



10 DOWNING STREET
LONDON SW1A 2AA

From the Private Secretary

8 March 1988

PRIME MINISTER'S VISIT TO TURKEY: PROGRAMME

Thank you for your letter of 8 March about the revised proposals for the Prime Minister's programme in Istanbul on the afternoon of 8 April. I agree that the Prime Minister should visit both the euphemistically named Yenikapi treatment plant (sewage works to the layman) and the Otokar Land Rover assembly plant before returning to London.

(C.D. POWELL)

Lyn Parker, Esq.,
Foreign and Commonwealth Office.

GA



Foreign and Commonwealth Office

London SW1A 2AH

8 March 1988

Dear Charles,

Prime Minister's visit to Turkey: Programme

Further to my letter of 2 March, ^{plus} you will have seen Timothy Daunt's revised proposals for the programme in Istanbul in the afternoon of 8 April (Ankara telno 113 - copy attached).

I hope that you can agree that the Prime Minister should take in both the Land Rover assembly plant and the Yenikapi treatment plant. A visit to the first would be a very visible demonstration of British involvement in a lively sector at a time when the return of Rover to private ownership is again a domestic issues. As it happens, Rover are already aware that the plant may be included in the Prime Minister's itinerary, and have assured DTI that there will be no problem over supplies to it from the UK even if the present industrial dispute drags on for a while. The second would also be highly visible and, while we can agree with your view that the British investment in the Yenikapi plant is not that high, a visit there would offer an example of the variety of our commercial interests in Turkey. Both tours would be convenient from the point of view of logistics, fitting well into the route Sheraton - Topkapi - Airport.

Yours ever,

(L Parker)

Private Secretary

C D Powell Esq
10 Downing Street

PM Tours: nrJ to Turkey Jan 88



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146326
MDHIAN 0080

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FM ANKARA

TO DESKBY 021730Z FCO

TELNO 113

OF 021515Z MAR 88

INFO ROUTINE ISTANBUL

MY TELNO 109: PRIME MINISTER'S VISIT TO TURKEY: PROGRAMME

1. I HAVE NOW RECEIVED A REPORT FROM ISTANBUL ON ALTERNATIVES FOR THE AFTERNOON OF 8 APRIL IN ISTANBUL.

2. THE ONLY OTHER PLANT WHICH IT WOULD BE FEASIBLE FOR THE PRIME MINISTER TO VISIT IS THE OTOKAR LAND ROVER ASSEMBLY PLANT (WHICH ALSO PRODUCES BUSES WITH A SIGNIFICANT BRITISH CONTENT). THE ASSEMBLY PROCESS LOOKS REASONABLY IMPRESSIVE. THE METAL GRID STAIRS AND WALKWAYS IN THE FACTORY (PROVIDED THEY ARE ADEQUATELY BOARDED) WOULD BE NEGOTIABLE BY THE PRIME MINISTER AND HER PARTY, AND THE BRITISH ASPECT IS FULLY VISIBLE. A FURTHER REASON FOR INCLUDING OTOKAR IS THAT THE PUBLICITY WOULD HELP LAND ROVER IN THEIR BID TO OBTAIN MAJOR ORDERS THIS YEAR FROM THE TURKISH GENDARMARIE AND THE ARMED FORCES.

3. HAVING DISCUSSED THE OPTIONS WITH ISTANBUL, I RECOMMEND THAT WE INCLUDE THE LAND ROVER VISIT AS WELL AS, NOT INSTEAD OF, THE YENIKAPI TREATMENT PLANT. THERE ARE GOOD REASONS FOR GOING AHEAD WITH THIS VISIT (PARA 3 OF TUR) AND THE CLEAN-UP OF THE ISTANBUL WATERWAYS IS CLOSE TO DALAN'S HEART. THE LAND ROVER PLANT IS IN THE SAME BROAD AREA AS YENIKAPI (IE CONVENIENT FOR THE AIRPORT) AND COULD BE SQUEEZED IN WITHOUT DELAYING THE PRIME MINISTER'S DEPARTURE, BY:

(A) SHORTENING THE LUNCH ENGAGEMENT BY 15 MINUTES, WHICH MAKES SENSE IF THE PRIME MINISTER IS TO MAKE A SHORTER SPEECH - SEE TUR SEMI-CLN AND

(B) ALLOWING 15 RATHER THAN 30 MINUTES FOR THE DRIVE FROM THE SHERATON TO THE TOPKAPI WITH MAYOR DALAN. (THIS TOO MAKES SENSE IF, AS I UNDERSTAND, NO 10 WOULD PREFER THE WALK-ABOUT TO BE AFTER THE VISIT TO THE PRIMARY SCHOOL IN ANKARA RATHER THAN ON THE GALATA BRIDGE.

4. ON THIS BASIS, THE AFTERNOON PROGRAMME WOULD READ AS FOLLOWS:

1300 LUNCH AT SHERATON HOTEL

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1430 DEPART FOR TOKPAI PALACE
1445-1545 VISIT TOPKAPI AND AYA SOFIA
1600 VISIT YENIKAPI TREATMENT PLANT
1620 LEAVE FOR OTOKAR LAND ROVER ASSEMBLY PLANT
1630-1650 TOUR FACTORY
1700 ARRIVE ISTANBUL AIRPORT
1715 TAKE OFF

5. GRATEFUL FOR EARLY VIEWS.

DAUNT

YYYY

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MR IREMONGER
(DESO MOD)

NNNN