



Foreign and Commonwealth Office

London SW1A 2AH

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Dear Charles,

Reforming the Soviet Economy

Tony Galsworthy sent you recently a note by Rodric Braithwaite on talks he held earlier this month in Moscow with Soviet officials and theoreticians.

We have received another interesting account, this time by a Russian, of the problems of reforming the Soviet economy. This is a lecture delivered to a Soviet audience by the Economic Editor of a well-known Soviet weekly publication. An American official succeeded in attending without being noticed. The lecturer's thesis is that the economic system has failed because it does not motivate the people required to make it work. The elements of the analysis are not in themselves new in Soviet publications. But the pessimism and frankness of the lecturer's approach are remarkable.

I enclose a copy of the lecture. It is important that our knowledge of it should be closely held to protect the fact that an American succeeded in gaining entry. They hope to be able to do it again.

Yours ever,

(L Parker) Private Secretary

C D Powell Esq 10 Downing Street



10 DOWNING STREET

Rime Thinks
I don't thinks
that you had time
to finish this. It
is very interesting.

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tolk has

CONFIDENTIAL COO.

THE FOLLOWING IS AN ACCOUNT OF A RECENT LECTURE BY THE ECONOMIC EDITOR OF A PROMINENT SOVIET PUBLICATION:

THE EDITOR'S LECTURE LASTED FOR ABOUT THREE HOURS. HE OPENED HIS REMARKS BY SAYING THAT THE "TERRIBLE" STATE OF THE ECONOMY WAS NOT SO APPARENT IN MOSCOW OR LENINGRAD BUT HE HAD JUST RETURNED FROM PERM (WESTERN URALS) WHERE HE SAW, FROM HIS HOTEL WINDOW, PEOPLE WAITING IN LINE FOR TWO AND THREE HOURS IN FRONT OF A SAUSAGE STORE. THERE WAS OF COURSE NO SAUSAGE ON SALE. "THAT GOES WITHOUT SAYING." THEY WERE WAITING TO BUY CUTLETS. (NOTE: HEAVY ON THE NON-MEAT FILLER).

THE EDITOR SAID THE ENERGY SITUATION "IS MORE CRITICAL THAN YOU CAN IMAGINE". HE HAD BREN TOLD BY A CENTRAL COMMITTEE OFFICIAL THAT THERE WAS A "DEFICIT" IN ENERGY CAPACITY

(MOSECHNOST) OF SIX MILLION KW. ENERGY CAPACITY HOW STOOD AT 300 MILLION KW. (THE STATISTICAL

HANDBOOK PUTS THE CAPACITY FOR 1985 AT 315 MILLION AW). THE SITUATION IS MOST SERIOUS IN THE

CAUCASUS AND THE UKRAINE. THERE, AND ELSEWHERE IN THE COUNTRY, FACTORIES WERE SHUTTING DOWN FOR PERIODS OF TIME. NOW YOU CAN UNDERSTAND

WHY THE TY IS CARRYING THOSE CARTOONS ON TURNING

OUT THE LIGHTS".

ONE REASON FOR THIS SHORTAGE IS "FANTASTIC" MASTE. ANOTHER IS THE EXCESSIVE AGE OF GENERATING FOULTMENT, 70 PERCENT OF WHICH IS 15-20 YEARS OLD, ALTHOUGH IT WAS TO HAVE BEEN AMORTIZED OVER A TEN TEAR PERIOD. A SIGNIFICANT PERCENTAGE OF THE MACHINERY IS ALWAYS OUT OF OPERATION. THE MINISTRY OF POWER AND ELECTRIFICATION HAS TO EMPLOYEE 30.200 WORKERS TO TRY AND MAINTAIN GENERATOR EQUIPMENT.

AGRICULTURE

IN AGRICULTURE, DESPITE ENORMOUS INVESTMENT, PRODUCTIVITY REMAINS LOW. SINCE THE STH FYP. 550 FILLION RUBLES HAVE BEEN INVESTED IN AGRICULTURE (THE STATISTICAL HANDBOOK TOTAL FOR 1966-85 IS 477.3 BILLION) BUT THE COSTS (IZDERZHKI) OF PRODUCING 100 RUBLES OF OUTPUT (VALOVAYA PRODUKTSIYA) HAS STEADILY RISEN. CN THE AVERAGE IT NOW TAKES 121 RUBLES TO PRODUCE 100 RUPLES WORTH OF AGRICULTURAL OUTPUT. 0.

