



C.F. R.G. MJ

CLFCO DTI

10 DOWNING STREET
LONDON SW1A 2AA

THE PRIME MINISTER

25 April 1989

Dear Kenneth,

Thank you for your letter of 30 March about the difficulties that the British aerospace industry was having in establishing proper communication with potential partners in the USSR.

Fortunately, and much thanks to the persistence of our Embassy in Moscow, events since you wrote have turned out rather better than at one time seemed likely.

British Aerospace were, I understand, quite pleased with the reception they got in Moscow last week. Mr Studenkin, the General Director of Aviaexport, visited them at the British-Soviet Month Exhibition. They also had other useful, constructive meetings outside the Exhibition with the Ministry of Civil Aviation, Aeroflot and Aviaexport (organised, incidentally with the help of Moscow Narodny Bank). Turning to the SBAC, Sir John Curtiss left yesterday with every prospect of getting a meeting with Aviaexport. So in the end both parties should have been able to demonstrate the seriousness of their interest in doing business with the USSR.

Yours ever

Raymond

Kenneth Warren, Esq., M.P.

EA

dti

the department for Enterprise

The Rt. Hon. Lord Young of Graffham
Secretary of State for Trade and Industry

Charles Powell Esq
Private Secretary to the
Prime Secretary
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Date 20 April 1989

Dear Charles,

BRITISH AEROSPACE INDUSTRY: LETTER FROM KENNETH WARREN MP

I am replying to your letter of ³ ~~2~~ *Hap.* April to Richard Gozney following agreement that the matters raised in Mr Warren's letter fell more within DTI's area of responsibility.

I enclose a draft reply for your signature which I think you will find self-explanatory. By chance, Mr Warren had a meeting with officials here on another matter on Monday 17 April and so is generally aware of the substance of the draft reply. But British Aerospace executives arrived back from Moscow only the following day, so the relative success of their visit will be welcome news to him.

I am sending a copy of this letter and attachment to Richard Gozney (Foreign and Commonwealth Office).

*Yours,
Gareth Jones*

GARETH JONES
Private Secretary

the
Enterprise
initiative

DRAFT LETTER FOR PRIVATE SECRETARY TO THE PRIME MINISTER
SIGNATURE TO:

Kenneth Warren Esq MP
House of Commons
LONDON
SW1A 0AA

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DLX

am.

SOVIET UNION: Visits of Gombach P74



GRANT NUMBER FOR PRIVATE RESEARCH TO THE PRIME MINISTER

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City



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From the Private Secretary

AKK/3 April 1989

I enclose a copy of a letter I have received from Kenneth Warren M.P.

I should be grateful for advice and the terms of a draft reply, to reach me by 17 April.

I am copying this letter and enclosure to Neil Thornton (Department of Trade and Industry).

(C.D. POWELL)

Richard Gozney, Esq.,
Foreign and Commonwealth Office.

dg

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THE SOCIETY OF BRITISH AEROSPACE COMPANIES, LTD.

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27th April 1989

Mrs. Margaret Thatcher, MP,
Prime Minister,
10 Downing Street,
London SW1A 2AA

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Dear Prime Minister,

Kenneth Warren has told me of your interest and support of the SBAC efforts in endeavouring to set up trading opportunities with Soviet Russia. Due to your initiative with Mr. Gorbachev we were able to arrange a visit to Moscow last week and had encouraging talks with the Ministry of Aviation Industry.

As a result a number of areas for co-operation have been identified which we hope will eventually lead to firm proposals for Joint Ventures in the Civil Aviation Market.

We were courteously received by Sir Roderic Braithwaite who we debriefed on our discussions with the Russians.

Yours sincerely
John Curtiss

JBC/SER