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10 DOWNING STREET

From the Private Secretary

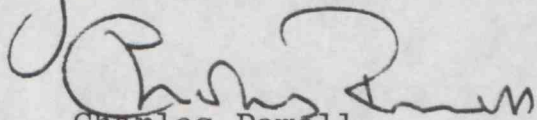
27 February 1989

Dear David,

LYONNAISE DES EAUX

I think you are seeing M. Monod, Chairman and Chief Executive Officer of Lyonnaise des Eaux, some time in March. The Prime Minister talked to him at some length after dinner at the Embassy in Paris on 26 February and formed a very favourable impression of him. As you know his company has been involved in buying up or participating in a number of water companies in the UK.

M. Monod gave us to understand that he was interested in taking a share in the provision of water services in Hong Kong. The Prime Minister commented, that with the approach of 1997, the more that such facilities were in private hands, the more difficult it would be for the Chinese to reverse or interfere with established arrangements. She told M. Monod that she would mention to you that they had spoken. She hoped that you will arrange for him to meet those concerned with water supplies in Hong Kong.

Yours etc.

Charles Powell

Sir David Wilson, KCMG.



JÉRÔME MONOD

CHAIRMAN AND
CHIEF EXECUTIVE OFFICER

lyonnaise des eaux

52, RUE DE LISBONNE
75008 PARIS, FRANCE

TÉL. : (1) 40 75 72 05

(1) 40 75 72 10

TELEX : OLION 643 407

FAX : (1) 45 62 42 70