INTLATION

WE ARE NOT SUPPOSED TO TALK ABOUT INFLATION UNDER COMMUNISM. (AUDIENCE MEMBERS: EVERYONE IS TALKING ABOUT IT). OF COURSE, EVERYTHING

IS IN SHORT SUPPLY EXCEPT MONEY, WHICH IS AVAILABLE IN AN ENORMOUS SURPLUS.

MACHINE BUILDING INDUSTRY

THIS BRANCH OF INDUSTRY IS IN A SERIOUS STATE.
IT HAS AN ABUNDANCE OF MACHINERY -- MORE MACHINES
IN FACT THAN DESIGNATED WORK PLACES. BUT THE
MACHINERY IS BASICALLY OBSOLETE, AND WHAT IT TURNS
OUT IS SUBSTANDARD. MANY ENTERPRISES HAVE
BEGUN MAKING THEIR OWN MACHINERY RATHER THAN
DEPENDING ON THEIR USUAL SUPPLIERS FROM THE
MACHINE BUILDING INDUSTRY. THE MILITARY OF
COURSE HAVE LONG HAD THEIR OWN MACHINE PUILDING

THE DECLINE OF THE USSR

THE EDITOR SAID THAT IF THIS DECLINE WERE NOT ARRESTED, THE USSR WOULD BECOME ANOTHER DEVELOPING COUNTRY. IT WOULD STILL BE CONOMICALLY SPEAKING IT WOULD BE A DEVELOPING COUNTRY. WE COULD EVEN END UP AS A TAIL TO CHINA."

SOVIET EXPERIMENT FAILED

IN ADDRESSING THE CAUSE FOR THE COUNTRY'S FROBLEMS, THE WRITER SAID THE ECONOMY HAD EEN BASED ON A "MYTH". "SINCE THE ADVENT OF SOVIET POWER" IT WAS THOUGHT THAT AN ECONOMIC SYSTEM CCULD BE CONSTRUCTED IN THE ABSENCE OF FCONOMIC MOTIVATIONS (EKONOMICHESKAYA INTERESOVANN-OST). THE PREVAILING CONCEPT HELD THAT PLANNING AND COMMANDS FROM ABOVE WOULD MAKE FVERYTHING WORK. PUT NO ONE — INDIVIDUALS, IN WHETHER THE SYSTEM WAS EFFECTIVE. THE IDEA THAT A WORKER WOULD WORK WELL BECAUSE FIS FACTORY SOMEHOW BELONGED TO THE WORKING CLASS WAS NONSENSE. CNE NOW HAS TO ADMIT

PLANNING NOT THE ANSWER

MANY PEOPLE THINK THAT ALL THAT IS NEEDED TO THEN THE ECONOMY AROUND IS BETTER PLANNING. I SAY THIS IS ABSURD. IT IS SIMPLY IMPOSSIBLE TO PLAN THE DETAILS OF AN ECONOMY OUR SIZE. IT TOFS NOT MATTER WHITHER WE HAVE BAYPAKOV OR INTERFERES WITH ECONOMIC MOTIVATIONS. IT HAIPITS GUR PROGRESS. WE CAN OF COURSE HAVE SOME PLANNING, AS THERE IS IN LARGE AFSTERN COMPANIES LIKE GENERAL MOTORS. PUT FORCES. (TOVARNO-DENEZHNAYA SISTEMA).

MANY COMBADES FEAR AN FCONOMY BASED ON ECONOMIC POTIVES. THEY SEE US DIVERGING FROM THE MARXIST PATH AND GIVING WAY TO PETIT BOURGEOIS MORALS. THIS IS "NONSENSE" (APPARENTLY THIS FUGILISH WORD HAS ENTERED THE LEYICON OF SCVIFT INTELLECTUALS). FIRST, MARX NEVER TALKED IN TERMS OF ECONOMIC PLANNING. SECOND, HE COULD NOT HAVE FORESEEN AN ECONOMY OF THE SIZE AND COMPLEXITIES OF OURS. AS FAR AS TORALS ARE CONCERNED, ARE WE MORALLY SUPPRIOR BECAUSE WE DO NOT PAVE A MARKET ECONOMY? CAN ANYONE SAY THERE IS NO CORRUPTION UNITER OUR CURRENT PLANNED SYSTEM?

