwealth Office.

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