



10 DOWNING STREET
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THE PRIME MINISTER

9 May 1988

Dear Arnold,

Thank you for the helpful material you gave me on the Zeus electronic warfare suite for Turkey's F16 aircraft prior to my visit there. I had a very full discussion with the Turkish Prime Minister on defence sales prospects, including the Zeus project. He was aware of it, although also mentioned the American competition.

I have no doubt that Turkey is an increasingly important market for British defence equipment and, as you well know, if our companies are to succeed they have to participate in joint ventures that help to strengthen the Turkish industrial base. I was very pleased to see that GEC have contributed so much to this process.

*Louise
Payant*

The Lord Weinstock

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