KUCZEASCHET FAR FROM A REALITY

OF CCURSE A MARKET ECONOMY IS STILL A LONG WAY OFF. APART FROM A FEW EXPERIMENTS, NONE

OF OUP ENTERPRISES IS TET OPERATING ON A REAL KHOZRASCHET (SELF FINANCING) BASIS.
OUR PRICING SYSTEM IS ARTIFICIAL. (AUDIENCE MEMBER: OUR PRICES AREN'T REAL AND NEITHER IS OUR MONEI). THERE WILL BE NO REAL REFORM WITHOUT PUTTING EVERY ENTERPRISE ON A SELF FINANCING BASIS.

GET RID OF "COMMAND" SYSTEM

WE HAVE TO REALIZE THAT ONLY THE SELF-INTEREST OF WORKERS WILL MAKE THEM PERFORM EFFECTIVELY. UNDER STALIN YOU WERE FIRED FOR BEING -- HOW MINUTES LATE AND JAILED FOR BEING -- HOW MANY MINUTES LATE? AUDIENCE MEMBER: 20. YES, 20. PUT NOBODY WORKED MORE EFFECTIVELY. STALIN ALSO HAD MACHINE GUNS AIMED AT THE PACKS OF OUR TROOPS AT STALINGRAD SO THEY WOULD NOT PETREAT. WE CANNOT OPERATE THE ECONOMY THAT WAY. (AUDIENCE MEMBER: "A LITTLE FEAR CAN BE A GOOD THING"). I DON'T THINK SO.

NEW GOVERNMENT INSPECTION SYSTEM A MISTAKE

THE NEW GOVERNMENT INSPECTION SYSTEM (GOSPRIYEMKA) WHICH IS GETTING SO MUCH PUBLICITY IS AN EXAMPLE OF THE KINDS OF MISTAKES WE ARE STILL MAKING. (NOTE: THIS SYSTEM AS INTRODUCED BY GORBACHEV AT A CC SEMINAR IN . MOVEMBER AND HAS BEEN RECEIVING MASSIVE ATTENTION FROM THE PRESS EVER SINCE). WHAT MAKES YOU THINK THAT THE GOVERNMENT INSPECTORS ASSIGNED TO A FACTORY WILL BE IMPARTIAL AND INDEPENDENT. IT IS NO SECRET THAT IN OUR SOCIETY EVEN JUDGES AND PROCURATORS ARE TOLD WHAT TO DO BY LOCAL PARTY OFFICIALS. UNDER THESE CIRCUMSTANCES DON'T THINK THAT INSPECTORS CAN BE INDEPENDENT. THE INSFECTION SYSTEM IS JUST ANOTHER BUREAUCRATIC IMPEDIMENT TO MARKET FORCES. THE ONLY PEAL JUDGE OF QUALITY IS THE CONSUMER. DO YOU THINK MERCEPES-BENZ AND SONY PRODUCTS ARE OF PIGH CUALITY BECAUSE THOSE COMPANI S WANT TO SATISFY GOVERNMENT INSPECTORS? NO, THEIR ULTIMATE INSPECTORS ARE THEIR CUSTOMERS.

RECENT UPSWING WILL NOT LAST

TON'T BE FOOLED BY THE SLIGHT IMPROVEMENT IN ECONOMIC INDICATORS RECENTLY. THE IMPROVEMENT IS ONLY A RESULT OF SOME GREATER ATTENTION TO DISCIPLINE. BUT THIS WILL WEAR OFF IN TIME, AND BECAUSE THERE STILL HAVE BEEN NO FUNDAMENTAL FCONOMIC CHANGES, THE DECLINE WILL RESUME.

