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10 DOWNING STREET
LONDON SW1A 2AA

THE PRIME MINISTER

3 April 1987

Dear Mr. Aristov,

I am most grateful to you for your courtesy in meeting me on my arrival in the Soviet Union and your kindness in accompanying me to the opening of the new offices of the British/Soviet Chamber of Commerce. The prospects for increased trade between our two countries are indeed encouraging and I hope that my visit will have given them a further impetus, as well as proving an important step forward in our wider relations.

With best wishes,

Yours sincerely

Raymond Thatcher

Mr. B. I. Aristov.

8/6/87



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10 DOWNING STREET

LONDON SW1A 2AA

THE PRIME MINISTER

3 April 1987

Dear Mr. Pitovranov,

Thank you very much for your help in establishing the new offices of the British-Soviet Chamber of Commerce in the International Trade Center and for accompanying me at the opening ceremony. I hope that this augurs well for the future trade relations between our countries, which it is my aim to see develop and expand.

With best wishes,

Yours sincerely

Raymond Storer

Mr. E. P. Pitovranov.

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3 April 1987

The Prime Minister has asked me to thank you for your kind letter of 2 April about the opening of the British Soviet Chamber of Commerce office in Moscow. She was delighted to undertake this and very grateful for the effective way in which you organised the occasion. The immediate results from her visit in the trade field appear encouraging.

The Prime Minister has asked me to send you her best wishes,

(CHARLES POWELL)

R. JJ French, Esq.

VPB

The British-Soviet Chamber of Commerce

2 Lowndes Street London SW1X 9ET

Telephone: 01-235 2423 & 2424

Telex: 8813515 BRISOV G

R314

Right Honourable Margaret Thatcher FRS, MP
10 Downing Street
LONDON
SW1

2 April 1987

Dear Prime Minister,

It was not only a unique honour for us that you opened the British-Soviet Chamber of Commerce office in Moscow, but also a most enjoyable occasion.

We are all delighted that during your historic visit to Moscow you could still find time for the inauguration which will be an unforgettable hour for all of us. It was vital that you were seen to put your full weight behind British-Soviet trade relationships. For too long have we been willing to make the occasional grand flourish in Moscow but not follow it up with all the spade work which is necessary to achieve continuing success. For example credits for capital projects which have been offered in the past have not been fully utilised. The reason has often been that although capital projects decorate the cake, the cake must first be carefully made to avoid the decoration collapsing. A BSCC office can make a strong contribution towards achieving a sound basis for the developing of our exports to the USSR over the years ahead.

We should like to take this opportunity also to thank Her Majesty's Government for making a most generous grant towards the start-up costs of the office and I shall be writing also to Sir Geoffrey Howe to express our gratitude for his presence at the inauguration, his support and for the magnificent work of Sir Bryan & Lady Cartledge and the embassy staff in Moscow.

*yours sincerely,
Ralph French*

R J French