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10 DOWNING STREET LONDON SWIA 2AA

THE PRIME MINISTER

19 April 1988

Vear Th. Laving

In my letter of 5 April I undertook to write to you again following my visit to Turkey if I felt I could contribute in any way to the CBI seminar to be held on 20 April in the presence of H.E. Dr. Yusuf Ozal.

I would be extremely happy if you would convey the following message to those attending:

"First of all I would like to welcome H. E. Dr. Yusuf Ozal to London, and to offer my good wishes for his visit and the success of the Turkish Industrial Exhibition.

"Having returned recently from a visit to Turkey, I would like to say to participants at the seminar how impressed I was with what I saw in that country.

"I know the Turkish Government wishes to attract investment and technology. I am confident that they will succeed in doing so, provided investors' equity and intellectual property rights are protected.

"Sixty British companies have shown themselves to be committed to the market by investing £14.5 million in setting up businesses there, either on their own or as joint ventures. Indeed, I visited one of the plants - Land Rover with the local firm of Otokar have set up a production line and I am sure it will be profitable for both companies.

"Many other British firms are active in Turkey and I see the country having great long-term potential. I hope many contacts are made at the seminar which will lead to profitable business".

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J. M. K. Laing, Esq.