FURFACRATS KILLED EARLIFR RFFORMS

OF COURSE MANY ECONOMISTS HAVE BEEN AWARE OF OUR PROPLEMS FOR YFARS, AND WE HAD A NUMBER OF USEFUL REFORMS GOING IN THE FO'S. IN FACT THEY LED TO OUR PEAK PERFORMANCE IN THE BTR FYP. BUT THE REFORMS WERE SUPPRESSED BY CONSERVATIVE BUREAUCRATS. THE DECLINE THAT FOLLOWED HAS LED TO A "POWEHFUL PESSIMISM". IF THE PUREAUCRATS STOP THE PRESENT DRIVE FOR REFORMS. IT IS IMPOSSIBLE TO PREDICT WHAT OUR MOOD WILL FE.

"RESTRUCTURING" NOT YET REALITY

MANY PEOPLE SAY THAT THE DRIVE FCR REFORMS
IS ONLY A SLOGAN CAMPAIGN, THAT THERE HAVE
FEEN A LOT OF WORDS BUT NO DEEDS. A WHOLE
BODY OF JOKES HAS GROWN UP ON THE THEME
OF ACCELERATION AND RESTRUCTURING.
ESSENTIALLY, THESE PEOPLE ARE RIGHT. THERE
HAVE PEEN FEW CHANGES. BUT THERE HAS REEN
ONE FUNDAMENTAL IMPROVEMENT. WE ARE BEING

HORE OPEN. LIT GAZ HAS PRINTED SOME OF THE REFORM JOKES. BEFORE THIS WOULD NOT HAVE BEEN PERMITTED. IN THE OLD DAIS, A CC OFFICIAL WOULD NEVER HAVE DISCLOSED TO A JOURNALIST OUR CRITICAL ENERGY SITUATION.

FILM "REPENTANCE" A SIGN

THE SHOWING OF THE FILM "REPENTANCE"

(POKAYANIE) IS ANOTHER SIGN WE ARE
CHANGING. THE SHOWING OF THIS FILM, WHICH
REVEALS THE TOTALITARISM, TERRORIST SYTEM
OF THE STALIN ERA, WAS APPROVED AT THE
HIGHEST LEVELS. GORBACHEV APPLAUDED LOUDLY
WHEN HE SAW IT AT THE RECENT THEATRICAL
CONFERENCE. (AUDIENCE MEMBER THE SHOWING
WAS CANCELLED IN LENINGRADI): MANY
PEOPLE ASK WHAT KIND OF DEMOCRACY IS IT IF
A FILM LIKE "REPENTANCE" IS SHOWN ONLY
BECAUSE THE LEADER PERMITS IT? I WOULD LIKE TO
SEE THE KIND OF DEMOCRACY IN WHICH WE WOULD
NOT HAVE TO WAIT FOR THE LEADER'S PERMISSION.
BUT WE CANNOT ACHIEVE THIS KIND OF DEMOCRACY
NOW. SOMEDAY, PERHAPS.

OUR DOUBLE LIFE

PUT IT IS ESSENTIAL THAT WE BECOME MORE OPEN. ONE OF THE RESULTS OF THE STALIN ERA IS THAT WE ALL HAVE LIVED DOUBLE LIVES. ESSENTIALLY HONEST PEOPLE HAVE SAID ONE THING AT HOME AND ANOTHER THING IN SCHOOL, AT WORK, OR IN MEETINGS. CORRUPTION WAS RIFE IN A SITUATION WHERE THE PRESS WAS SILENT, WHERE THERE WAS NO INFORMATION, NO STATISTICS. THIS LACK OF OPENNESS (GLASNOST) HELPED PUT POWER IN THE HANDS OF FUREAUCRATS AND ENABLED THEM TO THWART PROGRESS WHILE MAINTAINING THEIR PRIVILEGES.

QUESTIONS AND ANSWERS - SOME WRITTEN, SOME ORAL

- O. HOW MUCH REVENUE ARE WE LOSING ANNUALLY FROM REDUCED VODKA SALES?
- A. I DON'T KNOW. (AUDIENCE MEMBER: 5 BILLION BUBLES). BUT THE REAL ISSUE IS NOT ALCOHOL. IF THERE WERE ORDINARY THINGS TO SPEND MONEY ON, THE STATE BUDGET WOULD HAVE OTHER SOURCES OF REVENUE. CAN PEOPLE TAKE A VACATION TRIP HERE ON THEIR OWN TO SAY NOTHING OF FOREIGN TRAVEL? CAN YOU BUY A CAR? IT IS ALL A QUESTION OF PRODUCTIVITY. THIS LACK OF PRODUCTIVITY IS WHAT MADE VODKA SALES SUCH AN IMPORTANT SOURCE OF PUDGET REVENUE.

