



10 DOWNING STREET

LONDON SW1A 2AA

From the Private Secretary

alt / 5 April 1988

I attach a copy of a letter the Prime Minister has received from Mr. C.M.W. Pincombe, Managing Director of the International Hospitals Group.

I should be grateful if you could let me know by telephone by noon tomorrow if this is something which the Prime Minister ought to mention while in Turkey. I should also be grateful for a draft reply in due course.

Could you please co-ordinate your reply with Lyn Parker (Foreign and Commonwealth Office) and Flora Goldhill (Department of Health and Social Security) to whom I am copying this letter and enclosure.

(C. D. POWELL)

Jeremy Godfrey, Esq.,
Department of Trade and Industry.

C184L.CMWP/CAG



INTERNATIONAL
HOSPITALS
GROUP

29 March, 1988

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The Rt. Hon. Mrs. Margaret Thatcher, PC, FRS, MP
Prime Minister and Lord of the Treasury
House of Commons
LONDON SW1A 0AA.

RSH

Dear Madam

Review of Health Services in Turkey

In view of your impending visit to Turkey in April, you should know that two British companies, International Hospitals Group and Coopers & Lybrand, are currently bidding for a major consultancy project in Turkey involving a complete review of hospital and health services.

We understand that an international short list of pre-qualified companies is currently being drawn up and we are sure that you would want to see a British company being considered for the privilege of undertaking this important study for the Turkish government.

Although the cost of the study is likely to be fairly small in relative terms, possibly of the order of £1 to £2 million, the prospect of British construction and medical equipment companies being involved at a later stage could be of great significance to the British economy as well as to Turko-British relations.

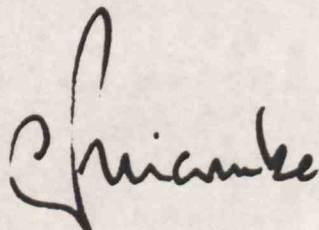
The Turkish government will undoubtedly be looking for suggestions on the financing of the project in the proposals it solicits from pre-qualified companies. We understand that it is unlikely that funding would be forthcoming from the Overseas Development Administration in the light of their present commitments and we are presently exploring alternative sources of finance.

Mrs. M. Thatcher

29 March, 1988

Knowing of your particular interest in the organisation and management of health services in the United Kingdom, and the Turkish Prime Minister's shared outlook with you on many aspects of managing the economy of his country, we thought you would wish to be informed of our involvement on the Turkish scene.

Yours faithfully

A handwritten signature in black ink, appearing to read 'C.M.W. Pincombe'. The signature is written in a cursive style with a large initial 'C'.

C.M.W. Pincombe
Managing Director