



From: The Rt Hon. Geoffrey Pattie, M.P.

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Sending copy -

House of Commons,  
LONDON, SW1A 0AA.

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The Rt Hon. Margaret Thatcher M.P.  
Prime Minister  
10 Downing Street  
LONDON S.W.1.

20 February 1987

Dear Prime Minister

I enclose a copy of a letter I have received from the Marketing Manager of a company in my constituency about their application for Accreditation with the Soviet Union.

The processing of this application seems to be taking some time and so it would indeed be most helpful if mention of Accreditation could be made in your talks during your forthcoming visit.

Many thanks.

# amtest associates ltd.

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Our Ref:

Date: RAK/chs  
16th February 1987

Geoffrey Pattie Esq., M.P.  
The House of Commons  
London SW1A 0AA

Dear Mr Pattie

I am writing to ask for your assistance. As you know, our largest single market is the Soviet Union and, in order to raise our status in the territory, we applied officially for Accreditation in May 1986. Unfortunately, this is a long and tedious process which can take between one and two years. We used two sponsors, one of whom is the Ministry of Foreign Trade.

Our discussions with them, through their Mr Ponizovtsev of the Protocol Department, leads us to believe that our application is being processed, if somewhat slowly.

I understand that our Prime Minister will be visiting the Soviet Union shortly for commercial discussions with the Ministry of Foreign Trade concerning, among other things, the Simon Carves/GEC Project. At a later date, Amtest Associates will be actively involved in this major turnkey project. We will be responsible for the installation, commissioning and support of the Marconi Automatic Test Systems to be used in this factory.

Whilst I appreciate it may be difficult for Mrs Thatcher to mention Amtest by name, it will be of great assistance to our application for Accreditation if she could make a comment about the benefit of giving Accreditation to active British companies.

Anything that can be done to assist us would be greatly appreciated.

Yours sincerely  
AMTEST ASSOCIATES LIMITED

A handwritten signature in dark ink, appearing to read "R.A. Kennedy", is written over a horizontal line.

R.A. Kennedy  
Marketing Manager



ccMA

SLW

10 DOWNING STREET  
LONDON SW1A 2AA

*From the Private Secretary*

3 March 1987

The Prime Minister was grateful to your Minister for his letter of 20 February about Amtest. She will bear his point in mind, though of course opportunities for raising in Moscow matters of that kind are necessarily restricted. No doubt your own Department, who are of course in the lead on accreditation, will be letting the Foreign and Commonwealth Office have a contribution for the briefing being assembled for the visit.

I am copying this to Robert Culshaw (Foreign and Commonwealth Office) and Michael Gilbertson (Department of Trade and Industry).

(MARK ADDISON)

Tim Abraham, Esq.,  
Department of Trade and Industry.

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