I WOULD NOT BE SURPRISED TO SEE THE SAME A. KIND OF SCANDAL DEVELOP AROUND HIM AS UNFOLDED IN UZBEKISTAN AROUND RASHIDOV.
THE DEMONSTRATIONS IN ALMA ATA JUST
REPORTED BY TASS MAY HAVE BEEN INSPIRED PY KUNAYEV AND HIS SUPPORTERS IN ORDER TO HEAD OFF INVESTIGATIONS. THE UZBEKISTAN SCANDAL WAS MASSIVE. IT INVOLVED BRIBERY OF STUPENDOUS PROPORTIONS, AS WELL AS MURDER. THE REPUBLIC MVD WAS INVOLVED. THE NETWORK OF BRIBES, COVER-UFS, AND CHAIN OF COMMAND RESEMBLED A RETURN OF FEUDALISM. THE SITUATION WAS THE WORST IN FERGANA OBLAST, WHERE A MAFIA-LIKE CRIME NFTWORK OPERATED. THE BODIES OF MURDER VICTIMS WERE FOUND BURIED UNDER THE ASPHALT ROADS. MORE THAN A THOUSAND RUSSIANS HAD TO BE SENT TO UZBEKISTAN TO FILL JOBS HELD EY

ARRESTED OR OUSTED UZPEKS. ALTHOUGH IT
HAS NOT BEEN MENTIONED PUBLICLY, A BUST
OF RASHIDOV IN TASHKENT HAS BEEN REMOVED,
AS HAVE ALL PLAQUES AND MEMORIALS MENTIONING
HIM. WE MAY SEE THE SAME HAPPEN TO KUNAYEV.

- Q. OUR METHOD OF CHOOSING CADRES IS OBVIOUSLY NO GOOD. HOW CAN WE IMPROVE IT. I SUGGEST GETTING RID OF THE NOMENELATURA SYSTEM.
- A. AGAIN, DEMOCRACY IS THE PEST METHOD.
- Q. WHERE DO THE SUBSIDIES FOR AGRICULTURE COME FROM?
- A. FROM TAXES, FROM OUR LOW WAGES. IN OUR COUNTRY THE PEOPLE FEED AGRICULTURE INSTEAD OF THE OTHER WAY AROUND.
- Q. COULD WE HAVE UNEMPLOYMENT UNDER A COUNTRY-WIDE MARKET SYSTEM?
- A. THE WASTE OF OUR LABOR RESOURCES IS "COLOSSAL". BUT MORE EFFICIENCY WOULD NOT NECESSARILY BRING UNEMPLOYMENT.
- Q. IF "RESTRUCTURING" MEANS A LOSS OF POWER.
 FY THE PARTY, COULDN'T THE REFORMS LEAD TO
 A STALINIST REACTION?
- A. THERE COULD WELL BE A REACTIONARY RESPONSE TO REFORM. BUT IT WOULD NOT BE STALINIST IN NATURE. WE ARE NO LONGER BLIND. WE, AND ESPECIALLY THE YOUTH, WOULD NOT TOLERATE A STALINIST SYSTEM.
 - Q. THERE MIGHT NOT BE A RETURN TO STALINISM, BUT COULDN'T THERE PE A CONSERVATIVE REACTION OF SOME KIND?
 - A. THIS IS QUITE POSSIBLE. THE BUREAUCRACY IS VERY RESISTANT TO CHANGE.
 - Q. THERE HAVE BEEN IMPROVEMENTS AT THE TOP,
 FUT THE SAME MIDDLE-LEVEL BUREAUCRATS ARE
 STILL THERE. THEY ARE THE WORST ELEMENT.
 THEY SHOULD BE CHANGED. ANOTHER AUDIENCE
 MEMBER: "THO COULD WE REPLACE THEM WITH?"
- A. I AGREE WITH YOU. BUT I AM NOT IN FAVOR OF
 WHOLESALE PURGES. WHAT WE NEED IS OPENNESS.
 THIS COULD MAKE OUR BUREAUCRATS MORE
 EFFECTIVE AND FLEXIBLE. WE NEED A LAW ON
 THE PRESS.
- Q, I HAVE HEARD THAT THERE IS A MILITARY PATRIOTIC GROUP IN MOSCOW WHICH WAS

