



PARLIAMENTARY UNDER SECRETARY OF STATE  
FOR DEFENCE PROCUREMENT

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29 November 1988

*Dear General Undul*

I would first like to thank you very much for your kind hospitality on my recent visit to Turkey. I would particularly like to thank you for the excellent accommodation which we enjoyed in the Harbiye Officers Club. I should also like to commend the help provided by Colonel Oktay Alniak.

I found my trip to Turkey very worthwhile and enjoyable both during the formal and informal parts of my visit. I was glad to have been given the opportunity of developing further the good relations and understanding between our two Countries and to see something of your defence industries.

I welcome the news that British companies are leading contenders for the HFSSB Radio Project and the Fire Control System for Air Defence Guns (Project Eagle). I hope that in the near future a British company will be successful in a bid for a joint venture with Turkish Defence Industry; such a contract would be an encouragement to other British defence manufacturers and would, I hope, lead to further companies seeking joint venture projects in Turkey.

As I explained during my visit, although we do not have a military aid scheme, the British Government will give credit support, training if practicable and be flexible in selling to third countries. We shall also do all that we can to encourage British companies to make proposals that fully meet your requirement for industrial participation and technology transfer. With this in mind we have already established a dedicated post, the Second Secretary Defence Equipment, Mr David Bullas, in our Embassy and he stands ready to offer his assistance.

General Hayri Undul  
Under Secretary of the  
Ministry of National Defence

I should be most grateful if you would pass on my thanks to Mr Vuralhan for the frank exchange of views; I have passed on his good wishes to Mr Younger.

I look forward to seeing you again when you visit Britain next year. I have asked Brigadier Anderson to contact your office with regard to arrangements.

*Yours sincerely  
Tim Sainsbury*

(TIM SAINSBURY)

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