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- OSTENSIBLY FORMED TO PROTECT RUSSIAN CULTURE BUT IS IN FACT MODELED AFTER THE BLACK HUNDREDS.
- A. THIS IS TRUE. THE CENTRAL COMMITTEE APPARATUS IS WATCHING THIS GROUP. BUT DEMOCRACY MEANS WE MUST TOLERATE MANY IDEAS WITHIN LIMITS.
- Q. OUR REFORMS SEEM TO CONFIRM THE CONVERGENCE
- A. ACADEMIC SAKHAROV COULD COMMENT ON THAT.
- Q. WHY WAS SAKHAROV PUNISHED? (NOTE: THIS WAS PEFORE HIS RELEASE WAS ANNOUNCED).
- 7 A. I REGRET THAT I HAVE NO GOOD INFORMATION ON THIS
- Q. WHAT DO YOU KNOW?
- A. REALLY NOTHING. IF WE KNEW, IT WOULD BE BETTER.

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WHI DO WE KEEP APPLAUDING PLAN OVERFULFILLMENT?
DOESN'T OVERFULFILLMENT BRING IMBALANCES IN THE
PRODUCTIVE PROCESS.

A. OF COUESE. BUT PLANS AND OVERTULFILLMENT ARE A FETISH WITH US. THEY ARE ALSO DANGEROUS. EVERY ENTERPHISE TRIES TO HAVE ITS PLAN LOWERED IN ORDER TO INCREASE CHANCES OF OVERFULFILLMENT. PLANS DO NOT FACILITATE PRODUCTION, THEY SLOW IT DOWN. AND THE IDEA THAT YOU CAN ARTIFICIALLY INSTILL IN WORKERS A "FEELING OF OWNERSHIP" (CHUVSTVO KHOZYAINA) IS UTTER NONSENSE.

Q.

OUR PROPAGANDA ALWAYS POASTS ABOUT HOW ADVANCED WE ARE. IN FACT OUR BUREAUCRACY CONSISTS OF "WILD CONSERVATIVES" (DIKII KONSERVATORY).

- Q. WHY DIDN'T OUR ECONOMISTS UNDERSTAND OUR PROBLEM EARLIER. (AUDIENCE MEMBER: THEY'RE NO GOOD, LIKE EVERYTHING ELSE).
- A. THERE WERE EARLIER REFORMS. BUT YOU'RE RIGHT, OUR ECONOMISTS ARE, BY AND LARGE, WEAK. WE ARE WEAK IN ALL THE SOCIAL.

 SCIENCES. IT IS NOT THAT WE DON'T HAVE THE PHISICAL RESOURCES, IT'S JUST THAT OUR THEORIES ARE WRONG. RECENTLY THE FIRST SECRETARY FOR ECONOMICS (SIC) AT THE AMARICAN EMBASSY, A DOCTOR OF SOME KIND OF SCIENCE, CALLED ON ME. I HAD TRIED TO AVOID THE MEETING, BUT THE MFA ASKED ME FINALLY TO RECEIVE HIM. HE ASKED ME HOW IT WAS POSSIBLE THAT WE SUFFERED FROM SO MANY SHORTAGES. HE WAS RIGHT. HOW IS IT POSSIBLE? WE ARE A RICH COUNTRY WITH MANY RESOURCES. LOOK AT WHAT JAPAN DOES WITH NO RESOURCES.

TEE WASTE THAT IS INEVITABLE WITHOUT FCONOMIC SYSTEM IS ENORMOUS. IF WE DO NOT CARRY OUT OUR RESTRUCTURING REFORMS. IT WILL BE A NATIONAL CATASTROPHE. YOU AS WRITERS MUST NOT STAND ON THE SIDE LINES IN OUR EFFORTS TO BRING REFORM.

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